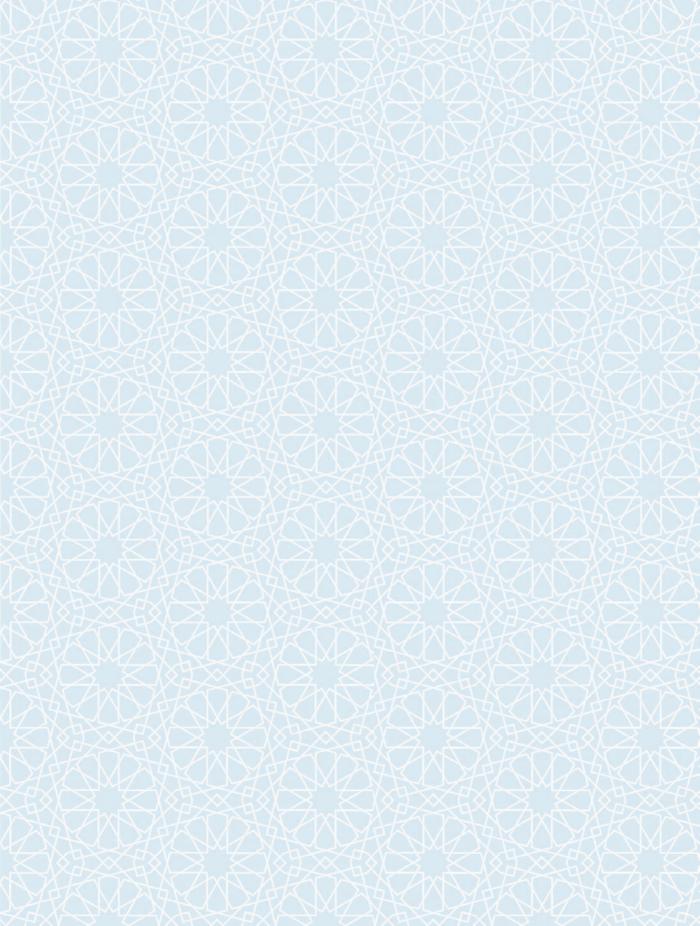
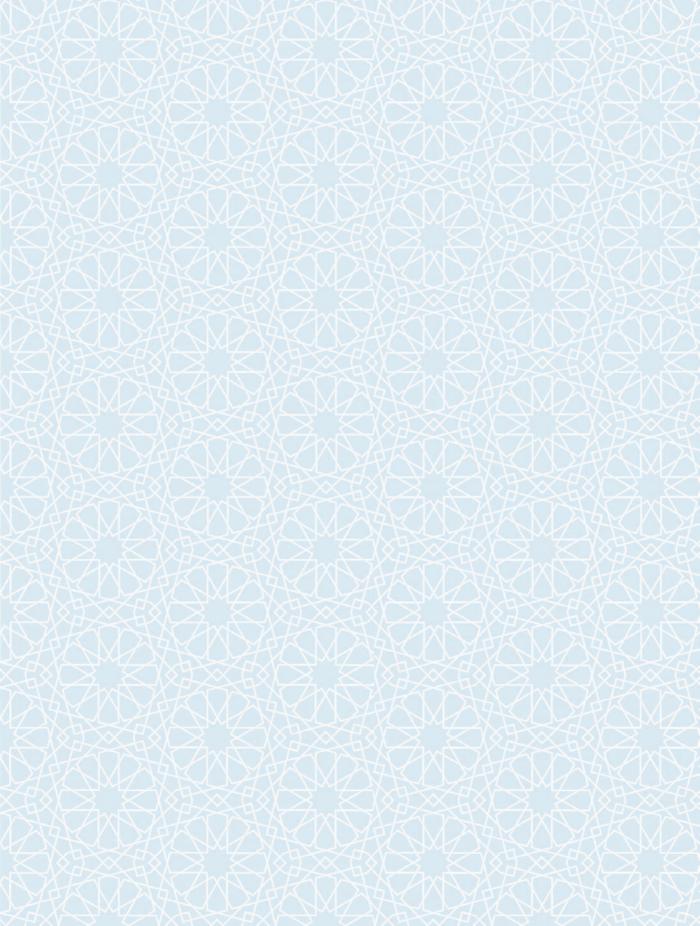


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## **Historical Background**

The Great visionary leaders and heads of states of twenty-nine countries from Africa & Asia came together for the first time in the history of the human being, on the 18th to 24th April 1955, in Bandung, Indonesia.





President Sukarno of Indonesia, Premier Zhou Enlai of China, Premier Jawaharlal Nehru of India, and President Gamal Abdel Nasser of Egypt played leading role to unanimously approve and announce Bandung Declaration. The declaration inspired nationalism movements in the two continents, remapped the world politics and set up the foundation for the Afro-Asian cooperation.

The declaration was translated into action plans. Under the title of economic cooperation, the Afro-Asian Economic Organization was established. It held its first and second general meetings in 1958 & 1960 in Cairo. It was then decided to work on sector basis to enhance efficacy and to attain better achievements. Insurance sector took priority and was put on the top of the adopted economic cooperation action programme.





It was decided to establish an Afro-Asian Insurance Council with the initiative of Mr. Ahmed Choukry El-Hakiem, the Chairman of the Egyptian General Insurance Organization & the Chairman of the Insurance Federation of Egypt. During its fourth meeting held in Karachi, in 1963, Mr. El-Hakiem called for the founding meeting of the Federation of the Afro-Asian Insurers & Reinsurers "FAIR" with the invitation of the Egyptian Government.

FAIR Founders' meeting was held in Cairo, in September 1964 with the presence of the representatives of twenty Afro-Asian Countries.

## **FAIR Founders' Meeting**



Delegates attending the Founders' Meeting in Cairo in 1964

Venue: Cairo - Egypt

Date: 3rd to 5th September 1964

Theme: Formation of FAIR

## **Countries Present:**

Algeria, Burma, Cambodia, China. Egypt, Ethiopia, Ghana, India, Indonesia, Iraq, Jordan, Korea, Kuwait, Lebanon, Libya, Malaysia, Morocco, Nigeria, Pakistan, Tunisia.

The opening session took place at the Town Hall of Cairo, on 3rd September 1964. Representatives of insurance and reinsurance companies, representing 20 Afro-Asian countries participated. The Honorary President of the meeting was Dr. Adel-Moneim El-Qaissouni, Deputy Prime Minister of Economy & Finance representing President Gamal Abdel-Naser. The speakers in the opening and closing sessions were Dr. Al-Qaissouny, Mr. Gul Mohamed, Mr. Ahmed Choukri El-Hakim, Dr. Mohamed Ali Rifaat, Mr. Tsui Ping, Mr. Zahiruddin Ahmed, Mr. Ali El Shafei & Mr. Noureddine El Aneizi.

## The meeting resolved to

- Establish the Federation of Afro-Asian Insurers & Reinsurers "FAIR",
- Approved the Statute & Bylaws of FAIR,
- Adopted the Statute and Byelaws of the Federation,
- To elect Mr. Ahmed Choukri ElHakim, Chairman of the Egyptian General Insurance Organization, as FAIR President.

Mr. Ahmed Choukri ElHakim, the Founding President of F.A.I.R., stressed the need to map out the Federation's work program, which should be long¬term undertaking, "general and flexible", allowing for future benefit of experience, experiment and review and, thereby, ensuring that growth be progressive and balanced.

After three days of strenuous work, the representatives laid the foundation for a new era in regional collaboration among Afro-Asian countries in the field of insurance.

## **FAIR Bodies**

## 1. The General Assembly:

The General Assembly consists of all the delegates of ordinary and associate members of the Federation of Afro-Asian Insurers and Reinsurers. Every country having voting members, whether represented at the General Assembly by one or several delegates, shall have only one vote in the deliberations.

## Power of the General Assembly:

The General Assembly is the supreme authority of the FAIR. It is competent to:

- a. elect the President and two Vice-Presidents and the Members of the Ex.B;
- b. discuss the annual report of the Secretary General;
- c. determine the general policy and programme of work;
- d. approve the budget and accounts;
- e. examine any other matter submitted by the Executive Board
- f. determine the date and venue of the next session of the General Assembly.

## 2. The Executive Board

The Executive Board represents and exercises all the powers of the General Assembly save when the latter is in session. It motivates all activities and guides all FAIR accomplishments. It is composed of the President, two Vice-Presidents and twelve members represent equally the two continents.

The Executive Board should meet at least once a year. The dedication of the Board Members and their enthusiasm to participate in all sessions enhance the efficacy of the meetings.

## **Functions of the Executive Board:**

The Executive Board shall meet at least once yearly to:

- a. consider all matters included in the agenda of the General Assembly;
- prepare and recommend the budget and scales of subscriptions for adoption by the General Assembly;

## 3. The Central Office:

The Central Office is the executive organ of the "FAIR" and consists of the Secretary General and his staff. The Secretary General shall be appointed by the General Assembly on the recommendation of the Executive Board. He shall be responsible for all functions of the Central Office.

## **Functions of the Central Office:**

Subject to the general direction and supervision of the Executive Board through the President, the functions of the Central Office as delegated to the Secretary General shall include all executive, technical, and preparatory arrangements. The Secretary General shall be delegated such powers as may be necessary to enable him to fulfil his responsibilities.

## **FAIR Activities**

FAIR, being a professional business association, dedicated to the cause of regional cooperation, and the development of the Insurance Industry in the Afro-Asian Countries, has been able all over the years, to adapt the changes, to review its priorities, to redefine its strategies, and in the meantime, to continue preserving its identity and principal goals.

FAIR has succeeded to enlarge its domain in Africa and Asia and to encourage more members to join. All members are working together, confirming commitment and loyalty to the ideals of FAIR, and boosting cooperation with their partners worldwide signifying the international nature of Insurance in theory and practice.

Revising FAIR strategies and mapping out its relevant programmes is a continuous process, special attention is always given to the following issues:



# FAIR Brokers & Consultants Society "FBCS"



FAIR Brokers & Consultants Society (FBCS) has been established, aiming at developing the profession and having a progressive and powerful arm to spur regional cooperation and to encourage business exchange among FAIR Members.

## I. Objectives of FBCS

FBCS brings the brokers in the FAIR region into the mainstream of FAIR activities. FBCS represents the interests of insurance and reinsurance brokers.

Members of FBCS are advisors who pride themselves on the professional advice and range of products and services they offer, always focused on the insurers and customers' needs and requirements.

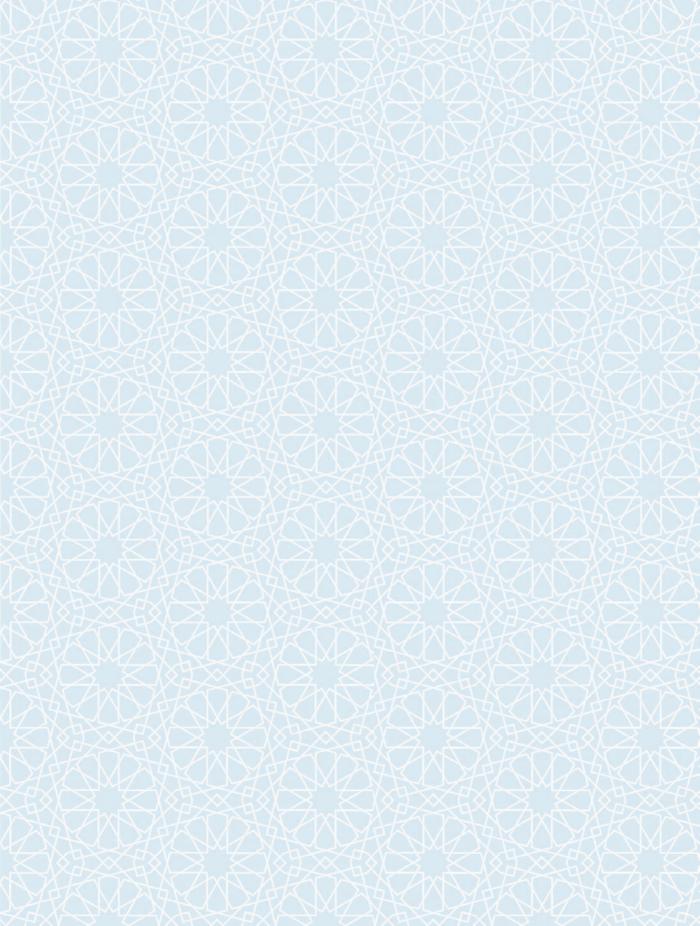
FBCS is set to become an important voice of the industry - advising members and the regulator, on key insurance and reinsurance issues. In addition, FBCS would assist to raise and maintain industry standards.

The combined membership of FBCS is expected to handle a very significant share of the reinsurance business in the Afro Asian region.

FBCS in tandem with FAIR has extensive reach in the Afro Asian region and valuable grass-roots knowledge (market information) of the insurance practice of every country in the region. This resource will be enhanced and made available to FBCS members in their practice to develop better business opportunities.

Accreditation by FAIR enhances the Afro Asian brokers reputation. Membership of FBCS enhances value in the eyes of the Insurer, and increases networking opportunities.

Preferential approach may be adopted to build up mutual strong business relationships within the FAIR domain. FBCS should also make efforts to discuss with the local Regulatory authorities the rating requirements so that the reinsurance security regulations framed encourage regional co-operation amongst FAIR members.



## **FAIR Non-Life Reinsurance Pool**



The idea of using Reinsurance Pooling system for the benefit of Afro-Asian Companies had been discussed in every FAIR General Meetings and it was unanimously decided to set up the FAIR Non-Life Reinsurance Pool with effect from 1.1.1974 after the 3rd Meeting of the F.A.I.R. General Assembly which was held in Istanbul on the 11th-14th September 1972. The General Assembly also unanimously entrusted the management of the Pool to Milli Reasurans T.A.Ş (Milli Re).

## Reinsurance Pool

## **Objective:**

The Pool is aimed to achieve the following objectives:

- to promote cooperation among member companies
- to provide an additional underwriting capacity in Asia and Africa and to increase the same for the member companies
- to provide the same standard of reinsurance service as offered by international market
- to accelerate the process of achieving increased self-reliance in the field of insurance and reinsurance through cooperation

## **Managed By:**



Manager: Ms. Aylin Kocatürk Phone: +90 212 231 47 30 Email: akocaturk@millire.com

Website: http://www.millire.com/fair pool.htm

Şişli, İstanbul – Türkey

	2014	2015	2016	2017	2018
	£ 18.000.000 For Fire & Engineering				
Subscripted Capacity	per country, £ 3.000.000 other branches per treaty				
Gross Premium	£ 39.284.641	£ 41.711.000 (est)	£ 44.261.000 (est)	£ 43.034.000 (est)	£ 43.398.000 (est)
Profit (Loss) of the Year	£ -588.171	£ 3.730.114	£ 2.979.222	£ 9.217.167	£ 12.680.758

## **FAIR Aviation Pool**



The FAIR Aviation Pool was created further to the 9th General Assembly of the FAIR that was held in Beijing, China from November 10th to 20th 1985. The first Executive Committee meeting was in Casablanca on June 28th and 29th in 1988.

It has one of the most important capacities in the Afro-Asian region with 127 Cessions splitted in Hull and Liabilities shares for 2016 UY.

The General Assembly also unanimously entrusted the management of the Pool to Société Centrale de Réassurance (SCR).

## **Objective:**

- Write aviation risks ceded from the FAIR members and other Afro-Asian markets.
- Increase the aviation retention capacity of Afro-Asian markets.

## Lines of business, and Capacity in terms of lines:

- Aircraft hull and/or other business allocated to the hull section.
- Aircraft liabilities such as Third Party Legal Liability, Passenger Legal
- Liability, Baggage Liability, Freight Cargo and Mail, Legal Liability, Airport
- Owners and Operators Legal Liability, Products Legal Liability...
- Passengers Personal Accidents, aircrews, air operators, etc.
- Loss of use, consequential Loss Insurance in respect of partial Loss...
- Loss of license Insurance for pilots, flying engineers
- Cargo and/or Baggage Insurance...
- War, Hi-jacking etc.

## Managed By:



Manager: Mrs. Houda MCHICHE

Phone: + 212 5 22 46 04 00

Email: hmchiche@scrmaroc.com

Website: www.scrmaroc.com

Address: Société Centrale de Réassurance (SCR) Tour Atlas -

Place Zellaga BP 13.183 - Casablanca - Morocco

 FAIR Aviation Pool is Registered in Insurance Regulatory and Development Author-

ity of India (IRDAI)-2017

FAIR Aviation Pool is Registered in The China Insurance Regulatory Commission (CIRC)-2017

LXX FIXX	2014	2015	2016	2017	2018
Subscripted Capacity	\$34M	\$34M	\$34M	\$34M	\$34M
Gross Premium	\$4M	\$4M	\$5M	\$5M	\$5M
Profit (Loss) of the Year	\$-2M	\$140 000,00	\$800 000,00	\$823 417,00	\$446 920,00

# **FAIR Oil & Energy Insurance Syndicate**



With the vision, drive and initiative of FAIR, FAIR Oil & Energy Insurance Syndicate was established in order to provide a regional capacity in Oil and Energy related business from FAIR members and other sources, for risks located the Afro-Asian region. The Syndicate was further incorporated in January 1999 in the Kingdom of Bahrain as an independent legal entity by a Legislative Decree No. 7/1999, and started its operation on October 1, 1999.

Since its appointment as Managers, Trust Re has devoted considerable means and resources to develop the business of the Syndicate which gained a wide recognition as a sizable capacity and a reliable reinsurance security in the region.

## **Objective:**

The principal objective of the Syndicate shall be to underwrite Oil and Energy business from FAIR Members and/ or other sources, principally dealing with the Afro-Asian Oil & Energy business for the account and benefit of the Members, including incidental and associated risks. Furthermore, the Syndicate shall:

- Take the necessary actions conducive to increase the retention capacity of the Afro-Asian Markets.
- Cooperate with the national companies to develop their technical skills and to increase their commercial capacities.
- Provide technical services i. e. risk surveys, loss prevention and control for Afro-Asian risks.
- Act as a technical arm supporting the activities of F.A.I.R. organs in particular F.A.I.R. Oil & Energy Underwriters Forum to secure the efficacy of its meetings and to enhance bilateral exchange of business.

## Managed By:



Manager: Mr. Nabil Hajjar, Managing Director

Phone: + (973) 17517176 Email: foeis@foeis.com Website: www.foeis.com

Address: P.O. Box 10844, Manama, Bahrain.

-	NYTH	2014	2015	2016	2017	2018
	Subscripted Capacity	\$25M	\$25M	\$25M	\$25M	\$25
	Gross Premium	\$23M	\$20M	\$21.5M	\$27.6M	\$29.3
-	Profit (Loss) of the Year (Finan- cial Year)	\$2.3M	\$3.3M	\$3M	\$1.4M	\$2.3

# **FAIR Natural Catastrophe Reinsurance Pool**



The 21st General Meeting of the Federation of Afro-Asian Insurers and reinsurers (hereinafter referred to as 'FAIR'), Kuala Lumpur, 20-21 October, 2009 unanimously adopted the recommendation of the FAIR Executive Board to establish a REINSURANCE POOL for reinsuring the Excess of Loss Programmes catering to CAT events including Non marine CAT exposures, excluding Terrorism, but including Incidental exposures of other classes.

- i. Fire
- ii. Accident excluding credit and bonds business
- iii. Project Insurances (CAR & EAR)

The General Assembly also unanimously entrusted the management of the Pool to General Insurance Corporation of India (GIC RE)

## **Objective:**

- Protect capital & surplus that would accumulate in the Pool over time through professional management of its insurance operations, adequate risk management, prudent investment policies, tight restrictions on the use of funds and a system of checks and balances embedded in the governance structure.
- Ensure that best international industry practices are adopted in pool's operations and risk management.
- Diversifying risk across regions to achieve
  - o Multiple Use of Available Capacity
  - Cross-Subsidization of loss



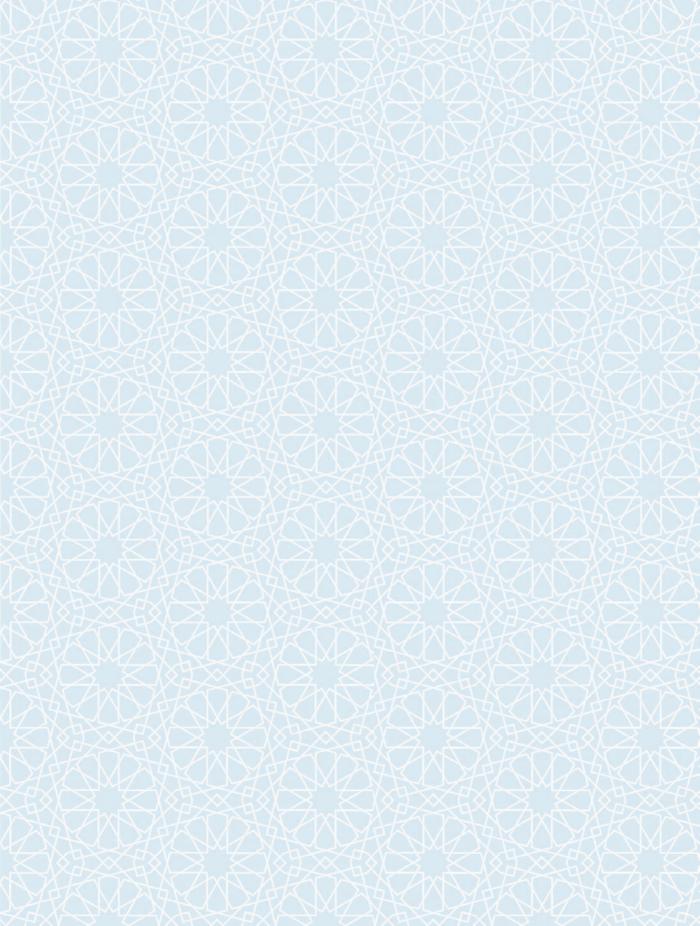
## **Managed By:**

Manager: Mr. Sushil Kumar Phone: +91 22 22867520

**Email:** sushilkumar@gicofindia.com

Address: General Insurance Corporation of India, "Suraksha", 170, Jamshedji Tata Road, Churchgate, Mumbai - 400 020 India.

A/c Year	Gross Premium (USD)	% Growth (wrt prev year)	Claims
2014	125,998		Nil X/
2015	159,076	26%	Nil
2016	218,545	37%	NilX
2017	607,547	178%	Nil \
2018	970,227	60%	Nil



# **Membership Types**

- Ordinary Membership is opened to any Afro-Asian national Insurance or Reinsurance Company and/or Holding Organization, In all cases, an ordinary member shall have:
  - a. at least fifty-one percent of Afro-Asian ownership and
  - b. the Head-Office situated in Africa or Asia.

# Associate membership is opened to:

- a. any other Afro-Asian national insurance or reinsurance compan whose Head-Office is situated in Africa or Asia and
- **b.** any African or Asian national insurance association or institution.
- **Correspondent Membership** is opened to other insurance and reinsurance companies or institutions, whose collaboration is deemed conducive to promoting the aims of the "FAIR".

# **IV.** Brokers & Consultants Membership:

FAIR Brokers & Consultants Society (FBCS) has been established in 2005, aiming at developing the profession and having a progressive and powerful arm to spur regional cooperation and to encourage business exchange among FAIR Members.

## FBCS Membership is opened to:

- Afro-Asian Brokerage Companies.
- Insurance Consultancy Firms.
- Individual Brokers
- Brokers Association

## In all cases, FBCS member shall be:

- a. Incorporated, and its headquarter established in Afro-Asian country
- b. Owned at least 51% by Afro-Asians
- c. Licensed by the National Insurance Supervisory Authority
- d. Not an agent marketing the services of Non-Afro-Asian broker.

## **Membership Benefits**



## Networking

- Attend FAIR events with a special/discounted fees
- Host FAIR Conferences, Forums & Seminars
- FAIR promote cooperation a mong insurance and reinsurance companies in Africa and Asia, through the regular exchange of information, expertise and the development of business relations.
- Participate in the session of the "General Assembly" meeting, which is the supreme power of FAIF



## Join FAIR Pools & Syndicate:

- FAIR Non-Life Reinsurance Pool, "managed by Milli Re, Turkey"
- FALR Aviation Pool "managed by Societe Centrale de Reassurance "SCR", Morocco"
- FAIR Oil & Energy Insurance Syndicate "managed by Trust Re. Bahrain"
- FAIR NAT CAT Pool managed by GICRE India



## Capacity Builduing

•Get a special discount on all the programmes of the National Insurance Academy of India "NIA".



### publications

- Receive all such publications, circulars, statistical data, financial information and reports, and other
- Receive FAIR Review free of Charge
- Elicit from the Central Office any information, technical or otherwise, pertaining to insurance and



### **FAIR Data Base**

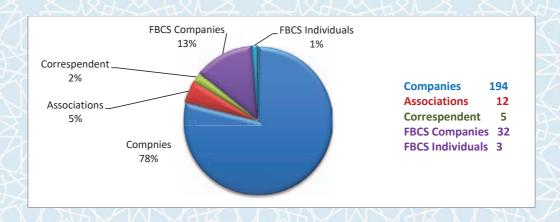
- $\bullet$  One full page on the FAIR Website about the company with automatic access to update the information as often as needed
- Have access to the members area on the FAIR website
- $\bullet Listing your company in Members \, Directory \, including \, contact \, details \,$

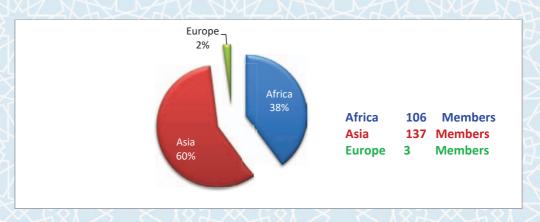


## **Awards**

- Join the writing competitions articles
- \*Join the writing competitions case studies
- FAIR Hall of Fame (honouring the leaders of the FAIR insurance markets)

## **FAIR MEMBERS IN FIGURES**





	FAIR N	/lem	bers Co	untr	ies:
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FAII	<u>k iviembers</u>	<u>cou</u>	ntries:					7/	
1	Algeria	12	Ethiopia	23	Lebanon	34	Qatar	45	Tanzania
2	Azerbaijan	13	Germany	24	Libya	35	Russia	46	Thailand
3	Bahrain	14	Ghana	25	Madagascar	36	Saudi Arabia	47	Togo
4	Bangladesh	15	India	26	Malaysia	37	Sierra Leone	48	Tunisia
5	Belarus	16	Indonesia	27	Maldives	38	Singapore	49	Turkey
6	Botswana	17	Iran	28	Morocco	39	South Korea	50	U.A.E.
7	China	18	Iraq	29	Nigeria	40	Sri Lanka	51	Vietnam
8	Cyprus	19	Jordan	30	Oman	41	Sudan	52	Yemen
9	DPR Korea	20	Kazakhstan	31	Pakistan	42	Sudan	53	Zimbabwe
10	Egypt	21	Kenya	32	Palestine	43	Switzerland		
11	Eritrea	22	Kuwait	33	Philippines	44	Syria		

# MEMBERS Association



معهد البحرين للدراسات المصرفية و المالية BAHRAIN INSTITUTE OF BANKING AND FINANCE

# **Bahrain Institute of Banking & Finance, Bahrain**

Contact Person Dr. Ahmed Al Shaikh

Position Director

Tel 00 973 17 815555
Email info@bibf.com
Website www.bibf.com

Address Building 1456, Road 4034, Manama, 340, Kingdom of Bahrain

P.O. Box 20525

## **Brief:**

BIBF plays a vital role in the training and development of human capital in the Kingdom of Bahrain. Our commitment to excellence has strengthened our position as the top provider of quality education across all major business disciplines. Since its inception in 1981, BIBF has grown from training 450 applicants a year primarily within the banking industry, to 16,000 drawing participants from all sectors of the economy, and are proud to have qualified over 200,000 learners in the last 3 decades. BIBF has made its mark internationally with clients in Asia, Africa, Europe, USA and the Middle East, well on its way to becoming the global institute of choice.

## Vision

The Institute of Choice for the Development of Business Professionals.

## Mission

We will achieve our vision by providing Quality, Thought Leadership, and Value through:

- Offering a career-linked, comprehensive range of professional development programmes that have a life-long professional impact
- Leveraging best-in-class global alliances and strategic partnerships
- Ensuring a stimulating learning environment through high calibre faculty, practitioners & staff, innovative delivery and cutting edge infrastructure
- Contributing unique industry knowledge and skills through our centres of excellence with the aim of earning the respect of our peers and inspiring the trust of our stakeholders
- Maximise our contribution in strengthening our nation's position as a regional financial hub



# **Bahrain Insurance Association, Bahrain**

Contact Person Ebrahim Al Rayes

Position Chairman

Tel 00 973 17 532555

Email biabah@batelco.com.bh

Website www.bia-bh.com

Address Office 901, Amani Tower, 6th Floor, Block 436, Road 3620,

Building 964, Seef Area, P.O.BOX 2851, Kingdom Of Bahrain

## **Brief:**

Bahrain has achieved preeminence as the regional financial services centre, through the Government's wise and far-sighted policy of maintaining an open and diversified economy base and by paying close attention to the legal and regulatory infrastructure. This has provided the framework for the Bahrain insurance industry to flourish and for Bahrain to become the insurance hub of this important region.

The Bahrain Insurance Association received its charter in 1993 and became operational as a Society in 1994, under the umbrella of the Ministry of Social Affairs. Currently the BIA reincorporated officially under the CBB and are being the first financial services industry association to be reincorporated under CBB, with registration number (1). At present, there are 50 members comprising local insurance companies, foreign insurance companies, reinsurance, brokers and service providers.

## **Main Objectives:**

- Bringing together the insurance industry to facilitate exchange of information and cooperation in all matters relating to the industry.
- Creating better insurance awareness for the various segments of the society.
- Stimulating education and training and improving the technical skills within the insurance industry.
- Organizing seminars and specialized programs and attending relevant conferences, meetings and events.
- Promote sound, ethical and professional standards within the industry.



# **Financial Regulatory Authority, Egypt**

Contact Person Dr. Mohamed Omran

Position Chairman

Tel 00 202 25758807
Email chairman@fra.gov.eg
Website www.fra.gov.eg

Address Smart village, building no. 136B, Kilo 28 Egypt – Alexandria

road, Giza province - P.O box 110

## **Brief:**

The Financial Regulatory Authority established in accordance with law no. 10 of 2009. The Authority is responsible for supervising and regulating non-banking financial markets and instruments, including Capital Market, Futures Exchanges, all activities related to Insurance Services, Mortgage Finance, Financial Leasing, Factoring and Securitization. FRA's role is to regulate the market and ensure its stability and competitiveness to attract more local and foreign investments. In addition, FRA aims at reducing risks that resulted from lack of coordination and addressing problems arising from applying different regulatory methods. The Financial Regulatory Authority replaced the Egyptian Insurance Supervisory Authority, Capital Market Authority, and Mortgage Finance Authority. It applies the provisions of Law no. 10 of 1981 on Insurance Supervision and Control, Capital Market law no. 95 of 1992, Central Depository and Registry Law no. 93 of 2000, Mortgage Finance law no. 148 of 2001, as well as other related laws and decrees that are part of FRA's terms of reference. Besides, FRA is the competent Authority that apply the provisions of Financial Leasing law no. 95 of 1995. FRA is also the admin authority for companies established under the provisions of law of financial leasing issued by law no.95 for year 1995 Their Aims

- Maintaining stability and integrity of non-banking financial markets
- Regulation and development of non-banking financial markets
- Protecting investors & participants rights
- Issuing various means, systems, rules and regulations which ensure efficiency and transparency of these markets.



# **Insurance Federation of Egypt, Egypt**

Contact Person Alaa El Zoheiry
Position Chairman

Tel 00 202 33388473 - 33388475

Email info@ifegypt.org Website www.ifegypt.org

Address 10, Iran Street, Dokki- Giza-Egypt (527) Orman

## **Brief:**

The Insurance Federation of Egypt (IFE) was established in 1977, and it was registered with EISA as a technical assistance provider in the insurance sector. The IFE Statute in its present form establishes that the IFE pursues the following objectives:

- 1. Seeking to advance and modernize the insurance industry and related-professions, and entrenching proper insurance concepts and practices.
- 2. Coordinating issues of common interest with a view to regulating competition, avoiding inconsistencies, and settling disputes among members in a free market environment.
- 3. Strengthening cooperation and coordination between IFE and EFSA, bearing in mind the best interests of the insurance market and the national economy.
- 4. Establishing closer relationships between IFE and other governmental and nongovernmental institutions and agencies concerned with insurance, inside Egypt and overseas.



# **Insurance Institute of Egypt, Egypt**

Contact Person Alaa El Zoheiry
Position Chairman

Tel 00 202 25757316

Email customer.serv@iiegypt.com

Website www.iiegypt.com

Address 27 Talaat Harb Street, Egypt - P.O. Box 149 Mohamed Fareed

## **Brief:**

The Insurance Institute of Egypt (IIE), a training and educational organization established in 2007, assists the Egyptian insurance industry in developing qualified employees. Through research, study scientific publications, educations, training and consultation it enhance the role of the insurance industry in the national economy.

On the 5th of November 1975, the chairmen of the four public sector Egyptian insurance companies (Misr, Alchark, National , Egypt Re ) agreed to establish an Insurance Institute as an affiliated Institute to the Chartered Insurance Institute. U.K.

On the 24<sup>th</sup> of September 1976, the General Assembly of the Chartered Insurance Institute, held in Coventry ,U.K officially agreed that the Insurance Institute of Egypt is entitled to be an affiliated Institute to the CII thus being the first affiliated Institute in the Arab region ,and tabulated as the 18th of the affiliated institutes in Africa.

On this occasion , we should not forget the great and considerable hard efforts exerted to establish the Egyptian Insurance Institute by the late Mr. Fuad Abdel Rahman who has dedicated himself for this purpose by putting his pressure on the General Assembly of the CII to pass the proposal of setting up an Insurance Institute in Egypt as an affiliated institute to the Chartered Insurance Institute,U.K.

The first Board of the Insurance Institute of Egypt was formed on 1977 from seven members, all occupying leading posts in the insurance public-sector companies at that time.



# Birla Institute of Management Technology "BIMTECH", India

Contact Person Dr. Jayashree Mohta

Position Chairman

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Website www.bimtech.ac.in

Address Birla Institute of Management Technology, Plot No.5,

Knowledge Park-II, Greater Noida - 201 306, India

## **Brief:**

BIMTECH is mini India in its formation every year. It has students coming almost from all the states of India, and also from few foreign countries. BIMTECH is like a school where international business endeavors are also made. Its mix of nationalities, cultural backgrounds, academic and professional experiences make BIMTECH one of the most exciting and enriching business schools in the country. Its long belief to prepare global managers who have cross cultural training has become a practice of the globe today.



# NATIONAL INSURANCE ACADEMY, PUNE, INDIA

An Apex Educational, Training and Research Institute in the Field of Insurance, Pension and Management Established Under the Aegis of Ministry of Finance, Government of India and Public Sector Insurance Companies

# **National Insurance Academy, India**

Contact Person Shri G. Srinivasan

Position Director

Tel 00 91 20 27204555

Email webmaster@niapune.org.in

Website www.niapune.org.in

Address Balewadi, Baner Road, NIA PO, Pune 411045, India

## **Brief:**

National Insurance Academy (NIA) is a premier institution devoted to equip the insurance industry with the best of talents. Its close association with the Insurance industry provides the 'real life' reference to its training, education, research and consultancy activities. NIA was established in 1980 jointly by the Ministry of Finance - Government of India, Life Insurance Corporation of India, General Insurance Corporation of India, The New India Assurance Company, National Insurance Company, United India Insurance Company and The Oriental Insurance Company on 16th December, 1980 in Mumbai to be the institute of excellence in learning and research in Insurance, Pension and allied areas. The Academy was shifted to Pune on 4th June, 1990 with the state-of-the-art facilities for learning and research. Initial years of NIA were dedicated to Management Development Programmes catering to the insurance industry professionals to enhance the management skills and do main expertise. Later, the two year Post Graduate Diploma in Management course was initiated to fulfill the growing demand of skilled professionals in Insurance and Risk Management. The programme offers dual expertise in management and Insurance.

## Vision

NIA to be a global institution of excellence in learning and research in Insurance, Pension and allied areas.

## Mission

- 1. To build capacities in the management of Insurance, Pension and allied sectors.
- 2. To create a stream of young talent for the Insurance, Pension and allied sectors.
- 3. To provide strategic approaches in the Management of Insurance, Pension and allied sectors.
- 4. To undertake and create an ambience for policy research in Insurance, Pension and allied sectors.
- 5. To promote learning: education and training in Insurance, Pension and allied sectors.



# Iran Insurance Syndicate, Iran

Contact Person Seyed Mohammad Alipour

Position General Secretary Tel +982122269792

Email info@sbi.ir Website www.sbi.ir

Address Second Floor, No. 6, Second Alley, Dr. Mohammad

Mossadegh Street, Tehran, Iran

## **Brief:**

The date of establishment of the Iranian Insurers Syndicate dates back to 1316. According to Article (9) of the Cabinet of Ministers dated 26 October 1316, foreign institutions working in Iran must accept membership of the Iranian Insurers' Trade Union. The procedure for establishing this union will be approved by the Ministry of Commerce. With the establishment of Iranian insurance companies in the 1930s, the need for unions became more felt, so in 1340 the insurers came together and negotiated for more union activity. Therefore, according to the last part of Article 9 of the Decree of the Cabinet of Ministers, the Statute of the Union was prepared in 1342 and approved by the Ministry of Economy. Article 1 of the Statute stated: "To safeguard and protect the interests of the insurers of the country and to establish cooperation and coordination. And the development and extension of insurance in Iran is an indefinite union of insurers. " With the adoption of the Central Insurance Law of Iran and the Insurer, which was finally approved by the Members of Parliament on June 30, 1971, supervision of the affairs of insurance companies was delegated to the Central Insurance Company. The last statute of the insurers union of Iran, consisting of 28 articles and 13 note, was approved by the Supreme Council of Insurance in 1398 and replaced the statute of the Supreme Council of Insurance in 2004. Under this statute, the Iranian Insurers' Trade Union is a trade union, a professional and a non-profit organization, and all commercial insurance institutions operating in Iran are recognized as members of the syndicate, and the Physical Damage Fund may become a member of the syndicate with the approval of its general assembly.

NIA to be a global institution of excellence in learning and research in Insurance, Pension and allied areas.



# **Association of Insurance Companies in Lebanon (ACAL)**

Contact Person Jamil Harb

Position Secretary General

Tel +961 5 956 957 | +961 5 958 959

Email acal@acal.org.lb

Website www.acal.org.lb

Address 45-237 Lebanon

## **Brief:**

Established in 1971, the Association aims at establishing a close cooperation among its members in different fields, building the profession on technical and sound bases and instituting rules and regulations liable to raise the level of the insurance industry as well as safeguarding the public interest and insuring the representation of its members with the authorities and third party.

## Vision

"To be recognized as the preferred enabler of trade and investment for sustainable economic development in Member Countries".

## Mission

"To facilitate trade and investment between member countries and the world through Sharia compliant risk mitigation tools".



# **Palestine Road Accidents Victims Compensation Fund**

Contact Person Loay S. Hawash

Position General Manager

Tel +970 2 296 7298

Email Sandog@Sandog.ps

Website http://www.sandoq.ps

Address Ramallah, Palestine

## **Brief:**

The association was established by the Insurance Law No. 20/2005 for purpose of compensating injured persons through road accidents according specified cases exclusively by Law in Article 173 of the Insurance Law.

## Mission

- Reparation in cases where there is no insurance coverage for the physically injured from road accidents enacted by Palestinian insurance law.
- Contribute to the development of the Palestinian insurance sector through close cooperation with the Palestinian Capital Market Authority as the regulator and supervisor of the insurance sector in Palestine and with all concerned parties and parties.
- Contribute to increasing community awareness by highlighting the importance of adherence to laws, especially traffic and insurance laws.







# The Islamic Cooperation for The Insurance of Investment and Export Credit (ICIEC), Saudi Arabia

Contact Person Oussama Kaisi

Position Chief Executive Officer
Tel +966 (12) 646 7545
Email OKaissi@isdb.org
Website http://iciec.isdb.org

Address P.O.Box: 15722 Jeddah 21454 Kingdom of Saudi Arabia

Class of Insurance

**Business** 

Rating Overview Aa3 rated by Moody's

Establishment 1st August 1994 (24 Safar 1415H)

Date

Paid up Capital USD 201.6 million Subscribed USD 410.6 million

Capital

Owned by The Islamic Development Bank (IsDB)

## **Brief:**

The Islamic Corporation for the Insurance of Investment and Export Credit (ICIEC), a member of the Islamic Development (IsDB) Group, is a multilateral export credit and political risk insurer rated Aa3 by Moody's with a stable outlook. The driving ambition behind the creation of ICIEC was to strengthen the economic relations between member countries of the Organization of Islamic Cooperation (OIC) on the basis of Islamic Shari'ah. ICIEC's vision is to be recognized as the preferred enabler of trade and investment for sustainable economic development in Member Countries. Its mission is to facilitate trade and investment between member countries and the world through Shari'ah-Compliant export credit and investment insurance/reinsurance solutions.

# **The National Insurance Supervisory Authority-Sudan**

Contact Person Mr. Mohammad Musa Idris

Position General Manager

Tel (+249) 83 771956 / 83 780794

Email <u>info@isa.gov.sd</u>

Website <u>www.isa.gov.sd</u>

Address The National Insurance Regulatory Authourity Tower, Al Ingaz

Bridge St., P.O.Box: 1051 Khartoum - Sudan





# Federation Tunisienne des Socite d'Assurance "FTUSA", Tunisa

Contact Person Kamel Chibani

Position Executive Director

Tel 00 216 70 148 820

Email ftusa@ftusa.tn

Website www.ftusanet.org

Address 9 Bis Rue de la Nouvelle Delhi - 1002 Tunis-Belvédère

## **Brief:**

The main tasks of FTUSA are:

- Defend the general interests of its members;
- Represent members to the public authorities and the supervisory authorities;
- Facilitate the exchange of business, experience and information among its members on legal, tax, financial, technical and other questions;
- Gather and disseminate all information about insurance and reinsurance that may be useful to its members;



#### **Emirates Insurance Association, U.A.E.**

Contact Person Fareed Lutfi and or Hussein Elsherbini

Position Secretary General –Admin and finance Manager

Tel +97126771444

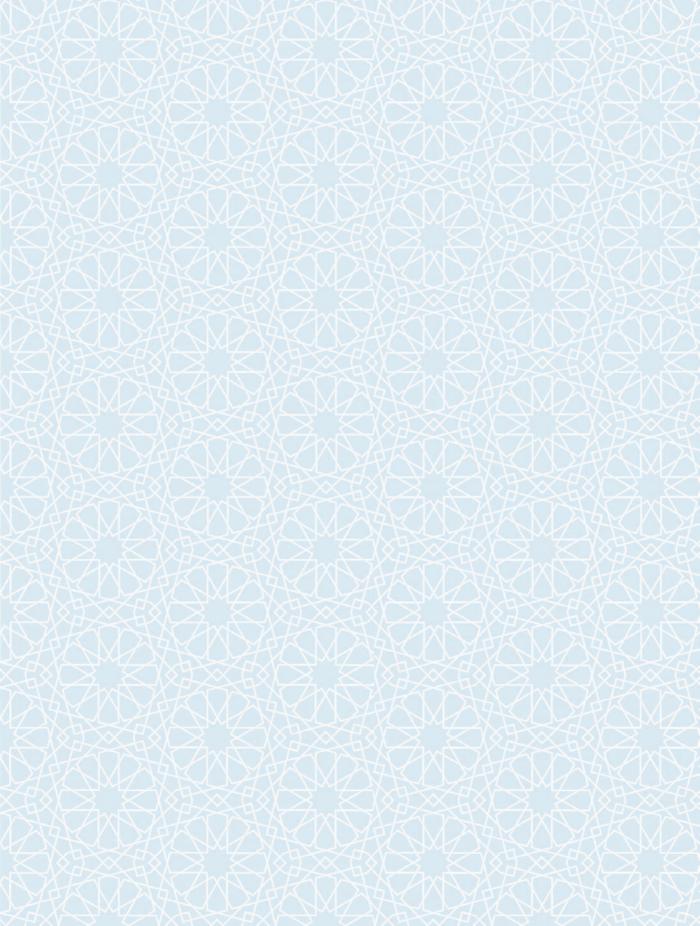
Email info@eia.ae

Website www.eia.ae

Address P.O.Box 7755 Abu Dhabi, UAE

#### **Brief:**

The Emirates Insurance Association has been founded by the ministerial decree No.(62) of 1988, and its constitution has been issued in accordance with the decision of the Minister of Economy No.(45).



# MEMBERS Brokers



#### **Crescent Global Insurance Services W.L.L.**

Contact Person Jamil ELBahou Position Chairman

Tel +973 1771 3838 Email info@crescentglobal.com

Website www.crescentglobal.com

Address Villa 373, Road 3610, Block 336, Adliya, Kingdom of Bahrain

Class of Business Life & Non-Life

Establishment 1998

Paid up Capital
Subscribed Capital

Owned by 100 % Individuals, % Others from Afro-Asian Countries, %

Others from Non Afro-Asian Countries

#### **Brief:**

Crescent Global prides itself in its history in the Middle East which dates back as early as the 1980's. Our regional headquarters is based in the Kingdom of Bahrain where we offer insurance services locally and regionally via local partner offices.

We are specialists in the areas we operate, and pride ourselves in being founding partners of GBN, the world's global insurance network.



#### **Protection Insurance Services, Bahrain**

Contact Person Osama Abdulaal
Position Managing Director
Tel +973 1750 3635

Email md@protectionre.com

Website www.pis.bh

Address Suite 206, Car Park Building, Gov. Avenue, Manama, Kingdom

of Bahrain

Class of Business All types of insurance

Establishment 1996

Paid up Capital Subscribed Capital

Owned by 100 % National Entities/Individuals

% Others from Afro-Asian Countries % Others from Non Afro-Asian Countries

#### **Brief:**

(PIS) is a leading insurance and reinsurance broking firm with sound reputation among the insurance community in the kingdom of Bahrain. It was established in 1996, licensed & regulated by the Central Bank of Bahrain.

PIS operation extends geographically to cover the whole Middle-East, Asia, Europe and Africa.



#### Heritage Insurance&Reinsurance Brokers, Botswana

Contact Person Mr.Tendai Nyakaswa
Position Managing Director
Tel (267) 310 5616

Email tendain@heritage.co.bw

Website http://www.heritage.co.bw/index.html

Address Heritage Insurance and Reinsurance Brokers Plot 104, Unit

15B, Gaborone International Commerce Park, Gaborone

Botswana

Class of Business

Insurance & Reinsurance Brokers

Establishment
Paid up Capital
Subscribed Capital

Owned by

#### **Brief:**

Heritage Risk Services Insurance and Reinsurance Brokers's management has been in the in the insurance industry for over three decades practicing underwriting, reinsurance and broking in Botswana and the SADC region.

#### Vision

To create an insurance environment in which effective risk transfer is done to the satisfaction of our clients' needs and make sure they are not saddled with a financial burden beyond their ability.

#### **Mission**

To be the leading quality insurance service provider in Botswana and across the world by giving our clients peace of mindthrough the provision of first class, competitive and comprehensive short and long term solutions backed by unparalled superior service.



#### **ARB Reinsurance Brokers, Egypt**

**Contact Person** Ayman Hosny

**Position** Chief Executive Officer

**Tel** +202 2537 9646

**Email** ayman.hosny@arb-holding.com

Website www.arb-holding.com

Address 49 El-Banafseg street, 1st Settlement, New Cairo, Egypt

Class of Business Reinsurance Broker

Establishment 2011

Paid up Capital 2,000,000 EGP

**Subscribed Capital** 

Owned by 100% National Entities or Individuals

#### **Brief:**

Aphrodite Reinsurance Broker "arb" is a comprehensive reinsurance broking arm of Aphrodite Holdings which is a 26 years experienced management firm active in Aviation Consulting, Insurance Management, and Risk Management, the group arranged reinsurance around the globe with a collective business portfolio of more than 55 billion USD of sum insured.

With locations in London and Cairo, arb handles various lines of insurance where we tailor to the various needs of clients' in the Middle Eastern, African and European markets. Our deep specialist knowledge in this field has given us the competency to excel in providing competitive and flexible risk transfer solutions.



#### **Bavarian Insurance Brokerage**

Contact Person Mohamed Fathy

**Position** Chief Executive Officer

Tel 01061020020

Email Mohamed.fathy@bib-eg.com

Website www. bib-eg.com

Address Bavaria town, Katamya, Ring Road, Maadi, Cairo, Egypt

Class of Business Insurance Broker



#### **Contact Insurance Broker, Egypt**

Contact Person Nehal Break

Position Managing Director Tel (202) 26177600

Email nehal.break@contact.eg

2015

Website www.contact.eg

Address Villa 32,57 St., branched from 90 street - El Tagamo3 El

Khamis, Cairo - Egypt

Class of Business Direct Broker

Establishment
Paid un Capital

Paid up Capital Subscribed Capital

Owned by

#### **Brief:**

Established in 2001, Contact was the first specialized consumer financing company in Egypt. Set up as an independent, management and employee led initiative, the company has managed to secure equity financing from various sources since inception, including banks, private equity firms and individuals. Contact's parent company, Sarwa Capital, is the leading structured finance investment firm in Egypt.

Contact works based on a collaborative business model, engaging with business partners at various levels to deliver market leading products and services. We always strive to provide clients and business partners with the highest quality service and efficiency, making the financing process seamless and achieving the best possible results. In addition to Contact's 12 locations nationwide, our growing network includes over 1,500 points of sale covering car dealers, consumer durables merchants and sporting clubs.



#### **El-Sheraa Insurance Broker, Egypt**

**Contact Person** Mohamed Hassan Mohamed **Position** Technical General Manager

Tel 01003787777

Email Mohamed.hassan@sib-eg.com

Website www.sib-eg.com

Address Unit 11, 1st Floor, Tower 12, Bavaria Town Project, Plot 10,

Kattameya Investment, Cairo

Class of Business Insurance
Establishment 9-2011
Paid up Capital 2 Million

**Subscribed Capital** 

Owned by

#### **Brief:**

El Shra'a Insurance Brokerage Company is characterized by the existence of a group of professional insurance brokers selected carefully in order to develop the insurance portfolio, that there are advanced systems of work, and a specialized technical management.

The company offers to its customers — through a combination of professional insurance broker — all services and insurance broker in different branches of insurance (people insurance- property and Responsibilities insurance: Medical — accidents — cars — Maritime — overland transporting of goods — the dangers of riots — Engineering — Fire — transfer cash — and dishonesty. )



#### Fremir Insurance & Reinsurance Services Ltd, Egypt

Contact Person Mohammed Naguib
Position Managing Director
Tel (+2)01024642864

Email mnaguib@fremir.com.eg

Website N/A

Address 5 Youssf El Guindy, Bab El Louk Cairo - Egypt

Class of Business Reinsurance Broker

Establishment 2009

Paid up Capital EGP 2,000,000 Subscribed Capital EGP 2,000,000

#### **Brief:**

Frmier is the largest and leading reinsurance broker in egypt with over two decades of successful track record and loca connectivity. It offers a varsity of reinsurance and insurance solutions and provids a full range of services from design to the placement and after sales services of accounts. Fremier has maintained a dominate position in treaty reinsurance buisness with approximately 30% market share. Over the past decade we have had a control position in almost all the major facultative accounts in egypt. Fremier is registered with the egyption company registration Authorities and operates under the regulaion of the egyption finicial supervisory authorities. Fremier maintains seprate accounts for premium, claims, and brokerage in strict accordance with egyption laws.

# FREMIR – EGYPT FREMIR Reinsurance FREMIR Insurance Retail Brokerage Claims Advocacy & Admin Risk Assessment & Advisory



#### **Trust Reinsurance Brokers, Egypt**

Contact Person Ibrahim Abdulshahid Position Chairman & MD +202 25380500

Email irasha@trust-reins.com
Website www.trustreins.com

Address Villa 48 South Academy, 5<sup>th</sup> Settlement, New Cairo - Egypt

**Class of Business** 

Establishment 2014

Paid up Capital EGP 2,000,000

**Subscribed Capital** 

Owned by

Brief:

Trust reinsurance broker was established during one of the most critical periods of Egyptian history. It is fully licensed by EFSA. Trust was established with hope to fill a gap, believing that with one's expertise and devotion we shall be able to make a difference to those who choose us. The company is relatively new, however, its team has a long history of diversified knowledge and expertise in insurance, reinsurance, marketing, finance and risk management. Other areas of expertise are underwriting management, management of insurance companies, training, designing reinsurance programs, laying down the entire infra-structure for insurance companies under establishment and Restructuring of insurance companies. We work hard & with extreme. professionalism in order to maintain the level of service and added value provided to our clients. Transparency, sincerity and protection of our clients' best interest is a top priority.

Today TRUST is one of the well established brokers in the Egyptian markets. Most of our business is currently from Egypt and Kuwait. We are investing a lot of time and effort to widen our scope in many countries, particularly in Africa, however, it was mainly the political instability in some neighboring countries such as Libya and Sudan which may have delayed our plans for the region. Our book of business today is 60% treaty and 40% facultative.



# Zeus Insurance Brokerage, Egypt

Contact Person Amre Fayed Hamouda

**Position** Managing Director

Tel +2 0100 1994400

Email Amre.hamouda@zeuseg.com

Website www.zeuseg.com

Address 29 Abdullah Deraz St., Heliopolis, Cairo - Egypt

Class of Business Insurance Brokerage

Establishment 2014

Paid up Capital 2 million EGP

Subscribed Capital 20 million EGP

Owned by Group of investors

#### **Brief:**

Zeus pledges to building the most ethical, professional and effective sales team in Egypt. The company's goal is to grow steadily, offering to be the Provider of Choice to their stakeholders.



#### Afro-Asian Insurance & Reinsurance Brokers PVT Ltd, India

**Contact Person** Jay Thakker

Position Executive Director 00 91 22 4966 1212

**Email** jaythakker@afroasian-insurance.com

Website www.aairb.com

Address 75 Bajaj bhavan Nariman point ,Mumbai 400021,India

Class of Business Direct Broker

Establishment 2004

Paid up Capital Subscribed Capital

# Owned by Brief:

Afro-Asian Insurance & Reinsurance Brokers (India) Private Limited (AAIRB) was licensed as a Composite Broker by the Insurance & Regulatory Development Authority "IRDA" of India on 18th May, 2004. The company was set up and promoted by AAIS UK with a view to cater to the insurance needs of corporates as well as individuals in India.

AAIRB is part of the AA group which has been in operation for over 20 years with the head office in UK and network offices in Asia and Africa, namely Pakistan, Kenya, Nigeria and Ghana. AAIS UK is an accredited Lloyds broker with vast experience in both insurance and reinsurance and AAIRB has the advantage of being able to draw on this experience whenever require. AAIS UK offers AAIRB access to this highly capitalised market.

#### Vision

To become a global leader in the International Insurance and Reinsurance Industry by redefining concepts of professionalism and excellence.

#### Mission

To identify the particular needs and challenges of our clients and strive constantly to seek the most effective solutions for them, observing the highest standards of professionalism, probity, perseverance and commitment.



Interlink Insurance & Reinsurance Brokers Pvt. Ltd.

#### Interlink Insurance & Reinsurance Brokers Pvt. Ltd., India

Contact Person Harshad Parekh
Position Director & C.E.O.
Tel +91 22 67340000

Email interlink@interlinkre.com
Website www.interlinkre.com

Address 501, Sai InfoTech, Patel Chowk, R.B. Mehta Road, Ghatkopar

(East), Mumbai – 400 077, India

Class of Business All Classes
Establishment 1984

Paid up CapitalINR 25 Mln (US\$ 365,000 approx.)Subscribed CapitalINR 25 Mln (US\$ 365,000 approx.)

Owned by
1. Mrs. Kalpana Harshadrai Parekh
2. Mr. Keyur Harshadrai Parekh

3. Mr. Harshadrai Purshottam Parekh karta of H.P.

Parekh - HUF

#### **Brief:**

Interlink Insurance & Reinsurance Brokers Pvt. Ltd. is Insurance & Reinsurance broking company. From 1984 we have developed strong relationship with more than 150 insurance & reinsurance companies in almost 50 countries. In local market we are intermediaries for both Direct Insurance & Reinsurance business.





#### WE BELIEVE

#### J. B. Boda Reinsurance Brokers Private Limited, India

Contact Person Atul Boda

Position Group Chairman Tel +91 22 66314949

**Email** jbbmbi@jbbodamail.com

Website www.jbboda.net

Address Maker Bhavan No.1, Sir V. Thackersey Marg, Mumbai -400

020, INDIA

Class of Business Non-Life, Life

Establishment 1943

Paid up Capital US\$ 308,140 Subscribed Capital US\$ 308,140

Owned by 100% National Entities or Individuals (J. B. Boda & Company

P. Ltd., Crowe Boda & Co. Pvt. Ltd., and other share holding)

#### **Brief:**

We are one of the largest and the oldest Reinsurance Broking Companies in India. Reinsurance broking activities were carried out by J.B. Boda & Co. Pvt. Ltd. since 1943. Upon liberalization of the Indian insurance market, a new company "J.B. Boda Reinsurance Brokers Pvt. Ltd." was established to do reinsurance broking activities in 2003. We are now in our 75th year of operation.

The Group in its business activities is currently associated with over 300 companies in more than 90 countries. Today, we have more than 1000 personnel, including qualified and experienced Insurance and Reinsurance Professionals, Risk Management Professionals, Chartered Accountants, Valuers, Master Mariners, Naval Architects, Licensed Surveyors etc.



#### K.M.Dastur Reinsurance Brokers Pvt Ltd, India

**Contact Person** Eric Dastur **Position** Chairman

Tel 00 91 22 66179800 Email enquiries@kmdastur.com

Website www.kmdastur.com

Address Cambata Building (West Wing), 5th Floor, 42 Maharshi Karve

Marg, Churchgate, Mumbai – 400020, MH, India

Class of Business Direct & Reinsurance Broker

Establishment 1973

**Brief:** 

K.M.Dastur was founded in 1973 by the late Mr. K.M.Dastur, erstwhile Country Head of Norwich Union Insurance Company. We are a leading insurance and reinsurance broker in Asian, African and Middle Eastern markets for General & Life Insurance across all classes of Property, Marine, Energy, Oil & Gas, Aviation, Life & Health, Motor and specially designed categorised solutions.

KMD is focussed on developing strong regional and international partnerships to facilitate the exchange of ideas, solutions & expertise.

KMD has, through these close relationships, introduced innovative and efficient solutions which has greatly assisted choice.

The company has approximately 500 experienced and qualified employees committed to providing an uncompromising service.

We are proud members of:

- Indian Merchants' Chamber
- Bombay Chamber of Commerce & Industry
- Authorized and Regulated by the Insurance Regulatory and Development Authority (IRDA) under License Code No. CB-024 02 valid till January 2021

#### Vision

KMD will be recognized as the best professional services firm in the insurance industry worldwide.

#### Mission

To render professional services of the highest order and be recognized as a professional firm that consistently exceeds the expectations of our clients and our people through commitment to learning, integrity and hard work.



#### Suprasesh General Insurance Services & Brokers, India

Contact Person S. Sunder Raman

**Position** Founder & Managing Director

Tel +91 44 2434 9332

Email chennai@suprasesh.com
Website www.suprasesh.com

Address 560-562 Anna Salai, Teynampet 6M Century Plaza

Chennai, 600018 India

Class of Business Insurance, Reinsurance & Risk Management

Establishment 1999

#### **Brief:**

Suprasesh is an Insurance & Reinsurance Broking Company, established in the Year 1999. We are one of the First Broking Firms to be Granted Licence by IRDA (Licence Number: CB - 113) in the Year 2000.

Since then Suprasesh has built itself a Strong Reputation among Clients, not to mention in the Domestic & International Insurance Markets. We are known for our Professional Approach and the Ethical Standard we maintain.

We have had the Privilege of Serving Clients ranging from Start-ups to some of the Largest Public Sector Enterprises and our Clientèle span across a Wide Range of Industries.

Our Customer Satisfaction is a Testimony to our Capabilities and Expertise in Handling Risks in a way that only We Can.

We have a presence in Seven Cities Pan India and we ensure that we try to follow you across India.

Headquartered in Chennai, we have branches in Mumbai, Delhi, Kolkata, Bangalore, Pune and Hyderabad

With our Pool of Talented Personnel & our Know-how of the Insurance Industry we ensure that we find the Best Solutions for you or Tailor Make them to meet your requirements.

Our Global Exposure in Risk Management Standards helps us understand your Risks Better and Design Effective Solutions to Manage Risks.



#### **Tower Insurance & Reinsurance Brokers Pvt. Ltd., India**

**Contact Person** Manju Sawhney Mahindra

Position Chairperson & CEO Tel +91-22-2284 4364

Email mail@towerbrokerindia.com
Website www.towerbrokerindia.com

Address 519 Maker Chamber V, Nariman Point - Mumbai 400 021 India

Class of Business Direct Broker & Reinsurance

**Brief:** 

Tower was founded in 1979 by (late) Mr. B. B. Sawhney who was the Chairman-cum-Managing Director of United India Insurance Co. Ltd.

#### 1979 - 1998

• Sole Representatives of WILLIS LIMITED in India for 20 years Promoted and developed business of WILLIS in India.

#### 1999 - Present

- Acting as Independent Reinsurance Broker.
- A major player in Aviation Insurance; for a number of years, a member of Consortium of brokers for Air India and Indian Airlines in India and for Druk Corporation in Bhutan.
- Handles Marine and Non Marine Programmes of Indian Insurance Companies alongwith London brokers.
- Introduced to GIC: Fire Fac XOL for IAR & Fire risks and line slip facility for large CAR/EAR covers.
- Designed and introduced Overseas Mediclaim Policy to the Indian Insurance Industry and working jointly with MERCURY INTERNATIONAL ASSISTANCE & CLAIMS LTD, U.K., and provided claims assistance services for over 15 years.

#### November, 2000

Member of International Brokers Association, Brussels - the only member from India.

#### January, 2003

After change of Insurance Regulations in India, TOWER was among the first 3 to get licence from Insurance Regulatory Development Authority as Composite Broker both for reinsurance & direct broking.



#### INSURANCE BROKERS

#### **Zoom Insurance Brokers, India**

Contact PersonPrashant GuptaPositionManaging DirectorTel+91-124-4771700

**Email** info@zoominsurancebrokers.com **Website** www.zoominsurancebrokers.com

Address Zoom Insurance Brokers Private Limited,

Zoom House, 621, Phase – V, Udyog Vihar,

Gurugram, Haryana, India 122016

Class of Business

Insurance (Commercial, Social, Life, Retail)

#### **Brief:**

Zoom Insurance Brokers is a Composite Insurance Broking House focusing on Corporates. From Indian to Foreign MNC's to SME's we have a complete full service spectrum for all. We have a decade long expertise in not only Insuring Client Assets, Employees, liability exposures but also Assuring them of seamless and smooth end to end Claim servicing. Our Senior Management comprises some of the Best Brains in Country graduating from IIM Ahmadabad, IIM Kolkata, JBIMS to name a few. The able Team has a collective Rich Experience of more than 100 Years specifically of Insurance. We have an equal exposure and balanced approach of the Public Sector as well Private Sector Insurance Industry functionality. We have a Success story to speak about servicing 400+ Corporate Clients, Clocking More than 300+ Cr's of Insurance Premium, More than 1 Million Lives Insured, Presence in Delhi , Mumbai, Hyderabad and Kolkata and the journey still continues. During its decade long Journey so far in Insurance Broking Business, we have undergone four successful renewals with the IRDA, and has earned the 'Best Brokerage Firm' tag from market leaders in the Insurance Business.

#### Vision

To be Globally and Nationally recognized for our Services and also an Employer Of Choice.

#### **Mission**

Stakeholders First: - To act in the best interest of our stakeholders including but not limited to all stakeholders that is clients insurers employees and shareholders.

- Strive for Excellence: To meet or exceed the stakeholders expectations.
- Learning & Development: To upgrade the skills and knowledge of all the stake holders through continuous training/interactions.



#### Mahindra Insurance Brokers Ltd, India

Contact Person Rajiv Kumar

Position Chief of Reinsurance Tel +91 22 66523556

Email reinsurance@ mahindrainsurance.com

Websitewww.mahindrainsurance.comAddressMahindra Insurance Brokers Ltd.

Ground Floor, Sadhana House, Behind Mahindra Towers, 570 P.B.Marg, Worli,

Mumbai- 400018

Class of Business Reinsurance Brokerage, Composite

Establishment 2004

Paid up Capital INR 103,092,800

Owned by % 100 National Entities/Indeviduals

**Brief:** 

Mahindra Insurance Brokers Ltd. (MIBL) is 80% subsidiary company of Mahindra & Mahindra Financial Services Ltd.

MIBL was granted a Direct Broker's License by the Insurance Regulatory and Development Authority (IRDA) in May 2004, for undertaking direct insurance broking in Life and Non-Life businesses. MIBL has empanelled itself with various public and private insurance companies to offer customized solutions to customers. In September 2011, MIBL was granted a Composite Broker licence by the IRDA, thus foraying into Reinsurance Broking business along with Direct Broking. As a Total Insurance Risk Solutions provider, MIBL plays an integral role in the Risk Management portfolio of customers.

MIBL is one of the few insurance broking companies in India to have been awarded the prestigious ISO 9001:2008 Certification for Quality Management Systems. The company provides direct insurance broking for Corporate and Retail customers and offers a range of products for the Non-Life and Life segments. In addition, MIBL also offers value-added services like Risk Management / Audit which include risk inspection and gap analysis, and portfolio management which includes claims handling.

# A Asrinda Re-Brokers

#### P.T. Asrinda Arthasangga, Indonesia

**Contact Person** Fajar Maulana

**Position** Treaty & Life Department Senior Manager

Tel (+62-21) 47862574

**Email** reinsurance@asrinda.co.id

Website www.asrinda.co.id

Address Sentra Pemuda Building Kav. 15-16, Pemuda Street no.61

Rawamangun - East Jakarta 13220

Class of Business Reinsurance Brokerage

**Establishment** 1991

**Paid up Capital** Paid up Capital

- 1. PT. Reasuransi Indonesia Utama (Persero) 23% share
- 2. Yayasan Dana Kesejahteraan Karyawan PT. Asuransi Kredit Indonesia (Persero) 22% share
- 3. PT. Asuransi Jasa Indonesia (Persero) 11% share
- 4. Yayasan Kesejahteraan Karyawan PT. Asuransi Jiwasraya 11% share
- 5. Koperasi Pegawai PT. Asuransi Asei Indonesia 11% share
- 6. PT. Taspen (Persero) 11% share
- 7. Dana Pensiun PT. Jasa Raharja (Persero) 11% share

#### **Brief:**

Owned by

Asrinda Re-Brokers is one of the leading reinsurance intermediary companies in Indonesia. Asrinda Re-Brokers thrives to become the most efficient and reliable reinsurance intermediary company both in the national and international markets with substantive potential growth. Founded on solid fundamentals, Asrinda Re-Brokers belongs to six well-known state insurance companies and one reinsurance company. We methodically run by a team of professionals commanding over two decades of quality experience with full range of services in the design, structure, and implementation of reinsurance programs.



#### Cover Re, Iran

Contact Person Hamid Zargar

**Position** Deputy Managing Director

Tel

Email sepehr@cover-international.com
Website www.cover-international.com

Address

Class of Business Direct Insurance in all classes of Insurance

Establishment 2015

Paid up Capital
Subscribed Capital

Owned by

#### **Brief:**

Cover International Insurance Brokers plc, founded in 2015" presents Risk Management, Insurance Broking 'Claim Loss Assessing and risk assessment consultancy. We provide the highest international standards.

Cover International Insurance Broker plc' became a regulated firm under the Insurance Brokers (Registration) Act of bimehMarkazi Iran, registered No. 879 in 2015 "Iran Central Regulatory Body".

Cover International plc' is an independent insurance broker with headquarter in Tehran, Our perspective is international

We stress on our independence, as it provides us with closer relation with our clients.



#### **APEX Insurance Brokers, Jordan**

Contact Person Zuhair Atout
Position Chairman

Tel +962 6 586 1222
Email zatout@apexib.com
Website www.apexib.com

Address 21 Barakat Al Zu'bi Street, 7th Circle

P.O. Box 451, Amman

Class of Business Insurance & Reinsurance Brokerage

Establishment 2010

Paid up Capital JOD 500,000 Subscribed Capital JOD 500,000

Owned by 50 % National Entities or Individuals

50 % Others from Non Afro-Asian Countries

#### **Brief:**

APEX was established in 2010 to serve the diverse needs of local, regional, and international clients, leveraging its extraordinary expertise in order to establish fruitful long-term partnerships – all while staying ahead of the curve of a challenging, ever-evolving market.

From our headquarters in Amman, branches across the Middle East and Africa, and partners in numerous countries, we work tirelessly to exceed our clients' needs and expectations.

#### Vision

To forge lasting relationships with our partners, based on transparency, trust, and the understanding that we will always have their best interests at heart; to serve as a trailblazer and trendsetter for the insurance and reinsurance industry; and to maintain a leading reputation both regionally and internationally

#### Mission

To provide our clients with the services and solutions they need to manage and mitigate their unique risks, allowing them to more readily pursue opportunities and growth in an ever-changing world



#### Al Netag For Insurance Solutions Co. (Trust Insurance Solution), Jordan

**Contact Person** Fadi Al Kayyali

**Position** Chief Executive Officer

Tel +962 6 5511190
Email info@trst-ins.com
Website www.trst-ins.com

Address Complex No 75, Al Koufah St 75, Amman

Amman - Jordan

Class of Business Direct Insurance, Reinsurance, Risk Managment

Establishment 2008

#### **Brief:**

For us this is just the beginning. We are sustained by belief that the carriers of tomorrow should never be tied to the legacies of yesterday. The Progressive Group of Insurance Companies has always lived up and aimed to develop and produce the best client fit solutions.

We lead clients through accelerating change, helping them harness the power of technology to deliver new.



#### **Levites International Reinsurance Brokers**

**Contact Person** Esther Muhindi

**Position** Chief Executive Officer

+254 20 2190249, +254 711555217 office line, CEO No +254

722 721606,

**Email** info@levitesre.com, emuhindi@levitesre.com,

wanjirumuhindi@yahoo.com

**Website** www.levitesre.com

Address Chiromo Court Chiromo Road Westlands Nairobi Kenya P.O.

Box 694-00517 Nairobi

Class of Business Reinsurance Brokerage

**Establishment** Private limited co. incorporated in Kenya

**Paid up Capital** Kes 1,000,000/=.....as per insurance regulator **Subscribed Capital** Kes 1,000,000/=....as per insurance regulator

Owned by Sharon Joan, Philip Wachira, Esther Muhindi ,Alpha-Levits Ins.

Brokers

#### **Brief:**

Levites International Reinsurance Brokers Ltd is a locally incorporated private limited company. We broke in treaty & facultative business from middle-east, india, Asia and African markets. we also do insurance related arbitration, in-house and conference in insurance & Reinsurance trainings

# Willis Towers Watson In 1911

#### Willis Towers Watson, Kuwait

Contact Person Hamed Mabrouk, Head of North Africa

Souad Mokdad, Head of Kuwait

Tel +965 2205 3831 , +965 65559395
Email souad.mokdad@gsegypte.com
Website www.willistowerswatson.com

Address Wafra Downtown, Ahmad Al-Jaber Street, Block 5, Floor 6

Kuwait City, Sharq

Class of Business Insurance Broker

Establishment 2015

Paid up Capital KD 100,000 Subscribed Capital KD 100,000

Owned by 51% National Entities /Individual

49% National Entities/Individual

#### **Brief:**

Willis Towers Watson (NASDAQ: WLTW) is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. With roots dating to 1828, Willis Towers Watson has 40,000 employees serving more than 140 countries.

We design and deliver solutions that manage risk, optimize benefits, cultivate talent, and expand the power of capital to protect and strengthen institutions and individuals. Our unique perspective allows us to see the critical intersections between talent, assets and ideas - the dynamic formula that drives business performance.



#### **Arabian Insurance Management Services (AIMS), Lebanon**

Contact Person Elias Nouhad El-Chemali

Position Managing Partner
Tel 09/832792 ext.110
Email info@aimsins.com
Website www.aimsins.com

Address Kaslik – CAP Center 4th floor – B.O.Box: 508 – Jounieh

Class of Business Life, Non-Life, Composite, Takaful

Establishment 1982

Paid up Capital
Subscribed Capital

Owned by 100% Lebanese Individuals

% Others from Afro-Asian Countries % Others from Non Afro-Asian Countries

#### **Brief:**

#### Mission:

To offer the most reliable, highly beneficial and professional insurance brokerage services through tailor-made solutions that fit the exact needs of each customer **Vision:** 

To be the most preferred Insurance Brokers, providing innovative solutions to ensure total customer satisfaction

#### Values:

Integrity, Team Work, Hard Work, Modesty, Precision, Dedication to our Clients and Community



#### **Chedid Re, Lebanon**

Contact Person Farid Chedid
Position Chairman & CEO
Tel +961 5 956 080
Email info@chedidre.com
Website www.chedidre.com

Address Presidential Palace Avenue, Chedid Re House, Baabda, Lebanon

**Class of Business** 

Establishment 1998

#### **Brief:**

Chedid Re, a company of Chedid Capital Holding, is the story of an exceptional team comprised of ambitious individuals who are constantly seeking success. Over the years, Chedid Re has become a leading institution with over 300 employees and operations running in more than 45 countries.

With a devoted team of experts based in Beirut, Casablanca, Dubai, Limassol, London and Riyadh, we strongly believe in integrity, professionalism, loyalty, and are committed in adhering guidelines, and in ensuring delivery in growth and profit projections. This has enabled us to become an intermediary of choice for many regional and international capacity providers for the insurance market.

In addition to our reinsurance broking services, we manage multiple underwriting agencies with a well established and successful track record as an approved Lloyd's coverholder, authorized by various syndicates at Lloyd's and other regional and international reinsurers, to underwrite risks, participate in contracts of reinsurance, and issue documentation on their behalf. In June 2015, Chedid Re was registered as a Lloyd's broker. The approval came as a natural extension for our longstanding and successful cooperation with Lloyd's that started at the very beginning, 19 years ago.

Chedid Re's registration as a Lloyd's broker is a testament to how our company is a trusted, international partner and a renowned player in the reinsurance industry. Our sustained expansion has resulted in dynamic international exposure.

Chedid Re's business activities and goals compliment Lloyd's growth strategy, and the registration into the Lloyd's market as a broker demonstrates that both, Chedid Re and Lloyd's, have aligned goals.



#### **General Reinsurance Services, Lebanon**

Contact Person Georges Zeineh
Position Chief Executive
Tel +961 1 612702

**Email** georges.zeineh@grsre.com

Website www.grsre.com

Address P.O.Box 165004 Beirut

Class of Business Composite Establishment 1994

Paid up Capital
Subscribed Capital

Owned by 100% National Entities or Individuals

#### **Brief:**

GRS - General Reinsurance Services is a well established Reinsurance Consultants and Brokerage House with an established reputation for providing a Personalized Service in all lines of Reinsurance business.

GRS has its origin back to 1994 when Mr.Georges Zeineh the legal representative of the Mercantile & General Reinsurance Company in the Middle East, founded GRS following Swiss Re's acquisition of M&G.

GRS Management and Staff consist of experienced professionals in insurance and reinsurance business mostly accredited from the Chartered Insurance Institute of London and from St.Joseph University - College of Insurance in Lebanon.

GRS Management and Staff are committed to deliver a prompt and professional service.



#### **LINK Insurance Broker Company, Lebanon**

Contact Person Jihad Ghanem

**Position** Chief Executive Officer

**Tel** +961-1-496432

Email info@link-insurance.com
Website www.link-insurance.com

Address Riverside Complex, bloc B, 4th Floor, Charles Helou Street,

Sin El Fil, P.O.Box 11-3756, Beirut – Lebanon

Class of Business Accident, Engineering, Fire, Liability, Marine Cargo, Motor,

Others, Group live, Individual live, Healthcare

Paid up Capital USD 500,000

**Brief:** 

LINK is an expert brokerage occupying a unique position between the global market for reinsurance and insurers in the MENA region. LINK connects reinsurers to the most profitable business in MENA, opening up at the same time valuable new opportunities to insurers, and providing the support required to fully leverage them.

An association of reinsurance, insurance and brokerage professionals, LINK is committed to the highest standards of ethical and professional conduct, accountability, technical innovation and client partnering. LINK operates in open, collaborative partnership with both its reinsurer and insurer partners. We adopt a transparent approach ourselves, and encourage transparency in the sharing of data between insurers and reinsurers in order to ensure more effective business assessment and underwriting.

In doing so, we strive to work with both to create value and profit for their businesses, and to help develop the insurance market in the MENA region for the good of all and the benefit of the consumer.

Registered, licensed and regulated in Bermuda with paid-up capital of USD 500,000, LINK has the stability and presence required to establish itself as a valued business partner in MENA region insurance.



#### Platunium Reinsurance Brokers SAL., Lebanon

Contact Person Mr. Fadi Cherkawi

**Position** Chairman

Tel +961 1 333 610

Email info@platinum-reins.com
Website www.platinum-reins.com/

Address Achrafieh, Charles Malek Avenue Quantum Tower, 10th

Floor. Beirut, Lebanon

Class of Business Composite

#### **Brief:**

Platinum Reinsurance Brokers is an organization of professional consultants with more than 35 years of experience in the fields of global insurance, reinsurance, and risk markets.

Our leadership and professional approach have forged strong bonds with leading global insurance and reinsurance markets. Our company was created to respond to the market's increasing need for specialized insurance know-how in the Middle-east, GCC and Africa.

One of the most pressing challenges by being a multinational company is how to adapt to needs, expectations, and internal cultures of multiple markets.

To this end, Platinum actively studies each insurance marketplace to remain knowledgeable of all developing insurance coverage changes, trends, programs, and policy improvements across multiple markets and offer companies insurance plans specific to their region and sometimes country. This allows our customers to have access to the most current, optimal, creative, and cost effective insurance and risk management solutions.



#### **AFR Asia Pacific Limited, Malaysia**

Contact Person Shaiful Arbi B Abd Aziz
Position Chief Executive Officer

**Tel** +6087 452 899

Email enquiry@brightonmanager.com
Website www.afr-asiapac.com.my/

Address 327 Blok 4 Laman Seri Business Park, No. 7 Pesiaran Sukan

Seksyen 13, Seksyen 13, 40100 Shah Alam, Selangor, Malaysia

Class of Business Composite

Establishment 1999

#### **Brief:**

AFR Asia Pacific Limited is a Licensed Labuan Insurance Broker. The Company is licensed and registered with the Labuan Financial Services Authority (Labuan FSA), Labuan, Malaysia under the Labuan Financial Services and Securities Act 2010.

AFR Asia Pacific Limited provides financial services operating in the insurance and reinsurance arenas. The company provides reinsurance brokerage and consulting services for clients throughout the world.

AFR is also a Lloyds registered broker and has direct access into Lloyds of London to place specialised and bespoke programmes.

AFR Asia Pacific Limited has been dedicated to international growth, building on a strong foundation of domestic and international businesses, innovative product development and superb client services. We would welcome the opportunity to discuss your detailed insurance and risk management requirements.



#### Fair Insurance & Reinsurance Brokers, Morocco

Contact Person Allaoui Noureddine

**Position** Deputy General Manager

Tel (212-22) 207276

Email info@firb-maroc.com

Website http://firb-maroc.com

Address Green Office n°62, Route d'Al Jadida, Casablanca – Morocco.

Class of Business General Establishment 2006

#### **Brief:**

**Fair Insurance & Reinsurance Brokers (FIRB)** is an independent brokerage firm, partner of K.M Dastur established in 2006, and based in Casablanca, Morocco.

At FIRB, we firmly carry out our dynamic, multidimensional role in complex reinsurance transactions, by consistently ensuring prompt and efficient service, excellence and dedication, care and loyalty to our clients. Our large experience in the reinsurance market enabled us to build strong longstanding and forward looking relationships. Our team is composed of qualified, dedicated, dynamic, and self-motivated professionals that proudly carry out FIRB's mission.

In our commitment to promote inter-African beneficial and longstanding business relationships, we ultimately aim to participate in building continental economic resiliency.

Our vision is of a risk aware world, where the reinsurance industry must play its full role in building safe, resilient and sustainable African economies. More than brokerage, we provide regional consultancy services to fulfill one common goal: build resilience in Africa by reinforcing the African reinsurance landscape.

#### **Shalimar for Insurance Solutions, Sudan**

**Contact Person** El Sadiq A. Moneim Galak

**Position** Managing Director

Tel +249155295151

Email shalimarinvestco16@gmail.com

Website

Address Baladia Street Khartoum North P.O.Box 1110

**Class of Business** 

Establishment 2008



#### **Tawasol for Insurance Serves**

Contact Person Abdelaal ElDawi

**Position** General Manager

Tel +249 9255 01111

Email yasiraaa@hotmail.com

Website

Address Khartoum ,Sudan

Class of Business General

Establishment 2017



Avrasya... Eurasia, a concept in the making...

### **Avrasya Reinsurance Broker, Turkey**

Contact Person Nebil Hüseyini
Position Executive Chairman
+90 216 368 32 83

Email nekarhus@avrasyarebroker.com.tr
Website www.avrasyarebroker.com.tr

Address Caddebostan Iskele Sk. No.21/4 Karakazan Apt.Caddebostan

Mah. Caddebostan - Istanbul - Kadıköy - Turkey

Class of Business Reinsurance Broker

Establishment 2006

Paid up Capital Subscribed Capital

Owned by Brief:

Avrasya Reasürans Brokerliği Limited Şirketi (Avrasya Re Broker) was founded in 2006 by Messrs. Nebil Hüseyini and Baki Korukoğlu co-shareholders. Its establishment authorisation was granted in August 2006. Its licence to operate Reinsurance Broking business was granted by the Insurance Directorate of the Turkish Republic on the 26-12-2006. Licence number: 2006/1442-66405.

Its founders and co-shareholders Messrs. Nebil Hüseyini and Baki Korukoğlu, Executive Chairman and Executive Vice Chairman respectively, both have a long experience (almost 40 years) of marketing/ business acquisition, underwriting and accounting and have managed the F.A.I.R. Non-Life Reinsurance Pool and the E.C.O. (ex-R.C.D.) Reinsurance Pool at the Milli Reasürans Türk Anonim Şirketi (Turkey's National Reinsurer), being active all over the Asian and African continents.

Avrasya Re Broker is member of the Istanbul Chamber of Commerce, the Association of Insurance Brokers of Turkey and the F.A.I.R. (Federation of Afro-Asian Insurers and Reinsurers) Brokers and Consultants Society (F.B.C.S).

Avrasya Re Broker is active in various regions and essentially in the GCC countries, India, Central Asia, Turkey, the Balkans, Caucasia, Eastern Europe, Russia, Cyprus, Lebanon and Jordan.



### **IUC Insurance and Reinsurance Brokers Limited, Turkey**

Contact Person Havva Menekşe Uçanoğlı

**Position** President

Tel +90 212 328 1122
Email iucre@iucre.co l
Website www.iucbroker.com

Address Yildiz Posta Cad. Ayyýldýz Site Blok No: 30 Kat: 4

Daire: 10 Gayrettepe - Sisli - Istanbul / Turkey

Class of Business Insurance and Reinsurance Broker

Establishment Nov-13 Paid up Capital \$88,235.00

**Subscribed Capital** 

Owned by Individual-Owned by Menekşe Uçaroğlu

#### **Brief:**

The IUC is a leading insurance and reinsurance broker, serving both locally and internationally through six service units in the insurance and risk management business sites;

Enterprise Solutions - Industrial Risk Management Employee Benefits - Health, Flexibility Benefits

**Private and Commercial Solutions** 

IUC Re

**IUC Academy** 

IUC was founded in 2006 by Menekşe Uçanoğlu based on her twenty years of experience in important positions in the insurance sector at national and international levels. Ms. Uçanoğlu is a true leader who has managed to bring some innovations to the sector. The realization of insurance seminars, facilities in Iraq and Afghanistan, and some of the most important studies in the sector are the first Clinical Experiment Insurance memories.



### Cogent Insurance Brokers LLC, U.A.E.

Contact Person Dr. Hazem Al Madi

**Position** Partner and Managing Director

Tel +971 (4) 361 7889
Email mail@cogentme.com
Website www.cogentme.com/

Address Office 501, Building No. 4, Emaar Business Park, Sheikh Zayed

Road, Dubai, UAE - PO Box 37131 Dubai, UAE

Class of Business Composite
Establishment 2000

#### **Brief:**

CIBL has been operating from Dubai serving clients in numerous markets since 2000 with quality personnel of over 100 years combined experience in the industry. It is a focus by CIBL to ensure clients' risks are placed with the reputable and financially strong global underwriters from Lloyd's of London and other rated underwriters. The hands on management approach offers an individual and proactive approach to each client's needs establishing CIBL as a reputable company in the region and beyond.

#### Mission and values

CIBL brings together its depth of resources, skills, products specialty and quality services for reinsurance, risk management and business optimization consulting activities driven by passion to excellence.

With over 100 years combined international experience, our team goes beyond arranging conventional Reinsurance cover. Specialist resources at CIBL have enriched clients business performance by contribution in achieving their financial security objectives. We are focused and dedicated to innovative in specialty lines of Reinsurance solutions in the MENA region, Africa and Asia.



# Dependable Corporate Insurance in any Language

### UIB, U.A.E.

Contact Person George Kabban

Position Chief Executive Officer
Tel (+97143651000)
Email info@uibgulf.com
Website www.uibgroup.com

Address Suite 306, Level 3, Gate Precinct Building 3, Dubai International

Financial Centre - p.o.box 506533

Class of Business Non Life Establishment 1987

Paid up Capital USD 615,000.00

Owned by 47.7188% National Entities/Individual

47.0440% others from Afro-Asian Countries 5.2375% other from non Afro-Asian Countries

#### **Brief:**

**United Insurance Brokers (UIB)** is an independent, international insurance and reinsurance broker headquartered within the London Insurance Market. UIB is an accredited Lloyd's insurance broker.

Employing more than 20 nationalities within the UIB group, we benefit from an exceptionally culture sensitive team. With our staff fluent in over 16 languages we are able to communicate freely with our global clientele.

UIB offers extensive expertise in all the major insurance disciplines:

- Aviation & Space
- Construction
- Corporate & Commercial
- Energy
- Marine
- Non-Marine
- Treaty Reinsurance

The trained and highly motivated staff at UIB provides comprehensive, cost effective and specially crafted insurance programmes that meet the insurance and risk management requirements of our clients. As an international broking firm, UIB has strategic owned and partner offices located around the globe enabling UIB to meet its clients' needs no matter what time zone they are in.

# MEMBERS Correspondent



### **Belarus Re "National Reinsurance Organization", Belarus**

Contact Person Unton Andrey Tadeushevich

Position Director Manager
Tel 00 375 17 2560763
Email info@belarus-re.com
Website www.belarus-re.com

Address 14-2 Chkalov Street, Minsk 220039 Republic of Belarus

Class of Business Reinsurance
Rating Overview Fitch Ratings

Insurer Financial Strength (IFS) rating at 'B-'.

The Outlook is Stable.

Establishment Date 2006

Paid up Capital BYN 147 570 178 (2016 est.)
Subscribed Capital BYN 155 562 449 (2016 est.)

Owned by 100% state-owned

#### **Brief:**

Belarus Re is 100% state-owned company, which was established on 4th November 2006 by the Resolution No. 1463 issued by the Council of Ministers of the Republic of Belarus. Activity of Belarus Re is focused on reinsurance only. In accordance with the legislation of the Republic of Belarus it is the sole company, which cooperates with foreign insurance and reinsurance organizations on reinsurance of risks, insured on the territory of the Republic of Belarus. The Enterprise has established contacts with more than 90 corporations from 20 countries. Companies from Russia, Switzerland, Great Britain, Bahrain, India, Lebanon, France and Germany are among the partners of Belarus Re.

The main mission of Belarus Re is to develop the insurance infrastructure of the Republic of Belarus, create the national reinsurance system and raise the status of Belarus on the international insurance and reinsurance markets.



### **Cairo Inspectorate Organization, Egypt**

**Contact Person** Pierre Kurdy **Position** Chairman

Tel 00 202 25744182
Email cio@loss-adjuster.com
Website www.loss-adjuster.com

Address 16, Champolion St., Cairo 11511 - PO. Box 553 Ataba, Egypt

**Class of Business** 

Rating Overview

Establishment Date 1962

Paid up Capital Subscribed Capital

Owned by

#### **Brief:**

Our firm is established since 1962 and registered by the EFSA - Egyptian Financial Supervisory Authority under No. 31 while their owners loss adjusters were registered under 28 and 1125 according to the regulation of the EFSA.



### **Munich Re, Germany**

Contact Person Dr. Joachim Wenning

**Position** Chairman

Tel 00 49 89 38 91-0

Email contact@munichre.com
Website www.munichre.com

Address Munich Re, Königinstr 107 - 80802 Munich, Germany

Class of Business Reinsurance

**Rating Overview** 

Establishment Date 1880

Paid up Capital
Subscribed Capital

Owned by

#### **Brief:**

Our business model is based on the combination of primary insurance and reinsurance under one roof. We take on risks worldwide of every type and complexity, and our experience, financial strength, efficiency and first-class service make us the first choice for all matters relating to risk. Our client relationships are built on trust and cooperation.

Munich Re stands for exceptional solution-based expertise, consistent risk management, financial stability and client proximity. In the financial year 2016, Munich Re (Group) achieved a profit of €2.6bn on premium income of €48.9bn. It operates in all lines of insurance, with more than 43,000 employees throughout the world.

#### Reinsurance

With premium income of €27.8bn from reinsurance alone, Munich Re is one of the world's leading reinsurers. Especially when clients require solutions for complex risks, Munich Re is a much sought-after business partner. Our roughly 12,000 staff in reinsurance possess unique global and local knowledge. Munich Re attaches great importance to its client service, which regularly receives top ratings.



### Selecta Insurance Company Limited, Nevis (Caribbean)

Contact Person Kirill Patyrykin

Position Managing director

Tel +1 786 375-8103

Email secretary@selecta.re

Website www.selecta.re

Address P.O. Box 355, Hunkins Waterfront Jewels,

Main Street, Charlestown, Nevis West Indies

Class of Business Composite Insurer

Paid up Capital 29,200

#### **Brief:**

SELECTA Insurance and Reinsurance Company (Caribbean) Limited was duly incorporated and licensed as an international Reinsurance company under the provisions of the Nevis International Insurance Ordinance 2004 (and amendments) in December 2013, offering a wide variety of reinsurance products for the customers.

The original rationale for the establishment of the company was to provide suitable reinsurance options within the conventional reinsurance and alternative risk transfer market and to provide competitive and appropriate solutions in such instances. Over the last years of our activities we have achieved success in various segments of the market. We are constantly developing a range of our products offered both to corporate clients.

We are studying and analyzing all aspects of each and every client and create tailor-made products meeting the needs and wishes of our insureds. As a result we enjoy a continuous increase in number of our clients.



### Swiss Re, Switzerland

Contact Person Henchoz Jean Jacques
Position Chief Executive Officer
Tel 00 41 43 2858100
Email contact@swissre.com
Website www.swissre.com

Address Gheistrasse 37 - 8803 Rüschlikon, Switzerland

Class of Business Reinsurance

**Rating Overview** 

Establishment Date 1963

Paid up Capital Subscribed Capital

Owned by

### Brief:

The Swiss Re Group is a leading wholesale provider of reinsurance, insurance and other insurance-based forms of risk transfer. Dealing direct and working through brokers, our global client base consists of insurance companies, mid-to-large-sized corporations and public sector clients.

From standard products to tailor-made coverage across all lines of business, we deploy our capital strength, expertise and innovation power to enable the risk-taking upon which enterprise and progress in society depend.

Together, we apply fresh perspectives, knowledge and capital to anticipate and manage risk. That's how we create smarter solutions for our clients, helping the world rebuild, renew, and move forward.

We make the world more resilient.



### IRIS HEALTH SERVICES LLC

Contact Person ANIL NAIR

**Position** Chief Executive Officer

Tel (+971) 4 8710 500 / 4 871 0555

Email enquiry@iris.healthcare

Website https://www.iris.healthcare/

Address Unit 1004 & 1005, Level 10,

Westburry Business Tower, Business Bay, Dubai, 95158

**United Arab Emirates** 

Class of Business Medical

**Rating Overview** 

Establishment Date 2014

Paid up Capital AED 5 Million

**Subscribed Capital** 

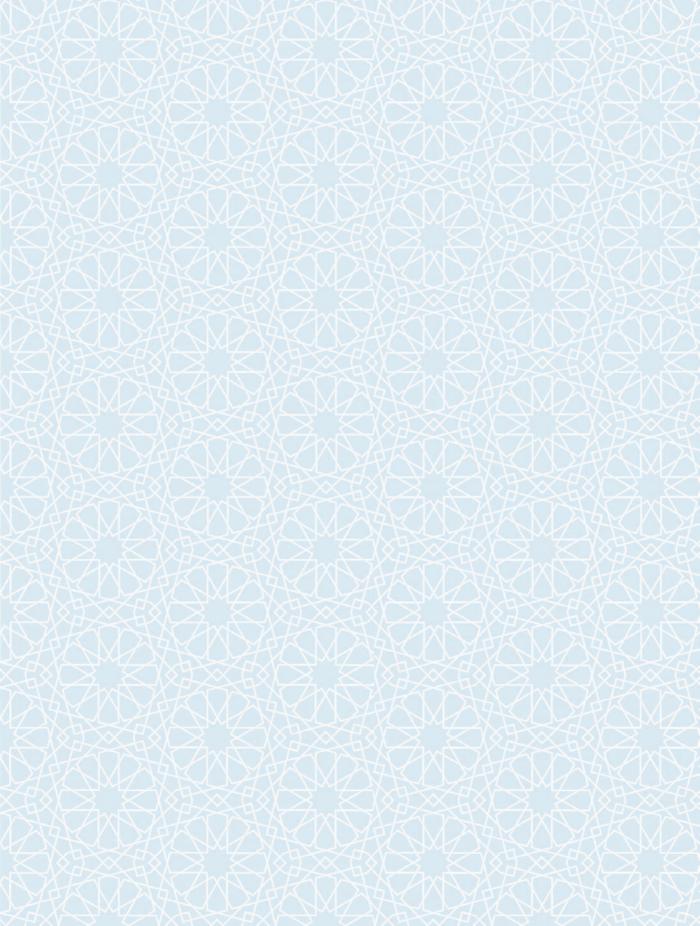
Owned by

#### **Brief:**

IRIS HEALTH SERVICES LLC, is a registered company providing professional medical benefit and claims administration services. With a paid-up capital of AED 5 Million and a turnover of USD 22 Million, IRIS has had tremendous growth and recognition since it commenced its operations in late 2014 and currently services over 400,000 insured members in UAE only.

Apart from its head office in Dubai, IRIS Health also has a registered office in Abu Dhabi and Muscat.

IRIS HEALTH with the strength of its team, experience and expertise provides an unparalleled end to end claims management solution. Our team of over 100 multinational professionals ensure that it's not just about claims processing but rather about managing medical claims.



# MEMBERS Companies

## **Algeria**







Official Name:	People's Democratic Republic of Algeria
Capital:	Algiers
Population:	41657488
Language:	Arabic
Local Time:	UTC+1:00
National Holidays:	Revolution Day (1 Nov),Independence Day, 5 July
Currency:	Algerian Dinar (DZD)
Monetary Unit:	1 DZD/100=Santeem
Exchange Rate(US\$1):	108.9 DZD
GDP Per Capita US\$ PPP:	15200
GDP Per Capita US\$ Nominal :	4229
Supervisory Authority:	Ministere Des Finances
National Association:	Algerian Union Of Ins & Rei Companies, Conseil National Des Assurances
Training Institute	7, , , , , , , , , , , , , , , , , , ,
Country UN Code:	DZA
Country Code:	(+213)
Area Code:	Algiers : 21
Internet Code:	.dz
Total Premium in US\$*:	1189 (Millions)
Life Premium in US\$*:	105 (Millions)
Non-Life Premium in US\$*:	1084 (Millions)



### **Alliance Assurances SPA, Algeria**

Contact Person Hassen Khelifati

Position Président Directeur Général d'Alliance Assurances

Tel (213) 21344646

Email contact@allianceassurances.com.dz

Website www.allianceassurances.com.dz

Address Centre des affaires El-Quods-Esplanade, porte 14 - 3ème Etage Chéraga -

Class of Business Composite

Rating Overview NA
Establishment Date Jul-05

Paid up Capital USD\$21,956,144 Subscribed Capital 2 205 714 180 DZD

Owned by

#### **Brief:**

Alliance Assurances est une Compagnie d'Assurances en Algérie. C'est une Société par actions créée en juillet 2005, et pratiquant l'ensemble des opérations d'assurance et de réassurance. Alliance Assurances est une Société par actions créée en juillet 2005, et pratiquant l'ensemble des opérations d'assurance et de reassurance.

		USD\$		
Financial Indicator:	2016	2015	2014	
Gross Premium Written	41,355	41,415	54,955	
Net Earned Premium	3675	3824	3785	
Investment Income	142	90	52	
Operating & Other Expenses	3395	3551	3482	
Grass Claims				

**Gross Claims** 



### Caisse National De Mutualite Agricole (CNMA), Algeria

Contact Person Benhabiles Cherif

**Position** CEO

Tel 021-74-35-31- 021-74-33 -28

Email cnma@cnma.dz
Website www.cnma.dz

Address Siège Social 24, boulevard Victor Hugo 16100 Alger Centre, Algérie

Class of Business All Classes
Rating Overview NA
Establishment Date 1972

Paid up Capital 26.123.760 US\$
Subscribed Capital 3 000 000 000 DZD

Owned by 100 % National Entities or Individuals

#### **Brief:**

The agricole mutuality is an institution born at the beginning of the century. It was governed until 1972 by the provisions of Law 1901 on professional associations of a non-commercial and not-for-profit criteria. In accordance with Order 72-64 of 02/12/1972, the agricultural mutual organization was organized arround regional and national funds wich was designed to protect the property and persons of the rural world and of activities related to agriculture. Agricultural, pensions and agricultural social security). Today, after social insurance management was transferred to the general scheme (CNAS, CNR, etc.) in 1995, the agricultural insurances which led to the creation of the first mutual funds in 1903, still The main activity of the mutual company.

			(DZD	)M
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	13,411,950	13,050,295	12,818,517	11,602
Net Earned Premium	11,787,673	11,477,405	11,353,125	10,275
Investment Income	452549	318330	246427	246427



### Compagnie Algerienne D'assurances Et De Reassurance (CAAR), Algeria

Contact Person Kassali Brahim Djmal

Position Chairman/General Manager

Tel 00213 21 63 20 72

Email bdkassali@caar.com.dz

Website www.caar.dz

Address 48, Rue Didouche Mourad Alger 16000 Algérie

Class of Business Composite

Rating Overview NA

Establishment Date 1963

Paid up Capital 17,000,000,000 A.D.

#### Brief:

The CAAR is the oldest insurance company in Algeria. Indeed, it was created in the aftermath of independence in 1963 as an insurance and reinsurance fund. It was responsible for the legal transfer in order to allow the Algerian State to control the insurance market.

Subsequently, the various phases of restructuring of the Algerian market (monopoly, network functionalization, specialization, creation of the Central Reinsurance Company - CCR, creation of the Algerian Insurance Company - CAAT) determined the activities and specialties of the CAAR mainly in the management of industrial risks.



### Compagnie Algérienne des Assurances (CAAT), Algeria

Contact Person Youcef Benmicia

**Position** Chairman

Tel (213) (0) 23 56 93 24-33

Email secpdg@caat.dz
Website www.caat.dz

Address 52 Avenue des Frères Bouadou, Bir-Mourad-Rais Algiers, Algeria

Rating Overview AM Best: Financial strength Rating of B+ (Good), Issuer credit rating (ICR)

of "bbb-"

Establishment Date Apr-85

Paid up Capital 16,000,000,000 A.D. (Public Sector)

Owned by 100 % National Entities or Individuals

**Brief:** 

Set up on April 30, 1985 within the framework of market specialization, CAAT, a state-owned company, came into being as a result to the dismemberment of CAAR of which it inherited both the portfolio and the staff.

			in thous	ands USD
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	200 744	205 486	198 524	231 001
Net Earned Premium	107 862	112 819	110 083	135 548
Investment Income				

0 01 5

**Operating & Other Expenses** 

**Gross Claims** 



### Compagnie Central De Reassurance (CCR), Algeria

Contact Person HAMEG Sabrina

Position CEO Advisor Head of strategy and development unit

**Tel** + 213 0 21 38 25 08

Email s.hameg@ccr.dz / contact@ccr.dz

Website www.ccr.dz

Address Ilot02 n°133 cité administrative plateau, Ouled Fayet

Class of Business Life &non-life

Rating Overview B+ by AM Best

Establishment Date 1973

Paid up Capital DZD 22 000 000 (USD 185 970 865,13)

Subscribed Capital DZD 22 000 000 (USD 185 970 865,13)

Owned by Algerian state

				Di O	ZD
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	32 077	29 472	27 201	25 333	22 305
Net Earned Premium	18,677	16,273	16,422	14,660	13,471
Investment Income	1,845	1,537	1,475	1,177	1,131
Operating & Other Expenses	1,127	1,000	843	832	841
Gross Claims	13,689	18,041	11,270	10,514	14,657



### **General Assurance Mediterraneenne, Algeria**

Contact Person Ahmed Hadj Mahammed

Position General Manager
Tel (213)982404044
Email contact@gam.dz

Website www.gamassurances.com

Address Centre des affaires alqods,7eme etage,cheraga 16014,Alger

Class of Business Composite

**Rating Overview** 

Establishment Date 2001

 Paid up Capital
 2,747,500,000 D.A

 Subscribed Capital
 2.747.500.000 DA

Owned by ECP (Emerging Capital Partners) Africa Fund

**Brief:** 

2001 - Authorization: GAM Insurance was authorized to carry out its activities in Algeria by the ministry of Finance,

2007 - Take-over: GAM Insurance was taken over by the American investment group ECP (Emerging Capital Partners) Africa Fund,

2006 - 15 years later: GAM Insurance is celebrating its 15 years of existence.

Financial Indicator: Gross Premium Written	<b>2016</b> 3,329	<b>2015</b> 3,203	<b>2014</b> 3,506
Net Earned Premium	3,407	3,211	3,355
Investment Income Operating & Other Expenses	1,200	1,200	1,228
Gross Claims	1,592	1,419	1,504



#### **MACIRVIE SPA, Algeria**

Contact Person Soufi Mohamed Hakim

**Position** Chairman of the Board of Directors

Tel 00213 770 112 072

Email courrier@macirvie.com

Website www.macirvie.com

Address 43, Rue Amani Belkacem, Paradou, Hydra, Alger, Algérie

Class of Business Life Insurance

Establishment Date 2011

Subscribed Capital 1,000,000,000.00 DZD

Owned by %100National Entities or Individuals

#### Brief:

Macir Vie is an algerian private life insurance company operating since August 2011. Our experienced team enable us to master the Algerian social and economic context perfectly, which gives us added value in terms of knowledge of the market.

#### Our values are:

- LISTENING: to the client's needs,
- RESPONSIVENESS: our team is available for any personalized support.
- RELIABILITY: our expertise allows us to be reliable regarding the claims settlements.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	1 413	1 433	1 427	1 358	1 109
Net Earned Premium	1,077	1,049	933	836	702
Investment Income	11	15	74/	2	1
Operating & Other Expenses	894	857	792	753	607
Gross Claims	179	127	148	96	102



#### Salama Assurances Algerie, Algeria

Contact PersonAbdelhakim HadjouPositionGeneral ManagerTel(213) 43 58 59

Email info@salama-assurances.dz
Website www.salama-assurances.dz

Address Coop El Amel n°05, Bir Mourad Rais, Alger

Class of Business Composite

Rating Overview Islamic Arab Insurance Company – SALAMA: A- Excellent Standard &

Poor's + AM Best

Establishment Date 2000

 Paid up Capital
 200,000,000 A.D.

 Subscribed Capital
 DZD 2 000 000 000.00

Owned by TARIIC BAHREIN, BEST RE Tunis, BANQUE AL-BARAKA Algérie

#### **Brief:**

approved on 26 March 2000 by the Ministry of Finances to carry out all insurance operations. Its legal form is a shares joint stock. Its share capital is 2,000,000,000 DA fully paid up. It is a subsidiary of the group Takaful and Ré-Takaful SALAMA-IAIC which has a capital of AED 1.2 billion (USD 330 million) and is listed on the Dubai Stock Exchange under the symbol "IAIC". AM Best awarded SALAMA an A-(Excellent) overview rating and an A- (Excellent) credit rating.

Financial Indicator:	2016	2015	2014
Gross Premium Written	5,019	4,727	4,515
Net Earned Premium	4,053	4,046	3,953
Investment Income	103	69	59
Operating & Other Expenses	690	678	937
Gross Claims	2,208	2,115	2,115



#### Trust Algeria Assurance & Reassurances, Algeria

Contact Person Ahmed Choudar

**Position** General Manager

Tel (213) 2348

Email contact@trustalgeriains.com

Website www.trustalgeriains.com

Address 70 Chemin Larbi Allik -Hydra- Algiers

Class of Business Composite

**Establishment Date** 1997

Paid up Capital 2.050,000,000 A.D

Owned by •TRUST International (77.5%)

•QATAR General Insurance (22.5%)

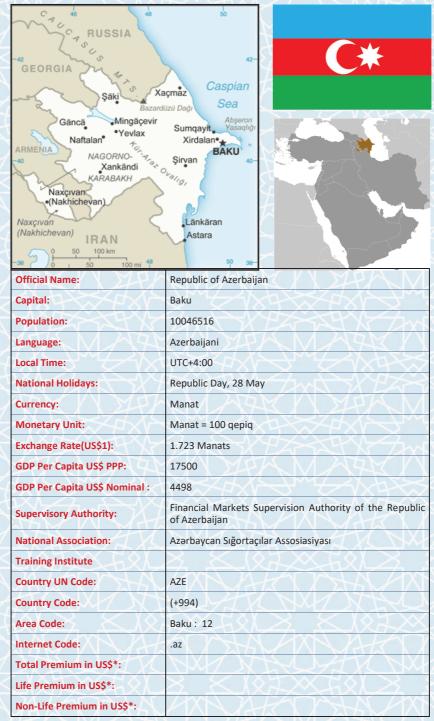
#### **Brief:**

TRUST Algeria is a joint-stock company created in 1997 under Ordinance 95-07 of 25 January 1995, which dedicated the opening of the Algerian insurance market to private investment.

It began its activity on 28 February 1998 as the 1st private company of Algeria, following the obtaining of its approval on 18 November 1997, and carried out all the insurance and reinsurance operations.

Today, trust assurances Algeria has a 100% shareholding of foreign investors, following the repurchases of the shares of the CAAR and the CCR in 2007.

## Azerbaijan





#### AzRe Reinsurance OJSC, Azerbaijan

Contact Person Sevinj Mirzoyeva

**Position** Head of Business Development division

Tel +994 12 404 50 51

**Email** s.mirzoyeva@azre.az, office@azre.az

Website www.azre.az

Address 6, Bakikhanov str., "Bridge Plaza", 8th floor, Baku AZ 1065, Azerbaijan

Class of Business Reinsurance

Rating Overview A.M. Best / financial strength rating B+ (Good) and an issuer credit rating

"bbb-"

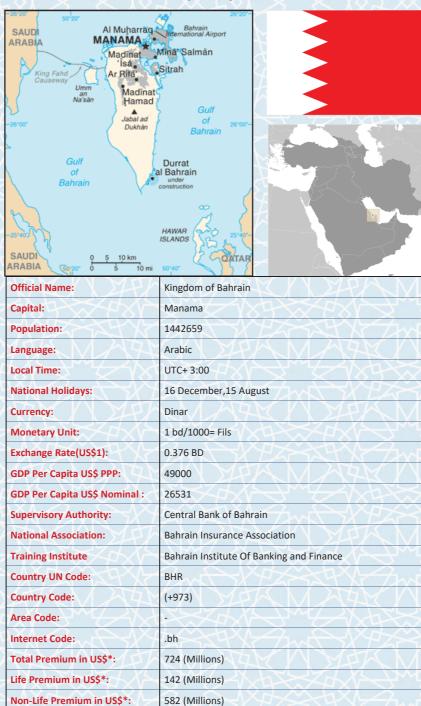
Establishment Date 2007
Paid up Capital 50 mln AZN
Subscribed Capital 50 mln AZN
Owned by Individuals 100%

**Brief:** 

"AzRe Reinsurance" OJSC is the first and the only reinsurer on Azerbaijan market. The company was founded in 2007, total equity of the company as of January 01, 2019 is AZN 95,8 mln and total assets exceeds AZN 147,2 mln. AzRe Reinsurance is not only a leading reinsurer of the local market, but also operates very successfully in foreign markets. Main business lines that we write are the following: property, engineering, liability, motor, personal accident.

				AZN	
	2018	2017	2016	2015	2014
Gross Premium Written	74,4	72,1	80,2	71,6	70,1
Net Earned Premium	55,9	58,2	51,2	47,2	56,2
Investment Income	6,9	9,2	7,4	6,5	5,4
Operating & Other Expenses	17,7	17,7	17,4	13,7	12,3
Gross Claims	15,4	20,3	31,5	29,5	22,3

### **Bahrain**





### Arab Insurance Group (ARIG), Bahrain

Contact Person Samuel Verghese

**Position** Acting Chief Executive Officer

Tel (+973) 1754 4444

Email info@arig.com.bh

Website www.arig.net

Address Arig House Building 131, Road 1702 Diplomatic Area 317 Manama,

Class of Business Composite
Establishment Date 1980

Paid up Capital US\$ 220,000,000 Owned by US\$ 220 million

> US\$ 220 million UAE Government 31.38%, Libya Government 14.45%, Kuwait Government 9.10%, Bahrain Government 0.84%, UAE Private

13.13%, Kuwait Private 9.19%, Other Private

#### **Brief:**

Arab Insurance Group (Arig) is a regional reinsurance company registered in the Kingdom of Bahrain and regulated by the Central Bank of Bahrain. It has an authorized capital of US\$ 500 million and an issued and paid-up capital of US\$ 220 million. 55.8% of its paid-up capital is held by Government Bodies in the MENA region and the remainder is held by private investors.

2018	2017	2016	2015	2014
262791	225632	245.4	220.4	315.3
213952	179938	180.5	219.9	256.4
13268	5963	19.3	14.3	20.5
(13263)	(12995)	25.6	28.6	28.7
		245.4	220.4	315.3
	262791 213952 13268	262791     225632       213952     179938       13268     5963	262791       225632       245.4         213952       179938       180.5         13268       5963       19.3         (13263)       (12995)       25.6	262791       225632       245.4       220.4         213952       179938       180.5       219.9         13268       5963       19.3       14.3         (13263)       (12995)       25.6       28.6



#### **Bahrain Kuwait Insurance Company, Bahrain**

Contact Person Ebrahim Al Rayes

Position CEO

 Tel
 (+973) 17 119999

 Email
 info@gig.com.bh

 Website
 www.gigbh.com

Address BKIC Tower 2775, road 2835, block 428, Seef District, Kingdom of Bahrain

Class of Business General Insurance

Rating Overview A- Excellent by AM Best

Establishment Date B128-May-05 Paid up Capital 7,150,000 B.D.

Subscribed Capital 10Mn

Owned by 30.55% National Entities or Individuals

**Brief:** 

Bahrain Kuwait Insurance Company (B.S.C.) was established in 1975 with Bahraini and Kuwaiti shareholders. By virtue of its shareholding structure, BKIC is allowed to operate as a national insurance company both in Bahrain and Kuwait, the only company to enjoy such a privilege.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	81,610	59,507	42,073,28	38,117,446	93,766,462
Net Earned Premium			12,326,708	12,199,373	12,253,084
Investment Income	2,005	1,597	1,916,774	732,870	2,165,937
Operating & Other Expenses			4,186,235	4,477,375	4,380,297
Gross Claims	(74,149)	(51,360)	18,641,000	18,269,000	17,205,000



#### Bahrain National Insurance Company 'BNI', Bahrain

Contact Person Sameer AlWazzan

Position CEO

Tel (973) 8000 8288

Email sameer.alwazzan@bnhgroup.com

Website www.bnidirect.com

Address P.O. Box 843, BNH Tower, Seef Business District, Kingdom of Bahrain

Establishment Date B1Jun-05
Paid up Capital 6,500,000 B.D.

**Subscribed Capital** 

#### Owned by

#### **Brief:**

Bahrain National Insurance Company B.S.C.(c) is a wholly owned subsidiary of Bahrain National Holding Company and the General Insurance arm of the Group, offering a full range of products for businesses and individuals.

Bahrain National Insurance (bni) has over 40 year experience in handling large and medium industrial and commercial insurances. In addition, bni is Bahrain's leading insurance company. The company has an authorized capital of BD 10 million (US\$ 26.5 million) and a paid-up capital of BD 6.5 million (US\$ 17.2 million). bni has earned its reputation through the years for its speedy and equitable settlement of claims and innovative product and services

Financial Indicator:				(BHD Millions)	
	2018	2017	2016	2015	2014
Gross Premium Written	33.6	28.9	27.6	28.4	25.7
Net Earned Premium	17	16	15	14.8	13.7



### Hannover Retakaful, Bahrain

Contact PersonAdham El-MuezzinPositionManaging DirectorTel(973) 17 576 664

Email Adham.elmuezzin@hannover-re.com

Website www.hannover-re.com

Address 17th Floor, Al Zamil Tower Government Avenue Manama Center 305

Kingdom of Bahrain

Class of Business Reinsurance Underwriting Services (Islamic Principles)

Rating Overview A+ Stable Establishment Date 2006

Paid up Capital BHD 20,000,000 Subscribed Capital BHD 20,000,000

**Brief:** 

Hannover Retakaful B.S.C. (c) (HRT) is a fully owned subsidiary of the Hannover Re Group. The Group established HRT in 2006 to cater to growing Islamic business, thereby becoming the first major international reinsurance group to devote itself to this emerging market. The company was registered on 3 October 2006 in Bahrain and is licensed by the Central Bank of Bahrain to provide retakaful services. It operates internationally offering family, property and casualty retakaful services, and has two branches in Labuan, Malaysia to service this market. The opening of the branches in Labuan is expected to lead to further sustained growth of retakaful in Malaysia, which is one of the leading markets for takaful business.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	14640.8	13292.6	60.2	69	76.9
Net Earned Premium	10412.9	10208.9	59.2	61.4	74.1
Investment Income	1234.7	1197.5	2.4	0.6	3.1
Operating & Other Expenses			1.6	1.5	1.4
Gross Claims			60.2	69	76.9



### **Solidarity Insurance Company, Bahrain**

Contact Person Jawad Mohammed

**Position** Chief Executive Officer

Tel (973) 1713 0000

Email mail@solidarity.com.bh

Website www.solidarity.com.bh

Address Seef TowerRoad 2825, Block 428Manama, Kingdom of Bahrain

Class of Business Composite

Paid up Capital BD11.2 million

Subscribed Capital BD11.2 million

#### **Brief:**

Solidarity Bahrain B.S.C. ("SB"), a subsidiary of Solidarity Group Holding B.S.C (closed) incorporated under the laws and regulations of the Kingdom of Bahrain. SB provides a wide range of sharia'h compliant protection products through high quality customer services delivered by well trained and dedicated staff attentive to the needs of personal and corporate policyholders. SB being an Islamic financial institution has strong internal governance by the Sharia Board who ensures that business is practiced in a fair, transparent manner with its stakeholders. Being rated by A.M. Best, reflects our solid risk-adjusted capitalization, diversified business profile in the country's insurance market, and consistently favorable investment performance.



### **Takaful International Company, Bahrain**

Contact Person Essam M. Al-Ansari

**Position** CEO

Tel 9731756-5601

Email essam@gigtakaful.bh
Website www.gigtakaful.bh

Address Building No. 680, Road No 2811Seef District 428Kingdom of Bahrain

Class of Business Composite

**Rating Overview** 

Establishment Date 1989

Paid up Capital BD 6,250,000 Subscribed Capital BD 6,250,000

Owned by 85% National Entities or Individuals

**Brief:** 

Takaful International Company, established in 1989, is the first Islamic Insurance Company in the Kingdom of Bahrain and one of the pioneering Islamic insurance companies in the Middle East. The company provides insurance coverage and services that cope with the individuals/corporations needs and the vast growing demands of the new millennium. Over the past twenty five years Takaful International was able to achieve a high ranking position and build upon a trustworthy reputation in the local and international insurance market which has enabled us to compete with elite Takaful insurance companies worldwide

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	22,034	19,653	20,925	19,646	20,796
Net Earned Premium	14,410	13,080	14,163	12,569	10,733
Investment Income	537,057	367,855	327913	491,418	338,397

**Operating & Other Expenses** 

**Gross Claims** 



#### Trust Re, Bahrain

Contact Person Yazid Bitar

**Position** Head of Corporate Communication

Tel (973) 17 517 321
Email ybitar@trustre.com
Website www.trustre.com

Address Trust Tower, Building 125, Road 1702, Diplomatic Area 317, Manama,

Kingdom of Bahrain

Class of Business Energy, Alternative Energy, Marine, Property, Engineering, Specialty

Lines, Aviation, Life & Health, Affinity

Rating Overview n/a
Establishment Date 11-Jun-05
Paid up Capital US\$ 250 million

**Subscribed Capital** 

Owned by 15% Others from Afro-Asian Countries

**Brief:** 

Our geographical scope includes the Middle East, Africa, Asia, CEE, SEE, Russia and CIS countries. Trust Re provides reinsurance protection to many leading direct insurance companies in its geographical area of operation.

			Mil	lion
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	556.8	481.7	475.9	452.6
Net Earned Premium	320.8	267.2	290.4	277.5
Investment Income	11.8	5.4	17.8	7
Operating & Other Expenses	49.9	23.8	24.7	24.4
Gross Claims	487.4	242.5	225.7	223.9

## Bangladesh







Official Name:	People's Republic of Bangladesh			
Capital:	Dhaka			
Population:	159453001			
Language:	Bengali			
Local Time:	UTC+6:00			
National Holidays:	26 March,16 December			
Currency:	Taka (BDT)			
Monetary Unit:	TK1(Taka)= 100 paisa			
Exchange Rate(US\$1):	80.69 BDT			
GDP Per Capita US\$ PPP:	4200			
GDP Per Capita US\$ Nominal :	1888			
Supervisory Authority:	Insurance Development & Regulatory Authority Bangladesh			
National Association:	Bangladesh Insurance Association			
Training Institute	Bangladesh Insurance Academy			
Country UN Code:	BGD			
Country Code:	(+880)			
Area Code:	Dhaka: 2			
Internet Code:	.bd			
Total Premium in US\$*:	1540 (Millions)			
Life Premium in US\$*:	1093 (Millions)			
Non-Life Premium in US\$*:	447 (Millions)			



### **Bangladesh General Insurance Company, Bangladesh**

Contact Person Ahmed Saifuddin Chowdhury
Position Managing Director & CEO

Tel (88-02) 9585630
Email ceo@bgicinsure.com
Website www.bgicinsure.com

Address 42, Dilkusha C/A Motijheel Dhaka

Class of Business sponsor Director 22.94%, public Director 1.64%, Institutions 14.67% and

60.75% General public shareholders

Rating Overview A+ Credit Rating for Long Term, ST-2 Credit Rating for Short Term.

Establishment Date 1985

Paid up Capital 540.27 Million Subscribed Capital 540.27 Million

Owned by Public Limited Company

**Brief:** 

Bangladesh general insurance company Ltd. or "BGIC Ltd". is the first general insurance company in Bangladesh in the private sector. BGIC was incorporated as a public limited company and started business on 29 july, 1985 with an authorised capital of Tk. 100 million divided into 1,000,000 ordinary shares of Tk. 100 each. The company runs the business operation under the supervision of board of Director and legal frame work of the insurance Act, 1938 and the insurance rules,1958 as a amended from time to time. Its initial paid up capital was Tk 30 million. In May 1989, the company's paid up capital was increased to Tk. 60 million by offering Tk.30 million worth of share for public subscription, the paidup capital was increased to Tk. 72 million in 1998, and by December 2008, BGIC's paid up capital stood at Tk. 176.97 million.

Financial Indicator:	2018	2017	2016
Gross Premium Written	627.64	730.96	
Net Earned Premium			
Investment Income	246,613	279,076	261,045
Operating & Other Expenses	47,730	43,242	25,265
Gross Claims			



### **Green Delta Insurance Company, Bangladesh**

Contact PersonFarzanah ChowdhuryPositionManaging Director & CEOTel0088 02 9851902 - 9851117Emailinfo@green-delta.comWebsitewww.green-delta.com

Address AIMS Tower (6th Floor ), 51-52, Mohakhali C/A, Bir Uttam AK Khandakar

Road (5,853.39 km) 1212 Dhaka, Bangladesh

Class of Business Fire, Marine, Miscellaneous

Rating Overview AAA

Establishment Date 14-Dec-85
Paid up Capital 806.91(million)
Subscribed Capital 806.91(million)

Owned by 92% National Entities or Individuals

8 % Others from Non Afro-Asian Countries

#### **Brief:**

Green Delta Insurance Company Limited (GDIC) is one of the leading private non life insurance companies in Bangladesh. GDIC was incorporated in December 14, 1985 as a public limited company, under the Companies' Act 1913 and its operation started on 1st January 1986, with a paid up capital of BDT 30.00 million.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	3678.63	3293.55	3163.27	3015.63	2681.37
Net Earned Premium	1660.53	1524.35	1322.03	1254.47	1222.27
Investment Income	238.99	208.94	181.34	212.48	220.74
Operating & Other Expenses			1625.7	1521.7	1507.35
Gross Claims			1195.61	1320.98	957.33



### **Pioneer Insurance Company Limited, Bangladesh**

Contact Person MD.MANIRUL ISLAM

Position Managing Director

Tel (88-02)-58817512

Email piclho@pioneerinsurance.com.bd

Website www.pioneerinsurance.com.bd

Address Rangs Babylonia (5th Floor), 246, Bir Uttam Mir Shawkat Sarak, Tejgaon,

Dhaka

Class of Business Non life

Rating Overview "AAA" by Alpha Credit Rating Limited(Alpha Rating) Bangladesh.

Establishment Date 1996

Paid up Capital Tk. 699.81 million

#### **Brief:**

Pioneer Insurance Company Limited, sponsored & founded in 1996, is a publicly traded company by shares having authorized capital of Tk. 1 (One) Billion/USD 12.50 Million & paid up capital of Tk. 699.81 million/USD 8.75 Million. The Company is enlisted with Dhaka Stock Exchange and Chittagong Stock Exchange and has been declaring dividend every year since inception. The Company has been assigned "AAA" by Alpha Credit Rating Limited(Alpha Rating) Bangladesh.

				Taka in	million
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	3,011.61	2,660.36	2,504.36	2,283.54	2,135.46
Net Earned Premium	1,635.97	1,357.75	1,066.00	1,031.90	998.28
Investment Income	284.49	221.83000000	198.16	208.479999	227.53

# Prime Islami Life Insurance Limited ভ্ৰাইন আন্তঃভূলিক ভূলিটেড প্ৰাইম ইসলামী লাইফ ইন্যুৱেন্স লিমিটেড

### Prime Islami Life Insurance Limited, Bangladesh

Contact Person Nizam Uddin Ahmed
Position Chief Executive Officer
Tel 0088 02 9570729
Email pill@primelifebd.com
Website www.primeislamilifebd.com

Address Raj Bhabon (6th Floor) 29 Dilkusha C/A, Dhaka-1000

Class of Business Life & Takaful

Rating Overview A +
Establishment Date 24-Jul-00

Paid up Capital 30,52,02,300 BDT Subscribed Capital 30,52,02,300 BDT Owned by 100% Individuals

**Brief:** 

Prime Islami Life Insurance Limited (PILIL) was initially incorporated in July 2000 as Prime Life Insurance Co. Limited with the vision to become one of the best life insurance companies in private sector in Bangladesh and in South Asia as a whole. Prime Life Insurance Co. Limited commenced business in mid-2001 with a paid up capital of Taka 30 million and an authorized capital of Taka 100 million being sponsored by a group of eminent personalities having involved in diversified business. Total paid up and authorized capital of the Company has stood at Taka 305.20 million and Taka 500 million respectively as on December 31, 2016. Prime Life Insurance Company Limited subsequently converted into and Islamic Company under the name and style of Prime Islami Life Insurance Limited in April, 2002 with a view to providing with Islamic Insurance services to all community of the society within the frame work of Shariah principles.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	3,622	3,471	3121.23	2606.98	2273.08
Net Earned Premium	3,611	3,456	3112.35	2599.79	2266.81
Investment Income	421,402	279,707	330.44	438.10	526.90
Operating & Other Expenses	119,934	109,578	2952.3	2563.01	1896.61
Gross Claims			1837.09	1490.44	999.74



### Reliance Insurance Limited, Bangladesh

Contact Person Md. Khaled Mamun

**Position** Chief Executive Officer

Tel 0088 02 8878845

Email info@reliance.com.bd

Website www.reliance.com.bd

Address Shanta Western Tower Level-5, Space-503 & 504 186, Tejgaon Industrial

Area Dhaka- 1208, Bangladesh

Class of Business Composite

Rating Overview AAA rated by CIRSL Bangladesh

Establishment Date 1988

Paid up Capital 869.10 million in Bangladeshi Taka
Subscribed Capital 869.10 million in Bangladeshi Taka

Owned by 100% National Entities or Individuals

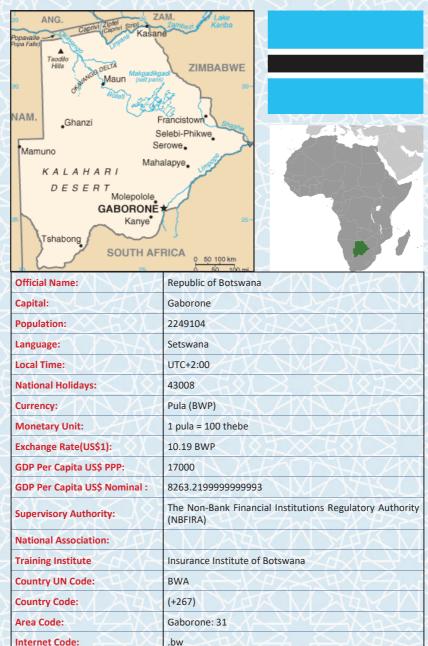
### **Brief:**

Reliance Insurance Limited being incorporated on the 20th of March 1988, starts operation by virtue of the Certificate of Commencement of Business" issued by Registrar of Joint Stock Companies on the 22nd of March 1988. It obtains Certificate of Registration from Controller of Insurance on the 7th of April 1988. Currently the company is regulated by Insurance Development and Regulatory Authority (IDRA).

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	2,689.26	2,572.67	2486.89	2,271.66	2,026.71
Net Earned Premium	1,278.87	1,117.76	958.29	877.98	907.92
Investment Income	349.78	325.44	286.55	288.49	298.56
Operating & Other Expenses			950.9	931.35	852.28

**Gross Claims** 

### **Botswana**



Total Premium in US\$\*:

Life Premium in US\$\*:

Non-Life Premium in US\$\*:



### **Emeritus Reinsurance, Botswana**

Contact Person Leo T Huvaya

Position Managing Director (for group)

Tel +267 312 1041/2

Email Huvaya@emeritusre.com

Website www.emeritusre.com

Address Plot 115 Unit 6 Kgale Mews Gaborone International Financial

Class of Business Composite

Rating Overview BBB Local and B- international by GCR (Global Credit Rating of South

Africa)

Establishment Date 1983/4

Paid up Capital US\$32 826 183 Subscribed Capital USD\$32 826 183

Owned by 100 % National Entities or Individuals

**Brief:** 

 Financial Indicator:
 2018
 2017

 Gross Premium Written
 32,280,406
 27,688,451

 Net Earned Premium
 23,484,215
 21,017,072

# China





Official Name:	People's Republic of China
Capital:	Beijing
Population:	1384688986
Language:	Standard Chinese or Mandari
Local Time:	UTC+8:00
National Holidays:	43009
Currency:	Yuan Renminbi (CNY)
Monetary Unit:	RMB1=10 JIAO =100FEN
Exchange Rate(US\$1):	7.76 RMB
GDP Per Capita US\$ PPP:	16700
GDP Per Capita US\$ Nominal :	10153
Supervisory Authority:	China Insurance Regulatory Commission
National Association:	Insurance Association of China, China Association of Actuaries
Training Institute	Insurance Society of china, Institute Factualy of Actuaries
Country UN Code:	CHN
Country Code:	(+86)
Area Code:	Bijing: 10 - Shanghai: 21
Internet Code:	.cn
Total Premium in US\$*:	574877 (Millions)
Life Premium in US\$*:	303365 (Millions)
Non-Life Premium in US\$*:	261512 (Millions)



### China Pacific Ins. ( Group ) Company Ltd, China

Contact Person He Qing

**Position** President

Tel 0086-21 5877 6688-1701

Email ir@cpic.com.cn

Website www.cpic.com.cn

Address 190 Yin Cheng Road – Shanghahi, China

Class of Business Composite

#### **Brief:**

China Pacific Insurance (Group) Co., Ltd. (hereinafter referred to as "Pacific Insurance") is an insurance group company established on the basis of China Pacific Insurance Company established on May 13, 1991. It is headquartered in Shanghai and is the leading domestic company. The "A+H" shares are listed in the comprehensive insurance group.

Pacific Insurance has become the "leader of healthy and stable development of the industry" as its vision, firmly grasping the main line of high-quality development, focusing on the main business, doing fine professionalism, and realizing the "stable" of development with the transformation of "into". He has been selected as one of the Fortune Global 500 for eight consecutive years and ranked 220th in 2018. Pacific Insurance achieved operating income of 354.363 billion yuan in 2018, of which insurance business income was 321.895 billion yuan, up 14.3% year-on-year; group net profit was 18.019 billion yuan, up 22.9% year-on-year.



### China Reinsurance (Corporation) Group, China

Contact Person Yuan Linjiang,
Position Chairman
Tel (861)066576666

Email kanghy@chinare.com.cn
Website www.chinare.com.cn

Address China Re Building, No. 11 Jinrong Street, Xicheng District, Beijing, China

100033

Class of Business Composite

Rating Overview "A (Excellent)" rating by A.M. Best and "A" rating by S&P Global Ratings

**Establishment Date** 1949

Owned by 71.56%, The Central Huijin Investment Co., Ltd.

12.72%, The Ministry of Finance of P. R. China

15.7%HKSCC (Nominees) Limited0.02%

Other H shareholders

#### **Brief:**

China Reinsurance (Group) Corporation (hereinafter referred to as "China Re") was initiated and established by the Ministry of Finance of the People's Republic of China and the Central Huijin Investment LLC. The registered capital is RMB 42,479,808,085 yuan, of which the Ministry of Finance holds 11.45% and Central Huijin Investment LLC. holds 71.56% of the shares.

China Re originated from the People's Insurance Company of China established in October 1949.

				RMB n	nillions
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	122,257	105,336	86677	80434	73753
Net Earned Premium			82620	73236	68852
Investment Income	10,403	8260	7739	11696	7633
Operating & Other Expenses			12189	11021	7952
Gross Claims			61248	50097	50377

# PICC中国人民保险

### PICC Property & Casualty Company Ltd. (PICC P&C), China

Contact Person Miao Jianmin

**Position** Chairman

Email | Ir@picc.com.cn

Website www.epicc.com.cn

Address Building 2, No. 2, Jianguomenwai Street, Chaoyang District, Beijing

Establishment Date 20-Oct-49

#### **Brief:**

The predecessor of PICC P&C (hereinafter referred to as "China PICC P&C Insurance") was the People's Insurance Company of China, which was established on October 20, 1949. It is the People's Insurance Group Co., Ltd. (PICC Group, 2018) The core members and iconic main business of Fortune "World Top 500" is a large state-owned property insurance company with a long history, large business scale and comprehensive strength. The premium scale ranks among the top in the global property insurance market. The company was listed on the Main Board of the Hong Kong Stock Exchange on November 6, 2003 (stock code 2328)

				RME	3 mn
<u>Financial Indicator:</u>	2018	2017	2016	2015	2014
Gross Premium Written	388,769	350,314	311,160	281,698	253,037
Investment Income	16,635	15382	15073	14268	12141



### **PICC Reinsurance Company Limited, China**

Contact Person Lu Shu

**Position** Head of International Business Department

Tel 86106900-8840

Email lushu@picc.com.cn

Website www.piccre.com.cn

Address PICC Building, No. 88 Xichang'an Street, Xicheng District, Beijing, P.R.C

Class of Business Reinsurance
Rating Overview Moody A3
Establishment Date Feb-17

Paid up Capital RMB 3,000,000,000
Subscribed Capital RMB 3,000,000,000

Owned by People's Insurance Company (Group) of China Limited (PICC)

#### **Brief:**

PICC Reinsurance Company Limited (hereinafter referred to as "PICC Re") was established in Beijing in early 2017. It is a professional reinsurance subsidiary of THE PEOPLE'S INSURANCE COMPANY (GROUP) OF CHINA LIMITED (hereinafter referred to as "PICC Group"), focusing on property and life reinsurance business. The registered capital of PICC Re was USD 450 million (RMB 3 billion) with the Moody's A3 rating in China.

The two shareholders of PICC Re are PICC Group, ranking 117th in the Fortune 500 in 2018, and PICC Property and Casualty Company Limited (hereinafter referred to as "PICC P&C"), the largest non-life insurance company in Asia. PICC Group is advancing for its return to the A-share market and plans to increase the paid-in capital of PICC Re to USD 735 million (RMB 5 billion).

		RMB
Financial Indicator:	2018	2017
Gross Premium Written	4,892.93	3,470.30
Net Earned Premium	4,333.25	1,748.18
Investment Income	212.72	81.090
Operating & Other Expenses	4,655.09	2,008.95
Gross Claims	1,547.16	140.96

# **Cyprus**







Official Name:	Republic of Cyprus
Capital:	Nicosia
Population:	1237088
Language:	Greek
Local Time:	UTC+2:00
National Holidays:	43009
Currency:	Euro
Monetary Unit:	1 Euro/100=cent
Exchange Rate(US\$1):	0.885 EUROS
GDP Per Capita US\$ PPP:	37200
GDP Per Capita US\$ Nominal :	28888
Supervisory Authority:	Superintendent for insurance control
National Association:	Insurance Association of Cyprus
Training Institute	Insurance Institute of cyprus
Country UN Code:	CYP
Country Code:	(+357)
Area Code:	Nicosia: 22
Internet Code:	.cy
Total Premium in US\$*:	1015 (Millions)
Life Premium in US\$*:	434 (Millions)
Non-Life Premium in US\$*:	581 (Millions)
TO THE LIVE TO THE	



### **Trust International Insurance Company, Cyprus**

Contact Person Christos Christodoulou

 Position
 MD&CEO

 Tel
 3572205-0100

Email enquiries@trustcyprusinsurance.com
Website www.trustcyprusinsurance.com

Address 79, Limassol Avenue, 1&3 Kosti Palama Corner, 2121 Aglantzia

Class of Business General Business & Medical

Rating Overview N/A Establishment Date 1990

Paid up Capital EURO 20000000 Subscribed Capital EURO 20,000,000

Owned by Nest Investment (Holdings) Ltd

#### **Brief:**

Trust Cyprus was established in 1990 to provide reinsurance and management services to Nest's Direct Insurance Companies. In August 2009, Trust began its local operations by offering a full range of personal and corporate solutions.

Since then, it has been the fastest growing insurance company in Cyprus, offering a full range of personal and corporate insurance products.

Today it is a leading Company in the General Business Sector of the Cyprus insurance industry, with net assets of €22million.

It enjoys the privilege of being under the umbrella of the Nest Group, which operates in 23 countries in Europe, North America and Middle East with net assets of \$2.6 billion. Under the Group's insurance operations there are nine Insurance Companies, one Reinsurance Company and the Lloyd's Brokerage.

				EURO	
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	20,837,855	19,384,301	28,319,959	25,301,785	24,393,668
Net Earned Premium	26,072,178	23,092,210	23,636,665	20,837,855	19,384,301
Investment Income	108,743	163,874	266224	3607701	1383348
Operating & Other Expenses			4,976,909	4,825,443	4,186,408
Gross Claims			14,012,816	13,325,859	10,630,988

## **DPR Korea**







Official Name:	Democratic People's Republic of Korea
Capital:	Pyongyang
Population:	25381085
Language:	Korean
Local Time:	UTC+ 9:00
National Holidays:	42987
Currency:	North Korean Won
Monetary Unit:	1 KPW= 100 chon
Exchange Rate(US\$1):	135 KPW
GDP Per Capita US\$ PPP:	1700
GDP Per Capita US\$ Nominal :	1000
Supervisory Authority:	KONTA AXIVATAON
National Association:	MAN STROVEN CONTRACTOR
Training Institute	Korea Insurance Development Institute
Country UN Code:	PRK
Country Code:	(+850)
Area Code:	Pyongyang: 2
Internet Code:	.kp
Total Premium in US\$*:	MAY XXXVVX
Life Premium in US\$*:	
Non-Life Premium in US\$*:	/XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX



#### **Korea National Insurance Corporation, DPR Korea**

Contact Person Hong Myong Ryong

**Position** President

Tel 00850 2 18111/222

Email knicbeijing@silibank.com

Website www.knic.com.kp

Address Central District, Pyongyang DPR Korea

Class of Business Composite

Establishment Date 1947

Owned by 100 % National Entities or Individuals

#### **Brief:**

KNIC founded in 1947 is a recognized insurer of the Democratic peopls Republic of korea with 70 years' history of insurance buisness. The corporation, mainly carries on both life and non - life insurance buisness in the terriotory of the DPR Korea. The corporation, headquartered in Pyongyang, the capital city of the DPR Korea, involves about 10 provincial insuarnce Branches and over 200 insurance branch offices at municipal, district and country levels thereunder across the country. In addition to the insurance buisness, the corporation conducts other buisness activities like information technology service, shipping and financial investment.

		KPW I	Million		
Financial Indicator:	2017	2016	2015		
Gross Premium Written	46,7	50,186	51,357		
Net Earned Premium	49,387	50,508.8	48,730.9		

### Polestar Insurance Company, DPR Korea

Contact Person Mr. Kim Kyong Hun

**Position** President

Tel 850 2 18111 ext. 3818623

Email polestar.ins@silibank.net.kp

Website www.polestar.com.kp

Address Kallimgil-Dong No.2, Mangyongdae District, Pyongyang, DPR Korea

Class of Business Non-life

**Rating Overview** Our Company is rated as stable by the Ministry of Finance, DPR Korea.

Establishment Date 22/8/2016

Paid up Capital KPW 3,000,000,000

Subscribed Capital KPW 3,000,000,000

Owned by Cooperative Ownership

**Brief:** 

		in Millio	on KPW
Financial Indicator:	2018	2017	2016
Gross Premium Written	2,842	1,849	240
Net Earned Premium	2,135	1,391	50
Investment Income	30	10	
Operating & Other	167	102	6
Expenses			
Gross Claims	1,759	667	23

# **Egypt**







Official Name:	Arab Republic of Egypt
Capital:	Cairo
Population:	0 XX XX XX XX
Language:	Arabic
Local Time:	UTC+2:00
National Holidays:	42939
Currency:	Egyptin pound
Monetary Unit:	1Egyption Poud = 100paistre
Exchange Rate(US\$1):	16.6 Egyption Pound
GDP Per Capita US\$ PPP:	12700
GDP Per Capita US\$ Nominal :	3019
Supervisory Authority:	Financial Regulatory Authority
National Association:	Insurance Federation of egypt
Training Institute	Insurance Institute of Egypt
Country UN Code:	EGY
Country Code:	(+20)
Area Code:	Cairo 2
Internet Code:	.eg
Total Premium in US\$*:	1579 (Millions)
Life Premium in US\$*:	677 (Millions)
Non-Life Premium in US\$*:	902 (Millions)



#### **AIG Insurance Company, Egypt**

Contact Person Osama El- Khateb
Position Managing Director
Tel (+202) 33082100
Email soha.refaat@aig.com

Website www.aig.eg

Address 44 Abdel Moniem Riad Street, 1st floor, Mohandseen, Giza, Egypt

Class of Business Non - Life Insurance

Paid up Capital 16/09/1992

Subscribed Capital 120 M EGP

Owned by 4.98 % National Entities or Individuals 95.02 % Others from Non Afro-

**Asian Countries** 

#### Brief:

AIG is a world leading property-casualty and general insurance organization serving more than 70 million clients around the world. With one of the industry's most extensive ranges of products and services, deep claims expertise and excellent financial strength, AIG enables its commercial and personal insurance clients alike to manage virtually any risk with confidence. For details about product offerings in your area, contact your local office.

Financial Indicator:	2016	2015	2014
Gross Premium Written	273,38	297,76	275,65
Net Earned Premium	62,84	111,29	159
Investment Income	24,48	18,11	14,78



#### Arab Misr Insurance Group (GIG), Egypt

Contact Person Alaa El Zoheiry
Position Managing Director
Tel (+202) 24517601
Email Elzoheiry.a@gig.com.eg

Website www.gig.com.eg

Address 13 El Ma'ahad El Ishtraky St. Merryland- Heliopolis- Cairo

Class of Business Property and Casualty Insurance

Rating Overview AM Best BBB Stable; Moody's Ba2 Stable.

Establishment Date 1-7-1994

Paid up Capital EGP300 million

Subscribed Capital EGP500 million

Owned by 100 % National Entities or Individuals

**Brief:** 

gig Egypt is an Egyptian Insurance company established under the Egyptian Insurance Law No. 10 of 1980, with joint Arab-Egyptian capital, Started business since July 1st, 1994. Now it's the only insurance company in the market that has double rating from both AM Best and Moody's , the company ranked #1 in terms of underwriting profitability in the Egyptian market for years with exceptional combined ratio below 80% as well as very high ROE and ROA . It also enjoy exceptional financial strength and resiliency supported with very high liquidity level and a very strong paid up capital that is 5 time higher than the minimum required by the law.

				EGP in	million
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	971	752	537	432	369
Net Earned Premium	329	283	245	204	170
Investment Income	121	97	49	54	60
Operating & Other	434	354	283	228	195
Expenses					
Gross Claims	300	217	179	230	170



#### **Arope Insurance For Properties & Liabilities, Egypt**

Contact Person Medhat Saber

Position Managing Director

**Tel** +202 33323299 ext. 1000

Email medhat.saber@arope.com.eg

Website www.aropeegypt.com

Address 30, Mossadak, Ad Doqi, Giza Governorate

Class of Business General

Establishment Date 2008

Subscribed Capital EGP100 Million

#### **Brief:**

AROPE Properties & Liabilities Insurance, part of BLOM Bank Group, is an insurance solutions provider that deliver comprehensive insurance services. AROPE Properties & Liabilities Insurance has been established in 2008 as a private joint venture insurance company with BLOM Bank, penetrating the Egyptian market as an insurer arm of BLOM Bank Group with a wide range of innovative, high-end insurance solutions fitting both individuals and corporates. AROPE Properties & Liabilities Insurance is registered in the Egyptian Financial Supervisory Authority under license No.26 with an issued capital of EGP 100 million.



### **Arope Life Insurance, Egypt**

Contact Person Ali El Sisi

Position Managing Director

Tel +202 33323299

Email ali.elsisi@arope.com.eg

Website <u>www.aropeegypt.com</u>

Address 30, Mossadak, Ad Doqi, Giza Governorate

Class of Business Life

Establishment Date 2008

Subscribed Capital EGP100 Million

#### **Brief:**

AROPE Life Insurance, part of BLOM Bank Group, is an insurance solutions provider that deliver comprehensive insurance services. AROPE Life Insurance has been established in 2008 as a private joint venture insurance company with BLOM Bank, penetrating the Egyptian market as an insurer arm of BLOM Bank Group with a wide range of innovative, high-end insurance solutions fitting both individuals and corporates AROPE Life Insurance is registered in the Egyptian Financial Supervisory Authority under license No.25 with an issued capital of EGP 100 million.



### **Chubb Insurance Company, Egypt**

Contact PersonIhab ElawadyPositionManaging DirectorTel+202 2736 0006

Email Ihab.Elawady@chubb.com
Website www.chubb.com/eg

Address 3 Abou El Feda St, Zamalek, Cairo , Egypt

Class of Business General Insurance
Establishment Date 14.05.2001
Paid up Capital 60,027,825 EGP
Subscribed Capital 60,027,825 EGP

Owned by 0.884 % National Entities or Individuals 99.116 % Others from Non Afro-

**Asian Countries** 

#### Brief:

Company deals with insurance & reinsurance business. Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients.

		ATATX	EGP /
Financial Indicator:	2016	2015	2014
Gross Premium Written			
	54,205,137	51,978,830	56,569,305
Net Earned Premium	15,703,780	15,773,767	20,486,488
Investment Income	5,664,191	4,274,016	3,247,187
Operating & Other Expenses	5,744,432	5,135,801	5,004,075
TAX MAX X PX	$\times$	+	AXXXX
Gross Claims	17,167,203	11,054,969	61,421,715



#### **Chubb Life Insurance, Egypt**

Contact PersonAxel BromelyPositionManaging DirectorTel00202 7396700

Email axel.bromley@chubb.com

Website www.chubb.com

Class of Business Life

Rating Overview financial strength ratings of AA from Standard & Poor's and

Establishment Date 27/09/2002
Paid up Capital EGP 204,870,000
Subscribed Capital EGP 300,000,000

Owned by 98.35 % By CHUBB-INA International Holdings Limited, 0.98 % By ACE

Holdings Limited, 0.67 % By AFIA Finance Corporation.

#### **Brief:**

Chubb Global Limited, the parent company of Chubb Life Egypt Is the world's largest publicly traded property and casualty insurer, with successful footprint in 54 countries and celebrating 225 years of writing business with \$154.4 billion in assets and \$37.4 billion of gross premiums written in 2015 In September 2002 CHUBB Life Egypt has been incorporated as a joint stock company and licensed by the Egyptian Financial Regulatory Authority (FRA) to conduct its business in the Egyptian market with a grand aspiration to be the base of Chubb Life to expand in the Middle East.

Financial Indicator: EGP	2016	2015	2014
Gross Premium Written	97,539,79	78,824,848	69,967,071
Net Earned Premium	73,316,29	44,655,469	54,473,549
Investment Income	34,216,95	19,393,858	16,968,064
Operating & Other Expenses	41,348,90	33,260,900	30,910,799
Gross Claims	28,409,39	17,578,737	24,742,241



### **Co-operate Insurance Soceity, Egypt**

Contact Person Anwar Zikry

Position Managing Director
Tel +202 26852618

Email cismain@cisegypt.com.eg

Website Under construction
Address 115, Abbassia ST – Cairo

Class of Business Credit, G. Acc, Fire, Marine, Inland & Travel

Rating Overview No rating Establishment Date 1998

Paid up Capital 44 .000.000 LE

Owned by 100 % National Entities or Individuals

#### **Brief:**

CIS Egypt was registered by the law number (1) for the year 1998 in the register of cooperative insurance societies in accordance with Law 10 of 1981 on supervision and control of insurance in Egypt. \* The first insurance society company in Egypt operating in accordance with the general provisions of cooperation and services granted by all rights reserved. \* Asociates For The Conferences Of The Consultants.

Financial Indicator: EGP in million	2018	2017	2016	2015	2014
Gross Premium Written	201,3	115,6	86,4	49,8	46,4
Net Earned Premium	72,2	55,5	29	27,3	23,9
Investment Income	27,3	11,9	7,1	6,2	7,3
Operating & Other Expenses	41,3	28,5	20,5	19,8	17,3
Gross Claims	32,8	27,4	28,4	36,7	32,9



#### **Delta Insurance Company, Egypt**

Contact Person Dr. Adel Mousa

**Position** Chairman

Tel 00202 3335 2045

Email <u>adel.moussa@deltains.org</u>

Website <u>www.delta-ins.com</u>

Address 14 Hassan Mohamed Al Razzaz Street (Ex. Nawal St.) – Agouza

Class of Business General

Owned by 100 % National Entities or Individuals

#### **Brief:**

Delta Insurance Company is a Jordan-based company with its experience and expertise thanks to its cooperation and coordination with a wide network of sister companies spanning the Middle East. Delta Insurance is managed by a board of directors comprised of prominent businessmen, economists and insurance experts, and reflects the firm's strong confidence in the Jordanian market. Since its inception, Delta Insurance has provided services to a wide range of Jordanian individuals and international organizations abroad. Delta Insurance's clients include leading commercial companies operating in the construction and contracting sectors, financial and banking, industry, energy, general trade, entertainment and communications.



#### Misr Emirates Takaful, Egypt

Contact Person Dr. Ayman ElAlfy

Position Managing Director

Tel 00202 33331660

Email Ayman.Elalfy@Metlico.com

Website <u>www.metlico.com</u>

Address 7 Amin El Rafee st., Messha Square , Dokki , Cairo, Egypt

Class of Business Life

Establishment Date 2015

#### **Brief:**

METLICO – Misr Emirates Takaful Life Insurance Co was founded in 2015 and it is an Egyptian joint stock company engaged in Takaful life insurance in the Arab Republic of Egypt in accordance with the rules of Islamic law with an authorized capital of 100 million Egyptian pounds and issued capital of 60 million Egyptian pounds and subject to the provisions of the law No. 10 of 1981 and its amendments and registered at the General Authority for Financial Supervision under No. 36 of 2015, commercial registration number 79450 and is one of the subsidiaries of the Islamic Arab Insurance Companies (SALAMA) which has a paid-in capital 1.2 billion AED and its Board of Directors is headed by Sheikh Khalid bin Zayed Bin Saqr Al Nahyan. SALAMA – Islamic Arab Insurance Company is a leading provider of Shari'ah compliant Takaful solutions around the world. Right from our incorporation in 1979 in Dubai, UAE as pioneers in the Takaful industry, to our present day distinction as the world's largest Takaful and Re-Takaful Company, we have always stayed true to our values and principles.



### **Egyptian Life Takaful, Egypt**

Contact Person Ramah Asaad Ahmed

Position Managing Director

Tel (02) 24138700

Email rimah.asaad@giglt.com.eg

Website www.giglt.com.eg

Address 32 Nozha Street - Heliopolis, Cairo – Egypt

Class of Business Life

Establishment Date 2006

#### Brief:

Egyptian Life Takaful Company was established in 2006 as the first joint Takaful Insurance Company registered under the Insurance Companies' Registry number 22 for 2007. The company's shareholders include the most prestigious banks in Egypt with Gulf Insurance Group being the major shareholder. Egyptian Life Takaful Company is regulated by The Egyptian Financial Supervisory Authority (EFSA) and a Shariaa Supervisory Committee. At present time Egyptian Life Takaful Company, is only operating in Egypt, however it has wide geographical distribution nationwide.



#### **Egyptian Saudi Insurance House, Egypt**

Contact PersonAbd El-Raouf KotbPositionVice Chairman & MDTel00202 333 77 997

Email abdelraouf.kotb@esih.com.eg

Website www.esih.com.eg

Address 15 Mosaddak St., Dokki , Giza
Class of Business Property & Casualty Insurance

Establishment Date 2002

Paid up Capital 120,000,000 L.E Subscribed Capital 250,000,000 L.E

Owned by Islamic Arab Insurance Co SALAMA - UAE, Al Tawfeek Development House

Holding Company - Bahrain, Faisal Islamic Bank - Egypt, Al Baraka Bank -

Egypt.

#### **Brief:**

The Egyptian Saudi Insurance House was established in 2002 as the first Takaful insurance company in Egypt.It operates in accordance with Islamic Sharia law under the supervision of a Shari'a Supervisory Authority.It is an Egyptian joint stock company subject to the provisions of Law No. 159 of 1981 and Law No. 10 of 1981 and its Executive Regulations. It was founded by a group of pioneers of symbiotic thought in the Arab world .

				GP
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	211,767	206	187	182
Net Earned Premium		170	128	109
Investment Income		18	15	17
Operating & Other Expenses	72,762	64	58	53
Gross Claims		161	94	97





#### **Egyptian Takaful Property & Liability, Egypt**

Contact Person Ahmed Arfeen

**Position** Managing Director

Tel 00202 33329100

Email ahmed.arfien@egtak.com

Website <u>www.egtak.com</u>

Address 56 Gameat El Dewal El Arabia st., Mohandessin, Egypt

Class of Business Property & Casualty Insurance

Owned by 100 % National Entities or Individuals

#### **Brief:**

We are a consortium of expert financial consultants serving clients all over the world. We provide our clients with useful information and advice they need to make sound decisions to meet their financial goals. Whether it's managing client's investments or creating a comprehensive financial plan for them and their family, our certified financial planners are dedicated to providing with exceptional service.



### **MetLife Insurance Company, Egypt**

Contact Person Fayza Ahmed

**Position** Assistant to Chairman and Managing Director

Tel +202 24616543

Email Fayza.ahmed@metlife.com

Website www.metlife.eg

Address 75 Road 90, New Cairo, Cairo, Egypt.

Class of Business Life Insurance

Establishment Date 1997

Paid up Capital EGP 150 million
Subscribed Capital EGP 300 million

Owned by MetLife Global Holding Company and reputable Egyptian shareholders

**Brief:** 

MetLife, Life Insurance Company (Previously, Pharaonic American Life Insurance Company- MetLife Alico) was incorporated in Egypt in 1997. It is the first life insurance company to enter the Egyptian market with a major shareholding of an international life insurance company. Over the past years, MetLife's accomplishments in Egypt have proved its capabilities in offering Life and Medical insurance plans, , Personal Accident coverage, Retirement planning, and wealth management solutions to more than one million customers.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	2,374.03	2,173.93	1,404.15	1188,78	989,58
Net Earned Premium	1,387,50	506,25	1,209,07	1,009,55	857,49
Investment Income	615,66	506,25	330,82	272.00	261,82
Operating & Other	191,17	147,09	100,29	81,53	71,18
Expenses					
Gross Claims	1,480,59	1,212,25	821,71	755,58	601,69



### **Misr Insurance Company, Egypt**

Contact Person Haitham Mortada

Position External Relations & Global Market Research Specialist

Tel (+202) 33355350

Email Misr\_ins@misrins.com.eg

Website https://misrins.com.eg

Address 44 A Eldokki st. – Giza - Egypt

Class of Business non life

Rating Overview B++ (A.M.Best)
Establishment Date 14th Jan 1934
Paid up Capital 224,407,704 \$
Owned by State owned

**Brief:** 

Misr Insurance Company was founded in 1934 as a captive company for Misr Bank's projects to be the leading insurance company. It became State Owned in 1960, was acquired by MIHC in June 2006, and subsequently merged with the Egyptian Reinsurance Company and the Al-Chark Insurance Company in 2007. In line with the reform strategy of separating life from non-life insurance, MIC has specialized in providing non-life insurance since 1/7/2010.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium	480070712	391914618	590409183	642375003	649155430
Written					
Net Earned Premium	268240704	232326717	357424082	354174799	310022778
Investment Income	139348924	91223979	120645678	143464142	142689833
Operating & Other	52744706	36171701	69317018	70582936	69279365
Expenses					
Gross Claims	253826854	168635279	355367852	325534164	299223180



### Misr Life Insurance Company, Egypt

Contact Person Dr. Ahmed Abd Aziz

**Position** Chairman

Tel 00202 25801005

**Email** a.a.abdelsalam@misrlife.com

Website www.misrlife.com

Address 15 Kasr El- Nil Street P.O Box 592, Cairo, Egypt

Class of Business Life

Establishment Date 29/5/1900

Owned by 100 % National Entities or Individuals

**Brief:** 

Misr Life Insurance Company is the Largest specialized company in the insurance of people in Egypt and the Arab & African region, which is the result of the merger of all life insurance activities of the largest and oldest insurance companies in the arab republic in Egypt .

				EC	GP
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	4,012,711	3,327,418	2,805,324	2,602,216	2,256,360
Net Earned Premium	3,692,088	3,159,338	2,701,184	2,505,147	2,119,650
Investment Income	2,994,885	2,160,044	1,722,939	1,859,193	1,523,710
Operating & Other	1,199,621	945,633	893,259	816,669	679,735
Expenses					
Gross Claims	3,006,339	2,540,501	2,410,780	2,122,533	1,798,810



#### Misr Takaful Insurance Company, Egypt

Contact Person Ahmed Morsy

Position Chairman & Managing Director

Tel (+02) 23945604

Email info@misr-takaful.com

Website www.misr-takaful.com

Address 28 Talaat Har Downtown – Cairo

Establishment Date 2017

Paid up Capital 120 Million Egyptian Pound

Brief:

Misr Takaful Insurance company (Property – Liability) transacts all classes of Takaful insurance according to Sharia complaince by specialist team able to managing the takaful process and specialized in studying and analyzing risks that can be exposed to customers and proposing and designing the best insurance programs suitable for the nature of risk under sharia supervision Committee. Misr Takaful Property and Liability is an Egyptian joint-stock company subject to the provisions of Law No. 159 of 1981 and its Regulations. Misr Takaful operate under the umbrella of Egyptian Insurance Law No. 10 of 1981 and its Regulations. Misr Takaful Property and Liability was registerd at the Financial Regalatory Authority No. 38.

Financial Indicator:	2018
Gross Premium Written	211,927,339
Net Earned Premium	42,437,804
Investment Income( policy Holder)	4,799,123
Investment Income( Share Holder)	21,967,817
Operating & Other Expenses	28,604,096
Gross Claims paid	38,422,425



### **Mohandes Insurance Company, Egypt**

Contact Person Reda Fathy Ahmed

Position Chairman & Managing Director

 Tel
 00202 333 68 101 : 107

 Email
 Reda.fathy@mohins.com

Website www.mohins.com

Address 3 Mesaha Square – Dokki – Giza - Egypt
Class of Business Non – Life Insurance & Investment

Rating Overview Non Establishment Date 1980

Paid up Capital EG.P 150 Million Subscribed Capital EG.P 300 Million

Owned by 100 % National Entities or Individuals

**Brief:** 

Mohandes Insurance Company is selected among the Top 100 Companies in the Egyptian Stock Exchange for years 2017 and 2018 respectively . The fifth edition of the African Insurance Awards which was launched by African Reinsurance Corporation (Africa Re), being held and announced annually on the sidelines of the AIO Conference , Mohandes Insurance Company is awarded the Best Insurance Company for 2019 in Africa

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	429,760	327,280	245,533	207,311	168,550
Net Earned Premium	179,456	169,146	125,918	113,173	94,415
Investment Income	97,394	83,132	46,352	40,637	47,730
Operating & Other	123,894	110,875	77,535	65,497	67,916
Expenses					
Gross Claims	72,819	76,830	50,704	63,159	59,144



### **Mohandes Life Insurance Company, Egypt**

Contact Person Ahmed Abdallah

**Position** Chairman

Tel 00 202 33368101/7

Email ahmed.mohamed@miclife.com

Website www.mohins.com

Address 3 El Mesaha Square - Dokki - Giza, P.O. Box. 62 Orman - Egypt.

Class of Business Life

Paid up Capital The Paid up Capital was increased from 60 (sixty) Million to be 150 (One

Hundred and Fifty ) Million.

Subscribed Capital EGP 100,000,000

Owned by 100 % National Entities or Individuals

#### **Brief:**

Mohandes Life Insurance Company which as follows:-The highest return on Equities. The highest return on Investments. The highest return on Direct Premiums.

Financial Indicator:	2018	2017	2016	2015
Gross Premium Written	91,931,201	84,416,857	74,759,219	48,278,194
Net Earned Premium	48,538,154	43,657,271	40,823,706	23,432,52
Investment Income	126,642,672	105,381,923	76,572,319	45,349,568
Operating & Other Expenses	29,599,072	28,593,312	22,106,929	10,473,717
Gross Claims	73,472,782	77,999,587	69,304,756	42,114,334



### **Orient Takaful Insurance Company, Egypt**

Contact Person Mohamed Mostafa AbdElRassoul

Position Managing Director Tel 00202 236 28020

Email Mohamed.Mostafa@alfuttaim.com

Website www.orienttakaful.com

Address 59 Abdul Aziz Al Soud St. Manial El Rowda , Cairo , Egypt

Rating Overview "A" rated by both S&P and AM Best

Establishment Date 15/6/2009
Paid up Capital L.E 150,000,000
Subscribed Capital LE 2000 Million

Brief:

Orient Takaful Insurance Egypt is an affiliate company of the UAE based Orient Insurance PJSC which is the market leader in UAE and operating in 7 countries and 100% owned by Al Futtaim business group. Orient Takaful Insurance Egypt is an Egyptian shareholding company subject to the provisions of Law No. 10 of 1981 and its amendments and has a license No. (30) from the General Authority for Financial Control. It is also worth to mention that our mother company is "A" rated by both S&P and AM Best. Orient Takaful Insurance Egypt is a Joint Venture between Orient PJSC and 2 UAE based banks operating in Egypt. We have started our operation in Egypt in 2009 and are writing all lines of non-life business Including medical. Orient Takaful Insurance Egypt is now ranked No.1 in Takaful market & No.4 in the Egyptian Market Non-life insurance market. Orient Takaful Insurance Company is the fastest growing insurance company in the Egyptian market with annual growth rate exceeding 30%, transacts non -life insurance business in Egypt.

		EGP in million		
Financial Indicator:	2016	2015	2014	
Gross Premium Written	562	350	294	
Net Earned Premium	173	127	122	
Investment Income	48	39	28	
Operating & Other Expenses	57	31	27	
Gross Claims	556	205	114	



### **Royal Insurance Company, Egypt**

Contact Person Hassan Darwish

Position Deputy Chairman & Managing Director

Tel 00202 33312999

Email hassan.darwish@mm-id.com
Website www.royalinsurace.com.eg

Address 48 Mohi Al I Abou Al Ezz, Ad Doqi, Giza

Class of Business Property & Casualty Insurance

Establishment Date 2001

**Brief:** 

Royal company established and registered in 2001 as an Egyptian joint stock company between Royal & Sun Alliance Middle East (RSAME) and Egyptian investors under the provisions of Law No. 10 of 1981. We as any insurance company are subject to supervision of Egyptian Financial Supervision Authority (EFSA) and also member of the Egyptian Insurance Federation (EIF). We started our activities in 2002 in Egypt to exercise all kinds of general insurance and liabilities have had such cooperation since the start of a company to maximum effect at the start of activity on the basis of sound technical and insurance in line with global methods Advanced in underwriting and risk management .As well as the use of networks and information systems and technical studies and experience accumulated over more than three hundred partner in the foreign branches spread across the world with more than 140 branches

				EGP in	EGP in million	
Financial Indicator:	2018	2017	2016	2015	2014	
Gross Premium Written	530	454	341	317	282	
Net Earned Premium	333	283	226	203	160	
Investment Income	87	68	59	48	41	
Operating & Other	100	76	53	42	36	
Expenses						
Gross Claims	204	167	126	99	86	



#### Suez Canal Life Insurance Company, Egypt

Contact Person Dr. Saed Gabr

Position C.E.O

Tel 00202 33355359
Email ssgabr@scli-egypt.com
Website www.scli-egypt.com

Address 56 Gameat Eldewal Elarabeya St., Engineers Administrative Tower, floor

12, Mohandeseen, Giza

Class of Business Life Establishment Date 2012

Paid up Capital 60 million EGP

**Brief:** 

The company was established following its actual separation from the parent company (Suez Canal Insurance) in mid of 2012 in accordance with the Supervision and Control Law No. 118 of 2008, which obligates insurance companies that combine the activities of people and property insurance to separate the two activities. Suez Canal Life Insurance Company has started to operate as an independent entity registered under No. (31) of the Egyptian Financial Supervisory Authority (EFSA). Suez Canal Life Insurance Company occupies a distinguished position in the Egyptian insurance market as a result of its policies to attract customers and achieve growth in general with the efficiency of performance of services to customers through its branches spread throughout the country and working to provide all the insurance coverage needed by the market and availability of principles of efficiency and fairness to achieve the ultimate goal is the ease of issuing and fulfilling the payment of claims as soon as possible by gaining the trust and satisfaction of the customers and contributing to the development and preservation of the national economy through the provision of effective insurance coverage. Suez Canal Life Insurance Company is a company with a long history and huge transactions that appear through the list of valued customers.

		EGP in	million
Financial Indicator:	2016	2015	2014
written premiums issued	551,09	431,69	278,18



#### Suez Canal Insurance Company, Egypt

Contact PersonAhmed ShehabPositionManaging Director

Tel 00202 3760 6868 / 37601051

Email sci@sci-egypt.com
Website www.sci-egypt.com

Address 31 Mohamed Kamel Morsey Street - Mohandesen P.O.BOX: 271, Dokki -

Egypt

Class of Business Property & Casualty Insurance

Establishment Date 1979

#### **Brief:**

Suez Canal Insurance first private sector insurance companies in Egypt were established in November 1979 . Suez Canal Insurance Company SAE subject to the provisions of the Companies Law No. (159) for the year 1981 and Law No. (10) for the year 81, as amended, concerning the supervision and control of insurance. Since the beginning of the establishment of Suez Canal Insurance in the Egyptian market, it has been one of the optimal models and stander expertise in providing premium insurance services to support the safety of the national economy over 50 branches all over the whole country. Suez Canal Insurance: Member of the insurance Federation of Egypt, A member of the General Federation of Arab Insurance, Member of the Organization of African insurance, A member of the Afro-Asian Union Insurance.

				E	אכ
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	938,082,015	800,044,170	616,322,195	481,567,492	408,408,112
Net Earned Premium	497,848,486	401,315,900	356,348,519	266,345,713	207,864,389
Investment Income	916,732,301	712,410,428	720,735, 009	624,948,673	585,329,878
Operating & Other Expenses	5,361,884	3,246,181	4,868,859	1,885,501	908,971
Gross Claims	319,332,700	248,276,496	308,796,553	172,845,380	136,788,124



### Sarwa Life Insurance Company, Egypt

Contact PersonPeter MagdyPositionManaging DirectorTel+2 01223520674

**Email** peter.magdy@sarwa.life

Website www.sarwa.capital

Address 7 Champollion St., Cairo 11111, Egypt

Class of Business Life & Medical

Establishment Date 2018

Paid up Capital 100 Million
Subscribed Capital 500 Million

Owned by 85 % National Entities or Individuals. 15 % Others From Afro -Asian

Countries

#### **Brief:**

Contact Insurance, a Sarwa subsidiary, provides various forms of automotive insurance and is now leveraging its large, well-documented client base to deliver a wide variety of retail products, including life, health and property insurance. Among the first of these is our Contact Savings Program, which in addition to offering long term saving scheme, offers up to EGP 500,000 in takaful life insurance for savers.

These products — and life policies in particular — generate long-term funds that will ultimately seek exposure to high-quality fixed-income investments.

On the corporate and commercial insurance side, we leverage our methodology and systems to quantify and price risk, allowing us to develop credit insurance products targeting financial products.



#### Sarwa Insurance Company, Egypt

Contact Person Ahmed Khalifa
Position Managing Director
Tel +201033306555

Email Ahmed.khalifa@sarwa.com

Website N/A

Address 7 Champollion St., Cairo 11111, Egypt

Class of Business Non Life
Establishment Date 2018
Paid up Capital 50 Million
Subscribed Capital 100 Million

Owned by 100 % Others From Afro -Asian Countries

#### **Brief:**

Contact Insurance, a Sarwa subsidiary, provides various forms of automotive insurance and is now leveraging its large, well-documented client base to deliver a wide variety of retail products, including life, health and property insurance. Among the first of these is our Contact Savings Program, which in addition to offering long term saving scheme, offers up to EGP 500,000 in takaful life insurance for savers.

These products — and life policies in particular — generate long-term funds that will ultimately seek exposure to high-quality fixed-income investments.

On the corporate and commercial insurance side, we leverage our methodology and systems to quantify and price risk, allowing us to develop credit insurance products targeting financial products.



#### **Tokio Marine Family Takaful, Egypt**

Contact Person Masaya Ingaki

Position Managing Director
Tel 00202 - 24130600

Email masaya.inagaki@tokiomarine.com.eg

Website www.tokiomarine.com.eg

Address 51, Beirut St. Heliopolis, Cairo, Egypt, 11341

Class of Business Family Takaful

Rating Overview NA

Establishment Date 2008

Paid up Capital 159 Million

Owned by 100 % Others From Afro -Asian Countries

### **Brief:**

Tokio Marine Egypt Family Takaful was first established as Nile Family Takaful, providing premier Shariah- compliant insurance products (also known as Takaful), in 2008. Under its new name of Tokio Marine Egypt since October 2013, the company continues to offer a comprehensive range of Family, and Group Takaful for individual and corporate clients.



# TOKIO MARINE

### **Tokio Marine General Takaful, Egypt**

Contact PersonAtsushi YamakagePositionManaging DirectorTel00 202 24130665

Email atsushi.yamakage@tokiomarine.com.eg

Website www.tokiomarine.com.eg

Address 51 Beirut street, 5th Floor, Heliopolis, Cairo, Egypt, 11341

Class of Business Takaful Insurance

Establishment Date 2008
Paid up Capital 60,000,000
Subscribed Capital 300,000,000

Owned by Tokio Marine & Nichido Fire Insurance Co. Ltd.

### **Brief:**

Tokio Marine Egypt General Takaful S.A.E. (one of Tokio Marine Global Group Companies) is an Egyptian joint stock company, subject to the provisions of Law No. 159 /1981 on joint-stock companies, and Law No. 10 /1981 and its implementing regulations, as amended, concerning the supervision and control of insurance in Egypt, and a member of the Insurance Federation of Egypt. As one of Tokio Marine Group Companies, it is distinctive by its commitment to global standards for underwriting and risk management, with an authorized capital of 300 million Egyptian Pounds and issued capital of 60 million Egyptian Pounds.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium	192157705	138595623	90223378	55015869	60676396
Net Premium	97254673	91648291	57822699	32152486	30151497
Incurred Claims	45082102		23695326	15670736	18554312



### **United Insurance Company, Egypt**

Contact Person Wagdi Youssef

**Position** Managing Director

Tel 00 202 33355122/44

Email wagdi.youssef@united-eg.com

Website www.unitedins-eg.com

Address 44-64 El-giza Street-Elgiza Residence-egypt

Class of Business Non Life



### Wethaq Takaful Insurance Company, Egypt

Contact PersonAdel FatouryPositionManaging DirectorTel00202 37623275

Email adel.fatoury@wethaq-egypt.com

Websitewww.wethaq-egypt.comAddress25, Mosadak St., Dokki- GizaClass of BusinessNon-Life Takaful Operator

Establishment Date 31/12/2007

Paid up Capital EGP 150 million

Subscribed Capital EGP 200,000,000

Owned by 60% National Entities or Individuals - 40% Others from Afro-Asian

Countries

### **Brief:**

Wethaq Takaful Insurance - Egypt has been registered with the Egyptian Financial Supervisory Authority and licensed as Non-life Takaful insurance company on December 2007 .Adopted the Mudarbah basis for distributing the Surplus.

Provide service through 9 branches.

providing a comprehensive and innovative Takaful solutions in risk management and investment funds; backed by a professional teams of work and financial strength.

				EG	P
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	277.443	176.264	115,849	114,697	105,221
Net Earned Premium	185.473	108.831	80,662	69,295	55,092
Investment Income	67.340	46.230	30,832	26,034	19,967
Operating & Other	29.728	17800	13,225	16,501	13,814
Expenses					
Gross Claims	103.849	57.046	53,699	52,969	48,805

# **Eritrea**







Official Name:	State of Eritrea
Capital:	Asmara
Population:	5970646
Language:	Tigrinya, Arabic
Local Time:	UTC+3:00
National Holidays:	42879
Currency:	Nakfa
Monetary Unit:	1 ERN=0.07
Exchange Rate(US\$1):	15.38 ERN
GDP Per Capita US\$ PPP:	1600
GDP Per Capita US\$ Nominal :	1253
Supervisory Authority:	Bank Of Eritrea
National Association:	
Training Institute	X X (X) XX (X) XX X
Country UN Code:	ERI
Country Code:	(+291)
Area Code:	Asmara:1
Internet Code:	.er
Total Premium in US\$*:	19 (Millions) 2017
Life Premium in US\$*:	0 (Millions) 2017
Non-Life Premium in US\$*:	19 (Millions) 2017



#### National Insurance Corp. of Eritrea, Eritrea

Contact Person Zeru Woldemichael

Position GM/CEO.

Tel +291-1-1230000

Email nice@niceritrea.com

Website www.niceritrea.com

Address Bdho Avenue .171, P.O.BOX 881

Class of Business Life & Non Life

Establishment Date 1992

Paid up Capital NAKFA 104,676,540
Subscribed Capital NAKFA 104,676,540
Owned by Shareholders

### **Brief:**

The National Insurance Corporation of Eritrea is the sole insurer operating in the State of Eritrea and underwrites general and life insurance business. The majority of its premium income stems from general insurance underwriting with motor insurance playing a dominant role. The company has a prudent underwriting policy and adheres to the best practice of good corporate governance principle.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	247,277	253,417	265,389	271,918	222,288
Net Earned Premium	180,786	186,545	193,034	183,864	156,992
Investment Income	3,901	4,613	4,563	1,508	6,505
Operating & Other Expenses	26,768	25,392	25,834	27,081	23,995
Gross Claims	99,873	48,676	49,566	38,395	58,174

# **Ethiopia**



Official Name:	Federal Democratic Republic of Ethiopia
Capital:	Addis Ababa
Population:	108386391
Language:	Oromo, Amharic
Local Time:	UTC+3:00
National Holidays:	42883
Currency:	Ethiopian birr
Monetary Unit:	1 Br=100Santim
Exchange Rate(US\$1):	25 BIRR
GDP Per Capita US\$ PPP:	2200
GDP Per Capita US\$ Nominal :	951
Supervisory Authority:	National Bank Of Ethiopea
National Association:	Association Of Ethiopian Insurers
Training Institute	Ethiopian Institute of Banking and Insurance
Country UN Code:	ETH
Country Code:	(+251)
Area Code:	Addis Ababa: 11
Internet Code:	.et
Total Premium in US\$*:	294 (Millions) 2017
Life Premium in US\$*:	17 (Millions) 2017
Non-Life Premium in US\$*:	277 (Millions) 2017



### **Africa Insurance Company, Ethiopia**

Contact Person Kiros Jiranie
Position C.E.O

Tel 00251-1 637716

Emailmd@africainsurancesc.comWebsitewww.africainsurancesc.com

Address Africa Ave., Bole Rd. Alem Bldg P.O. Box: 12941 - Addis Ababa - Ethiopia

Class of Business Composite
Establishment Date 1994

Paid up Capital Birr 172.3 million
Subscribed Capital Birr 180 million

Owned by 100 % National Entities or Individuals

**Brief:** 

Africa Insurance Company (AIC) is a privately owned Professional Insurance Company established in 1994 in accordance with the Licensing and Supervision of Insurance Business Proclamation No.8/1994, and the commercial code of Ethiopia. The company is set up with fully paid up capital of 30 million Ethiopian Birr. The capital is divided into 30,000 ordinary shares, each with a par value of 1000 Ethiopian Birr. The capital base AIC utilizes makes it the Strongest Private Insurance Company in the Country. Although AIC is a Young Company, its personnel who are implementing the day-to-day activities of the company are highly qualified in their particular job assignments which has enabled it to provide effective service to its clients.

Financial Indicator:	2015	2014
Gross Premium Written	406,7	351
Net Earned Premium	309,4	259,2
Investment Income	71,8	66.3
Operating & Other Expenses	76	68.5
Net Incurred Claims	228,6	192,1
Net Earned Premium Investment Income Operating & Other Expenses	309,4 71,8 76	259,2 66.3 68.5



### **Awash Insurance Company, Ethiopia**

Contact Person Tsegaye Kemsi Arado

Position C.E.O

Tel (+ 251) - 115570039

Email aic@awashinsurance.com

Website www.awashinsurance.com

Address Ras Abebe Aregay Street, Awash Towers, Addis Ababa, Ethiopia

Class of Business Life - Non Life

Establishment Date 1994

 Paid up Capital
 424,762,500.00

 Subscribed Capital
 60,000,000.00

Owned by 100 % National Entities or Individuals

### **Brief:**

Awash Insurance Company S.C. (AIC) is one of the first few pioneer private insurance companies in Ethiopia launched following the liberalization of the financial sector in 1994. Founded on a solid base and uniquely on cross-sectional composition,AIC is progressing in renewing its commitment to excellence. We always work for the maximum satisfaction of our customers who rely on us and who have put their confidence in our Company.

				Birr	'000
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Income			544,648	479,061	404,278
Net Earned Premium	488,927	440,387			
Investment Income	104,791	84,316			
Claims Incurred			238,579	218,691	189,569



#### **Ethiopian Insurance Corporation, Ethiopia**

Contact Person Netsaent Lemessa

Position C.E.O

Tel 00251 5512400

Email eic.md@eic-et.com

Website www.eic.com.et

Address Addis Ababa, Ethiopia

Class of Business Property, Liability and Life Business

Establishment Date 1976

Paid up Capital 592000,000 Birr

Owned by 100 % National Entities or Individuals

#### **Brief:**

Ethiopian Insurance Corporation (EIC) was established in 1976 by proclamation No.68/1975. The Corporation came into existence by taking over all the assets and liabilities of the thirteen nationalized private insurance companies, with Birr 11 million (USD 1.29 million) paid up capital aiming the following objectives. Engage in all classes of insurance business in Ethiopia. Ensure the insurance services reach the broad mass of the people. EIC was operating the business for about nineteen years under protected monopolistic system as state owned-sole insurer. After the demise of the Marxist regime in mid-1991 a fundamental change has taken place and there was a shift in political, economic and social orientation from totalitarianism to that of liberalism. Therefore, EIC was re-established as public enterprise under proclamation number 201/94 with Birr 61 million (USD 7.13 million) paid up capital.

			Birr	000
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	2,721,356	2,296,788	2,096,475	1,582,535
Investment & Other Income:	218,929	150,753	170,534	135,450



#### **Ethiopian Reinsurance Company, Ethiopia**

Contact Person Ato Yewendwossen Eteffa

Position C.E.O

Tel 22 017241379

Email ceo@ethiopianre.com
Website www.ethiopianre.com

Address P.O.Box:12687 street:Africa Avenue

Class of Business Life - Non Life
Establishment Date 1/7/2016
Paid up Capital 50 USD Million
Subscribed Capital 25 USD Million

Owned by 100 % National Entities or Individuals

#### **Brief:**

Ethiopian Reinsurance S.C (Ethiopian Re) is the first reinsurance Company incorporated under the provisions of article 5(8) of the Insurance Business Proclamation No.746/2012. It commenced operation on 1st July 2016, transacting both life and non-life businesses. Ethiopian Re's head office is located in Addis Ababa, Ethiopia. The Company has also a plan to open branches in other countries as and when necessary. Relying on its relatively strong capital base, plus sound retrocession protection provided by world renowned reinsurance companies, Ethiopian Re provides a comprehensive range of inward reinsurance cover to domestic insurers, in addition to accepting international business on selective basis. In doing so the Company strives to mobilize financial resources which would then be invested to generate income not to mention the role it plays in reducing hard earned foreign currency outflow through cross border reinsurance transactions. Moreover, as the first reinsurance Company in the country, Ethiopian Re endeavors to enhance underwriting capacity and solvency of direct insurers through providing technical support and cover against individual and accumulated catastrophic losses. It also strives to simplify treaty negotiations, settlement of claims and payment of ceded premiums in domestic currency within the shortest time.



### Nyala Insurance SC, Ethiopia

Contact Person Ato Yared Mola

Position C.E.O

Tel 00251 116 639625

Email nisco@nyalainsurancesc.com
Website www.nyalainsurance.com
Address Addis Ababa, Ethiopia

Class of Business Composite
Establishment Date 1995

Paid up Capital 340.5 Million in Birr Subscribed Capital Birr 300 million

#### **Brief:**

Nyala Insurance Share Company (NISCO) was founded in July 1995 following the liberalization of the insurance business to the private sector in 1994 with the Licensing and Supervision of Insurance Business Proclamation No. 85/1994. Currently, NISCO guarantees protection with care to its customers through three pronged services – General Life and Micro-insurance solutions with a network of 43 service outlets (28 Service Centers and 15 Contact Offices) distributed all over the country.NISCO has profoundly revised its previous course of business situation, and keenly formulated a forward-looking Strategic Plan that would help the Company streamline its resources towards achieving higher growth.

					TB
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium		435,869,096	399,522,155	341,278,909	399,522,155
Written					
Net Earned Premium	307,436,139	288,800,058	243,963,557	217,492,753	
Investment Income	119,160,375	98,926,631	77,608,515	67,772,805	
Operating & Other		102,540,218	78,811,789	73,308,546	
Expenses					



# ሕብረት ኢንሽ-ራ-ንስ አማ THE UNITED INSURANCE COMPANY SC

#### **United Insurance Company, Ethiopia**

Contact Person Meseret Bezabih

Position C.E.O

Tel 00251 465 5656

Email meseret\_ceo@unic-ethiopia.com

Website www.unicportal.com.et

Address Kirkos Subcity Woreda 06, Alpaulo Building, Debrezeit Road, P.O.Box 1156

Addis Ababa, Ethiopia

Class of Business Composite
Establishment Date 1994
Paid up Capital Br. 372.95
Subscribed Capital Br. 500 million

#### **Brief:**

The United Insurance Company SC, better known as < UNIC-ETHIOPIA >, was established by 87 Ethiopians (individuals and enterprises) in November 1994 with an authorized capital of Br 25 million and an initial paid up capital of Br 8.073 million. Following the merger with Lion Insurance Company SC in 2002, The United Insurance Company SC, is currently owned by more than 467 shareholders. As a result of the merger and the decision of the Seven Extra-Ordinary General Meeting of shareholders, the Company's authorized capital rose to Br 250 million.

	Birr
Financial Indicator:	2015
Gross Premium Written	296,465,285
Net Earned Premium	208,306,149
Investment Income	31,354,151
Total Expenses	51,016,673
Net Incurred Claims	110,949,802

# Ghana





### Ghana Re, Ghana

Contact Person George Y. Mensah

Position Managing Director

Tel 00233-21 233046

Email info@ghanare.com

Website www.ghanare.com

Address Accra Mall, Amusudai Rd, Accra

Class of Business Composite

Establishment Date 1972

#### **Brief:**

Ghana Reinsurance Company Limited (Ghana Re) commenced operations in 1972 as the Ghana Reinsurance Organization, and was incorporated as a Limited Liability Company on June 16, 1995. With over forty (40) years of operation as a reinsurance service provider the Company has lived up to its promise of being a "reinsurer of choice" on the African continent. In addition to its head office located in Accra, Ghana, the Company currently has two regional offices in Kenya and Cameroon.

			G	nç
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	142,553	142,402	125,553	104,394,201
Net Earned Premium	103,465	124,824	103,465	92,572,534
Investment Income	58359	46440	58359	34775052
Operating & Other Expenses			25,609,583	35,153,897
Gross Claims	86,156	75,425	86,156	



### **SIC Life Company Limited, Ghana**

Contact Person Elizabeth Wyns-Dogbe

**Position** CEO

Tel 00233 302 678130
Email info@siclife-gh.com
Website www.siclife-gh.com

Address No:1 Jones Nelson Road Adabraka Freetown P. O. Box CT3242

Cantonments, Accra

Class of Business Life

Establishment Date 13th February, 2007 Paid up Capital GH18,813,516.00

Subscribed Capital Nil

Owned by 100% National Entities or Individuals

**Brief:** 

In compliance with the new Insurance Law 2006, Act 724, the Life Division of the reputable SIC Insurance Company Limited became SIC Life Company Limited (SIC Life) in 2007. SIC Life is the leader in the Life Insurance industry in terms of key performance indicators such as capital base, shareholders' fund, total assets, profitability and market share. With its solid financial base, coupled with highly motivated and experienced human resource, SIC Life is well positioned to maintain its dominance of the Life Insurance Market through innovative products, excellent customer service, prudent management and sound technical practices. SIC Life enjoys a favorable image within the Life Insurance industry both locally and internationally.

	Gh	¢
2016	2015	2014
213	181	158
212	180	157
99	76	47
44	33	27
146	117	93
	213 212 99 44	213 181 212 180 99 76 44 33



### **GN Reinsurance Company, Ghana**

Contact Person Joseph Kusi-Tieku

Position Managing Director

Tel +233 302 542413/ +233 302 542417

Email info@gnreinsurance.com

Website www.gnreinsurance.com

Address No. 62 Kinshasha Avenue, Accra Ghana

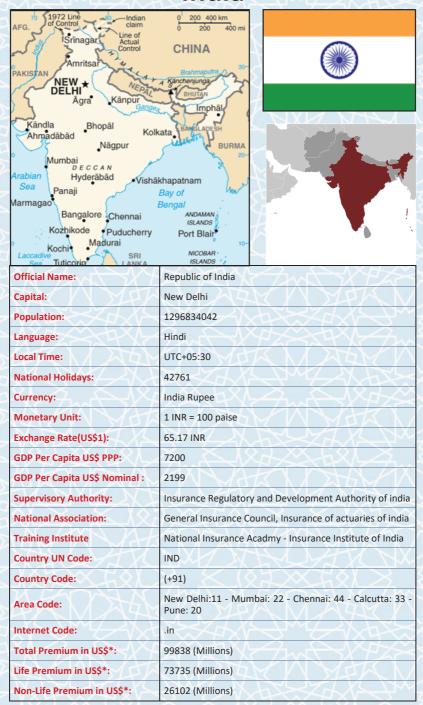
Class of Business Composite

**Brief:** 

GN Reinsurance Company Limited is a member of the Groupe Nduom companies and is based in Accra, Ghana. It is licensed by the National Insurance Commission and registered under the Companies Code of 1963 (Act 179). Our key objective in business is to provide reinsurance support through competitive cover terms and conditions with deep technical support and training for our clients.

		Cedi	i (In Millions)
Financial Indicator:	2017	2016	2015
Gross Premium Writte	40,880,851	29,751,327	12,845,841
Net Earned Premium	28,100,269	19,776,241	9,206,544
Investment Income	14711850	12271154	10612085
Operating & Other Exp			
Gross Claims	7,855,541	3,765,040	5,437,807

# India





# General Insurance Corporation of India Global Reinsurance Solutions

### GIC Re, India

Contact Person Alice G. Vaidyan

Position Chairman & Managing Director

Tel 0091 22867000

Email cmd@gicofindia.com

Website www.gicofindia.in

Address Suraksha, 170, J Tata Road, Churchgate, Mumbai 400 020

Class of Business Reinsurance
Establishment Date 22/11/1972
Paid up Capital 4,300,00
Subscribed Capital 4,300,00

Owned by 100 % National Entities or Individuals

#### **Brief:**

The entire general insurance business in India was nationalized by General Insurance Business (Nationalization) Act, 1972 (GIBNA). The Government of India (GOI), through Nationa lization took over the shares of 55 Indian insurance companies and the undertakings of 52 insurers carrying on general insurance business General Insurance Corporation of India (GIC) was formed in pursuance of Section 9(1) of GIBNA. It was incorporated on 22 November 1972 under the Companies Act, 1956 as a private company limited by shares. GIC was formed for the purpose of superintending, controlling and carrying on the business of general insurance.

				₹in	000
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium	1,641,253,719	688,644,606	331,818,342	1,558,777,015	151,839,660
Written					
Net Earned Premium	380,960,545	267,148,981	151,728,388	135,582,524	135,582,524
Net Investment	44,574,954	22,279,312	8,087,125	4,739,502	30248200
Income					
Net Incurred Claims:	3373,995	3295,355	21,646,41	12,899,86	118,917,700



#### National insurance Company, India

Contact Person Tajinder Mukherjee

Position Chairman & Managing Director

Tel 00913 3 22831705 Email cmd@nic.co.in

Website www.nationalinsurance.nic.co.in

Address 3, Middleton Street, Prafulla Chandra Sen Sarani, Kolkata, West Bengal,

700071.

Class of Business Non Life Establishment Date 1906

Owned by 100 % National Entities or Individuals

#### **Brief:**

National Insurance Company Limited is India's Oldest General Insurance Company. It was incorporated in Kolkata, West Bengal on December 5, 1906 to fulfil the nationalist aspiration for Swaraj. 66 years later, after passing of General Insurance Business Nationalisation Act in 1972, it was merged along with 21 foreign and 11 Indian companies to form National insurance Company Limited, one of the four subsidiaries of the General Insurance Corporation of India, fully owned by Govt. of India. Under the provisions of this Act, the shares of existing Indian general insurance companies and undertaking of other insurers were transferred to GIC for the regulation and control of insurance business. On Aug 7, 2002, National insurance was delinked from its holding Company that is GIC and was formed as an independent insurance company. National Insurance has offices all over India and a foreign office in Nepal. The Company has strong presence with around 1730 offices and more than 13000 skilled employees and over 50000 Agents spread all over the nation.

			Z III	IdKII
Financial Indicator:	2017	2016	2015	2014
Gross Direct Premium:	50,13	1428236	1201898	1128263
Net Premium	39,86	1055561	1117315	1038675
Income for investments	276868	296210	291659	209509
Operating Expenses:	299952	333206	350901	312239
Net Incurred Claims:	1287068	1050668	1028240	767518

≠ in lakh



### New India Assurance Company, India

Contact Person Atul Sahai

Position Chairman & Managing Director

Tel 00912 222674617
Email cmd@newindia.co.in
Website www.newindia.co.in

Address 87 Mahatma Ghandi Road, Po Box,959 fort Mumbai 400001, India

Class of Business Non Life Establishment Date 1919

Owned by 100 % National Entities or Individuals

**Brief:** 

New India Assurance Co Ltd, today, is a 100 % Govt owned multinational general insurance company operating in 28 countries and headquartered at Mumbai, India. Our global business crossed Rs.22,270 Cr. Founded by Sir Dorabji Tata in 1919, we have been market leaders in India in non-life business for more than 40 years. Our Indian business crossed Rs 19.100 Cr in 2017. we have been rated AAA/Stable by CIRSIL since 2014. We are the only direct insurer in India rated A-(Excellent - Stable outlook) by AM Best since 2007. indicating that the company has the Highest degree of Financial strength to honor its Policyholders obligations". we have been leading the market, apart from premium,in reserves & net worth for many years.

			₹ in crore
Financial Indicator:	2017	2016	2015
Gross Direct Premium Income:	22718,76	19114,69	15149,51
Earned Premium	19724,60	17814,78	14959,83
Investment Income	5165	4517	
Operating Expenses	3529,02	3782.03	3515,80
Net Incurred Claims:	16896,47	16256.93	13141,19



### PRITHVI, AGNI, JAL, AKASH Sab Ki Suraksha Hamare Paas

IRDA REG. NO. 556 CIN - U66010DL1947G0I007158

### The Oriental Insurance Company, India

Contact Person A. V. Girija Kumar

Position Chairman & Managing Director

Tel 00912 011 43659595

Email thomastoommen@orientalinsurance.co.in

Website www.orientalinsurance.org.in

Address Oriental House - A-25/27 Asaf Ali Road, New Delhi - 110002 P. O. Box

No.7037

Class of Business General Establishment Date 1947

#### Brief:

The Oriental Insurance Company Ltd. was incorporated at Mumbai on 12th September 1947. The Company was a wholly owned subsidiary of The Oriental Government Security Life Assurance Company Ltd and was formed to carry out General Insurance business. The Company was a subsidiary of Life Insurance Corporation of India from 1956 to 1973 ( till the General Insurance Business was nationalized in the country). In 2003 all shares of our Company held by the General Insurance Corporation of India were transferred to the Central Government.

			Rs. in	lakhs
Financial Indicator:	2017	2016	2015	2014
Gross Direct Premium:	1173684	1111702	861159	756193
Net Premium	1002823	922239	754373	647239
Profit on sale of	181736	93112	49203	71936
investment				
Expenses of Management	-260943	-275555	-258008	-234798
Net Incurred Claims	-822122	939809	-587959	-526150



### United India Insurance Company, India

Contact Person Girish Radhakrishnan

Position Chairman & Managing Director

 Tel
 00912 04428575447

 Email
 cmd@@uiic.co.in

 Website
 www.uiic.co.in

Address 24 Whites Road Chiennai - 600 - 014 India

Class of Business Non Life Establishment Date 1938

Owned by 100 % National Entities or Individuals

### **Brief:**

United India Insurance Company Limited was incorporated as a Company on 18th February 1938. General Insurance Business in India was nationalized in 1972. 12 Indian Insurance Companies, 4 Cooperative Insurance Societies and Indian operations of 5 Foreign Insurers, besides General Insurance operations of southern region of Life Insurance Corporation of India were merged with United India Insurance Company Limited. After Nationalization United India has grown by leaps and bounds and has 18300 work force spread across 1340 offices providing insurance cover to more than 1 Crore policy holders. The Company has variety of insurance products to provide insurance cover from bullock carts to satellites.

			₹ in (	crore
Financial Indicator:	2017	2016	2015	2014
Gross Premium Income:	17429,95	16062,81	12250,36	10691,73
Net Earned Premium	12860,98	12032,31	10022,87	8816,32
Investment Income	3824,32	2636,07	2598,98	2141,92
Operating Expenses	2597,80	2969,12	2924,07	2648,57
Claims Inccured	12137,81	12881.51	8801,09	7443,03

# Indonesia







Official Name:	Republic of Indonesia
Capital:	Jakarta
Population:	262787403
Language:	Bahasa Indonesia
Local Time:	UTC+7:00 TO +9:00
National Holidays:	42964
Currency:	Indonsian Rupiah
Monetary Unit:	1 Indonisia Rupiah=100 sen
Exchange Rate(US\$1):	13,385 IDR
GDP Per Capita US\$ PPP:	12400
GDP Per Capita US\$ Nominal :	0
Supervisory Authority:	Otoritas Jasa Keuangan (Indonesia Finicial Sevices Authority)
National Association:	General Insurance Association Of Indonisia, ASEAN Insurance Council
Training Institute	The Indonsian Insurance Institute
Country UN Code:	IDN
Country Code:	(+62)
Area Code:	Jakarte: 21
Internet Code:	.id
Total Premium in US\$*:	20383 (Millions)
Life Premium in US\$*:	15520 (Millions)
Non-Life Premium in US\$*:	4863 (Millions)



### Indonesia Re, Indonesia

Contact Person Dr. Frans Y. Sahusilawane
Position President Director
Tel +62-21 3920101

Email cosecretary@indonesiare.co.id

Website www.indonesiare.co.id

Address JI Salemba Raya No. 30, Jakarta Pusat

Class of Business General & Life Reinsurance

Rating Overview AA(idn) Fitch Rating (local rating), id AA Pefindo (local rating)

Establishment Date November 30, 1985
Paid up Capital Rp 878.358.000.000
Subscribed Capital Rp 1.200.000.000.000

Owned by (100%)Government of the Republic of Indonesia

#### **Brief:**

PT Reasuransi Indonesia Utama (Persero) was established on November 30, 1985 under the name PT Asuransi Ekspor Indonesia (Persero). The Company engaged in insurance to support the development of nonoil exports were established based on Deed No. 173 dated November 30, 1985 made before Achmad Bajumi, SH, a Substitute Notary for Imas Fatimah, SH Notary in Jakarta.

In 2013, PT Asuransi Ekspor Indonesia (Persero) was appointed to become the shell of national reinsurance company with a core business that previously insurance became a reinsurance business. As the first step to fulfill this, PT Asuransi Ekspor Indonesia (Persero) transformed or changed its name to PT Asei Reasuransi Indonesia (Persero) or "Asei Re".

Asei Re then changed its name to PT Reasuransi Indonesia Utama (Persero) or Indonesia Re, on June 30, 2016 PT Reasuransi Internasional Indonesia has successfully merged into PT Reasuransi Indonesia Utama (Persero). PT Reasuransi Internasional Indonesia is the engine/driving force of shell of national reinsurance company carried out by Indonesia Re

				Trillion	Rupiah
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	6202	5777	5179	3843	1094
Net Earned Premium	3098	3011	2970	2393	426
Investment Income	301	311	274	263	86
Operating & Other Expenses	406	406	396	384	146
Gross Claims	3337	2675	2438	1983	367



### P. T. Asuransi Central Asia, Indonesia

Contact Person Teddy Hailamsah
Position President Director

Tel (021) 56998288, 56998222

Email thling@aca.co.id

cust-aca@aca.co.id / info@aca.co.id

Website www.aca.co.id

Address Wisma Asia Lantai 10, 12-15 , Jl. Letjen S. Parman Kav 79 , Jakarta 11420

Class of Business General insurance
Rating Overview id A+ pefindo

Establishment Date 1956

Paid up Capital IDR 100,000,000,000

Owned by 100% National Entities / Individuals

#### Brief:

PT Asuransi Central Asia (ACA) is a company engaged in the field of general insurance, established since August 29, 1956. When ACA stood, it occupied an office on Jalan Asemka No. 28 Jakarta. Then had several times experienced displacement before finally settling in Wisma Asia, Jakarta since 1998 until now.

ACA mainstay insurance products are OTOMATE (Motor Vehicle Insurance), ASRI (Property Insurance), and Micro Insurance products such as Dengue Fever Insurance. ACA also has other products that fit the needs of the community, namely Engineering Insurance, Transportation, Boat Frame, Travel Safe (Travel Insurance), Medi + (Health Insurance), Wellwoman (Women's Cancer Insurance), Financial Insurance, Personal Accident Insurance, Plant Insurance and other insurance products

				Millions	Rupiah
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	3179492	2794914	2965791	2979437	2720639
Net Earned Premium	1429488	1258682	1297086	1305701	1353559
Investment Income	314934	511449	527758	147137	213649
Operating & Other Expenses	611529	568683	551224	482719	371255
Gross Claims	1408207	1461863	1682630	1647354	1558598



A Subsidiary of Indonesia Re

### P. T. Asuransi Asei Indonesia (Ekspor), Indonesia

Contact Person Eko Supriyanto Hadi
Position President Director
Tel +62 21 5790 3535

Email asei@asei.co.id / humas@asei.co.id

Website www.asei.co.id

Address Menara Kadin Indonesia Building, 21st Floor Jl. HR Rasuna Said Blok X-5

Kav. 2-3 Jakarta - 12950 INDONESIA

Class of Business Direct Insurance and Reinsurance Business

Rating Overview AA - (idn) Fitch ratings

Establishment Date 1985

Paid up Capital Rp. 550 billion Subscribed Capital RP 800 billion

Owned by 100% owned by National Entities

Brief:

The establishment of PT Asuransi Ekspor Indonesia (Persero), pursuant to government regulation no.20 of 1983. The company enganged in insurance business to support the development of non oil and gas export.

2015

PT Asei Reasuransi Indonesia (Persero) changed its name to PT Reasuransi Indonesia Utama (Persero), or refered to as Indonesia Re.

				Millions	Rupiah
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	358321	383933	470865	710541	25062
Net Earned Premium	132404	204663	211419	419995	10988
Investment Income	21390	28371	53287		
Operating & Other Expenses	129392	118573	129937	167670	5819
Gross Claims				598259	



### P.T. Asuransi Maipark Indonesia, Indonesia

Contact Person Ahmad Fauzie Darwis
Position President Director
Tel (62-21) 2938 0088
Email maipark@maipark.com
Website www.maipark.com

Address PT. Reasuransi MAIPARK Indonesia Multivision Tower 8th Floor Jl.

Kuningan Mulia Blok 9 B Jakarta 12960, Indonesia

Class of Business Reinsurance

Rating Overview A-(idn)' fitch ratings/Positive

**Establishment Date** 23rd December 2003

Owned by 100 % owned by National Entities or individuals. There are 83

shareholding companies

#### **Brief:**

MAIPARK is an abbreviation for Maskapai Asuransi Indonesia (MAI) and Perusahan Asuransi Risiko Khusus (PARK). MAI was the oldest General Insurance Company in Indonesia and its license was purchased by 32 founding shareholders on 23rd December 2003 at a General Shareholder Meeting. Besides its function as a reinsurer MAIPARK engages in research support, education of the public about natural disaster, risk mitigation and more stringent and safer construction standards and building codes.

				Millions	Rupiah
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	335,270	300643	252218	289728	222878
Net Earned Premium	154859	142958	130065	145154	112149
Investment Income	22813	33573	20421	22863	20309
Operating & Other Expenses	50083	56728	51663	48038	42516
Gross Claims	42358	14518	12318	9932	4516



### P.T. Tugu Reasuransi Indonesia, Indonesia

Contact Person Adi Pramana
Position President Director
Tel +62-213140267
Email tugure@tugu-re.com
Website www.tugure.id

Address Jl. K.H Wahid Hasyim No 4-4a, lt. 3-6 Menteng, Jakarta 10340 - Indonesia

Class of Business Reinsurance
Rating Overview A+ fitch ratings

Establishment Date established on April 2, 1987

Owned by 100% owned by National Entities

#### **Brief:**

PT Tugu Reasuransi Indonesia ("the Company" or "Tugure") was established on April 2, 1987 in the presence of the Notary Raden Santoso, SH. Through Deed No. 8 dated April 2, 1987, which was later amended by Deed No. 28 dated May 11, 1987 and Deed No. 19 dated June 15, 1987. Tugure's current business activities are to provide services in reinsurance against risks faced by General Insurance Companies, Life Insurance Companies, Guarantee Companies, and/or other Reinsurance Companies. Tugure experienced a rapid development as a corporation and gained the confidence of the national and international insurance industry. In 2004, Tugure was appointed as the lead pioneer for reinsurance cooperation among ASEAN countries under the ARES (ASEAN Reinsurance Exchange Scheme), followed by expansion of the Company's operations to countries such as Malaysia, Philippines, Vietnam and Thailand. In the year 2017, the Company implemented a number of corporate actions, which began in March through changes of the Company's shareholders due to the purchase of all shares owned by the Dana Pensiun Pertamina by PT Tugu Pratama Interindo.

			i ilousaliu kupiali		
Financial Indicator:	2017	2016	2015	2014	
Gross Premium Written	3007567	2257767	1500916	1156975	
Net Earned Premium	1554301	1326035	1058512		
Investment Income	115641	106799	92248	91309	
Operating & Other Expenses	127602	99446	82427	64000	
Gross Claims	1005335619	860429540	698941587	648783946	

Thousand Punish



### PT Asuransi Jiwa Sinarmas MSIG, Indonesia

Contact Person Hamid Hamzah
Position President Director
Tel (021) 5060 9999

Email cs@sinarmasmsiglife.co.id Website www.sinarmasmsiglife.co.id

Address Sinarmas MSIG Tower Jl.Jend.Sudirman Kav. 21, Setiabudi South Jakarta

12930

Class of Business life insurance Establishment Date 14 April 1985

Owned by National Entities / individuals

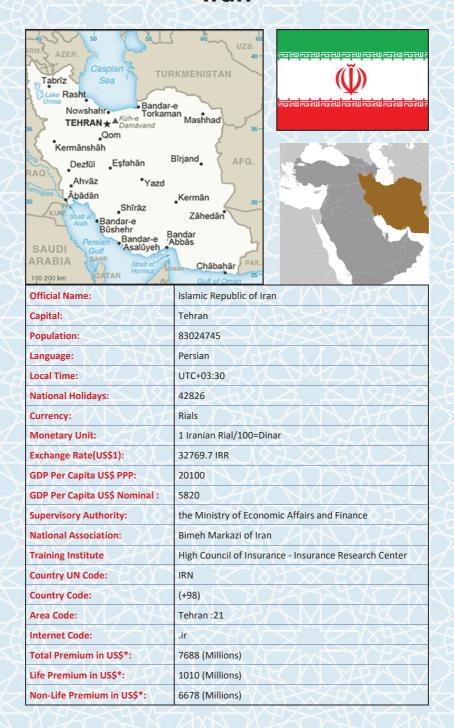
#### Brief:

After changing its name twice - as PT Asuransi Jiwa Eka Life in 1989 and PT Asuransi Jiwa Sinarmas in 2007, PT Asuransi Jiwa Sinarmas MSIG Tbk. also known as Sinarmas MSIG Life - SMiLe) emerged as a joint venture life insurance company equally owned at 50% each by PT Sinar Mas Multiartha Tbk and Japan's insurance powerhouse, Mitsui Sumitomo Insurance Co., Ltd in 2011. July 9, 2019, PT Asuransi Jiwa Sinarmas MSIG Tbk. officially registered on the Indonesia Stock Exchange (IDX) and became a public company with a composition of 80% share ownership by Mitsui Sumitomo Insurance Co., Ltd., 12.5% PT Sinar Mas Multiartha Tbk and 7.5% public.

Sinarmas MSIG Life's operational activities are carried out in 65 service and marketing offices, supported by more than 800 employees and around 8,200 marketers to serve the needs of 1.2 million individual and group customers for numerous protection and investment product solutions at various stages of life.

			Millions Rupiah	
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	3796408	6045794	6621313	7153762
Net Earned Premium	3796988	6044015	6585330	7153319
Investment Income	1361584	1157172	-1288358	1136445
Operating & Other Expenses				
General & Administrative		27772	235544	215508
expenses				

# Iran





### Alborz Insurance Company, Iran

Contact PersonSeyed Rasul TajdarPositionManaging DirectorTel0098-21 88803821

Email Tajdar@Bimehalborz.ir; info@bimehalborz.ir

Website www.alborzinsurance.ir

Address P.O.BOX: 191377151, No 1320 Shariati Ave. Above Zafar Alley

Aban,Tehran,Iran

Class of Business Composite Takaful

Establishment Date 1959

Paid up Capital IRR 600,000,000,000

Owned by 100% owned by National Entities

#### **Brief:**

Alborz Insurance Company was founded by the private sector with the primary aim of providing quality and quality insurance services to its compatriots and diversifying the insurance market. To attract.

After the victory of the Islamic Revolution Alborz Insurance continued to operate under the same name because of its successful operation. Alborz Insurance Company is now ready to provide insurance services to compatriots across the country, with five branches and more than 2,000 active agents.

Alborz Insurance, which has the highest risk-bearing capacity among private insurance companies, has gained countless successes in the country's insurance industry and its executive agencies in recent years.

Financial Indicator:	2016	2015	2014
Gross Premium Written	17353847	14391232	8836888
Net Earned Premium			
Investment Income	885250	8369008	962399
Operating & Other Expenses	19043565	15882437	10235129
Gross Claims	10817895	7361333	5601785



### **Amin Reinsurance Company, Iran**

Contact Person Seyed Mostafa Kiaie

**Position** Managing Director

Tel (+98) 764 4420785 - 7

**Email** smkiaie@aminre.com, info@aminre.ir

Website www.aminre.ir

Address No. 16 Sanaie Ave. - Andisheh Blvd. , Kish Island ; Iran

Class of Business General Reinsurance

Establishment Date 2003

Paid up Capital IRR 370,000,000,000

**Subscribed Capital** 

Owned by National Entities

Brief: Amin Re. as the first private reinsurance company in Iran, was licensed on July 2nd 2003 by

Bimeh Markazi Iran and was registered in the Kish free Trade Zone.

Amin Re started operating on July 28 of the same year, with the initial capital of US\$50 million.

Aminre is active in all classes of Reinsurance including life, liability.



## **Asia Insurance Company, Iran**

Contact Person M. Badin

Position Deputy Chairman-Managing Director

Tel (+98 - 21) 88800950 - 7

Email m.badin@asiainsurance.ir; info@bimehasia.ir

Website www.bimehasia.ir

Address No 299, Taleghani St, Tehran, Iran, POB: 15815-1885

Class of Business operate in all insurance fields including life, non-life as well as reinsurance
Rating Overview Asia Insurance Co. (AIC) stands at the 1st place among Iranian insurance

market in the 20th year of such rankings, Industrial Management Institute (IMI) declared. This place was achieved in 2014 for the first time and was

repeated in 2015 & 2016 & 2017& 2

Establishment Date 1959

Paid up Capital 455,000,000,000

Owned by National Entities

**Brief:** Asia Insurance Company (AIC) has been one of the key actors in the development of the Iranian insurance industry since its establishment in 1959. It was nationalized in 1979 after the Islamic Revolution of Iran. AIC was privatized in 2005 and with a change in the Articles of Association, became a joint stock company.

AIC commenced its operations with the new objectives and tasks in 2010, as the largest private insurance company in Iran with a capital of IR RIs. 2300 Billion.AIC is the founder of legal representation after Islamic republic of Iran, it is the first insurer that delivered endowment life policies after Islamic Revolution of Iran, it enjoys a vast sales network throughout of Iran, etc.

	Million IRR		
Financial Indicator:	2015	2014	
Gross Premium Written	21317385	16013873	
Net Earned Premium			
Investment Income	1438042	1250241	
Operating & Other Expenses			
Personel & adminstrative	-1720500	-1096588	
expenses			
Gross Claims			



# CENTRAL INSURANCE OF IR IRAN

### Bimeh Markazi Iran, Iran

Contact Person Mr. Mohammad Ebrahim Amin

**Position** President

Tel 98-21-24 55 10 00

**Email** secretariat@centinsur.ir - pro@centinsur.ir

Website www.centinsur.ir

Address No. 2 Maryam St Africa Ave, 1967864111 P.O. Box: 19395-5588, Tehran,

Iran

Class of Business Family & General Takaful

Establishment Date 1971

Paid up Capital 800,000,000,000

Owned by 100% owned by National Entities

#### **Brief:**

Bimeh Markazi Iran (Central Insurance of I.R. Iran) was founded in 1971 (1350) by the Act of Iranian Parliament for the purpose of regulating, expanding, guiding insurance operations in Iran, and for the guidance of the insurance companies, along with the protection of the insured and their beneficiaries as well as to ensure government supervision of such operations. Parallel with regulatory and supervisory missions, Bimeh Markazi Iran has been entrusted to accomplish local compulsory reinsurance and to conduct inward and outward reinsurance business in both national and international markets, consistent with its Establishment Act.

		Million IRR		
Financial Indicator:	2016	2015	2014	
Gross Premium Written	41210687	46269216	37228606	
Net Earned Premium	31226594	35471690	31226594	
Investment Income	9917634	6732404	5907872	
Operating & Other Expenses				
General Expenses	747585	674359	540753	
Gross Claims				



### Dana Insurance Company, Iran

Contact PersonEbrahim KardgarPositionManaging DirectorTel9821-88 77 09 71-9

Email international@dana-insurance.com

Website www.dana-insurance.com

Address No. 2, 15th Street., Gandi Ave, Tehran, Iran

Class of Business Composite Takaful

**Establishment Date** 1974

Paid up Capital 105,475,000,000

Owned by 100% owned by National Entities

### **Brief:**

Was liquidated in 1981. Throughout the liquidation period the management of the above companies was put in the hands of a replacement board of directors which was common to all the companies.

Dana's portfolio was eventually taken over by two nationalized companies namely Asia Insurance and Alborze Insurance.

Clearing the accounts of these nationalized companies lasted from 1979 to 1986. In addition, these nationalized companies needed to be redefined from a legal view point. As a result, on 4th December 1988, in accordance to a statute concerning the management of insurance companies, nine insurance organizations, including Sharg Insurance were merged into Dana Insurance Co.



### Iranian Reinsurance Company, Iran

Contact Person Mohammad Asoudeh

**Position** Vice Chairman and Managing Director

Tel 98-21-88 62 86 11-16

Email <u>asoudeh@iranianre.com</u>; info@iranianre.com

Website www.iranianre.com

Address No. 5 Zayandeh-Roud St., North Shirazi Ave, Mollasadra Ave, Tehran

1991634491, Iran

Class of Business Reinsurance

Establishment Date 2010

Paid up Capital 1535000000

Owned by 100% owned by National Entities

#### **Brief:**

Iranian Reinsurance Company (Iranian Re), was incorporated in 2010 and commenced its operation on 16th March 2010 with its registered office in Tehran, after obtaining its operation License from the Iranian Insurance Supervisory Authority, "Bimeh Markazi Iran".

Iranian Reinsurance Company is proud to be the first Public Joint Stock Reinsurance Company in Islamic Republic of Iran, totally financed by private sector.

The Company is registered under the authorization of the Establishment Law of Non-Governmental Insurance Institutions as well as the Iranian Stock Exchange Regulations.

The main objective of Iranian Reinsurance Company is set to meet the increasing demand of reinsurance protection by a fairly growing number of Domestic Insurance Companies, and also Insurance and Reinsurance Companies of the Region.

		\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	SD
Financial Indicator:	2016	2015	2014
<b>Gross Premium Written</b>	17437561	18242579	14776966
Net Earned Premium	15815278	15635221	0 / 0 /
Investment Income	12653086	13962531	12015180



### MA Insurance Company, Iran

Contact Person Hojat Baharifar
Position Managing Director
Tel +9821-8690

<u>ceo@bimehma.ir</u>; Info@bimehma.ir

Website www.bimehma.com

Address No 9, Vanak St, Vanak sq, Tehran, Iran

Class of Business insurance Establishment Date 2011

Owned by 100% owned by National Entities

#### **Brief:**

Ma Insurance Co. was incorporated under no. 407563 on Jul. 4, 2011 and received its activity permission in all insurance types including properties, individuals, and responsibility under no. 90/13763 on Jul. 6, 2011 from Iran Central Insurance of Iran Co.. Ma Insurance Co. has obtained a good place by employing skilled human force and experts in insurance industry. Ma Insurance Co. acts in all insurance fields now with more than 40 branches and 1000 agents in all over country and is ready to serve the respectful policy holders

			Millio	n IRR
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	3663625	2883051	3334883	1093226
Net Earned Premium	1919622	1496818	1316997	938041
Investment Income		832970	316911	219490
General & Official staff expenses	-475129	-334685	-250565	-206413



### **Mellat Insurance Company, Iran**

Contact Person Mr. Salahinejad
Position Managing Director
Tel 98-21-88 87 88 14-15

Email naghizadeh@mellatinsurance.com; info@melat.ir

Website www.mellatinsurance.com

Address No. 48, Shahid Haghani Express Way, Vanak Square,

Tehran, Iran. P.O Code: 1517973913

Class of Business Composite Insurance and Reinsurance

Establishment Date 2003

Paid up Capital 2,850 Billion IRR

Owned by 100% National Entities

#### Brief:

- One of the largest private insurance companies, writing life and Non-Life business; active in all lines of outward and inward reinsurance market since 2005.
- The first and only private insurance compony with foreign inward reinsurance authorization from regulatory authority (Central Insurance Of IR Iran) since 2015.
- The first Electronic Insurance company with consumers rights certificate from Iran's National Consumers and Products Protection Organization.
- Listed on Tehran Stock Exchange.

			Currency:	Billion IKK
2018	2017	2016	2015	2014
6,985	3,645	3,265	3,762	3,180
4,711	3,103	2,960	3,354	2,553
452	709	342	426	354
411	441	389	302	239
3,022	3,092	3,091	2,225	2,619
	6,985 4,711 452 411	6,985 3,645 4,711 3,103 452 709 411 441	6,985 3,645 3,265 4,711 3,103 2,960 452 709 342 411 441 389	2018         2017         2016         2015           6,985         3,645         3,265         3,762           4,711         3,103         2,960         3,354           452         709         342         426           411         441         389         302



## **Moallem Insurance Company, Iran**

Contact Person Mohammad Ebrahim Tahsiri

**Position** Manager and Management Committee Member

Tel 98-21-88 77 91 835

Email tahsiry.me@mic.co.ir; Info@mic-ir.com

Website www.mic.co.ir

Address No. 56, Haghani Boulevard, Vanak Square, Tehran 1517973511, Iran

Class of Business Non-Life Insurance

Establishment Date 1994

Paid up Capital 35 Billion Rials

Owned by 100% owned by National Entities

#### Brief:

EIIC was incorporation in late 1994 based on the Establishment Act of BimehMarkazi Iran and commenced operation in late 1995. Shareholders of EIIC are four governmental insurance companies i.e. Bimeh Iran, Bimeh Asia, BimehAlborz, Bimeh Dana and BimehMarkazi Iran as well as five major Iranian Banks i.e. Export Development Bank of Iran, Bank Meli, Bank Saderat, Bank Mellat and Bank Tejarat. Its present paid up capital is IR. Rials 35 billion. EIIC's main objective is to promote and develop Iranian export by protecting exportes of goods and services as well as the Iranian Investors abroad for non-payment of the price of such goods and services against commercial and non-commercial risks

		IRR in Thousands			
Financial Indicator:	2016	2015	2014		
Gross Premium Written	290311721	228722448	186703283		
Net Earned Premium	252123393	194379617	150331391		
Investment Income	21810961	12883075	5935407		
Operating & Other Expenses	-22041442	-13501190	-12573160		
Gross Claims	18582914	124940550	88054535		



### Parsian Insurance Company, Iran

Contact Person Mr. Hadi Oyar Hossein

**Position** Vice-Chairman of the Board and CEO

Tel +98-21-82 59

**Email** oyarhossein@parsianinsurance.com

info@parsianinsurance.com

Website www.parsianinsurance.ir

Address No. 22, West Qobadiyan St., Above Mirdamad Blvd., Valiasr Ave.,

1969633431, Tehran, Iran

Class of Business life and non-life insurance

Establishment Date Mar., 2003
Paid up Capital IRR 4,000 Billion

Owned by 100% owned by National Entities

#### **Brief:**

Parsian Insurance Co. has been established with permission of Tehran Department for Registration of Companies and Non-commercial Institutes under Registration Number 200722 on Mar 29, 2003 with a fully paid up capital of IRR. 160 billion, and on May 18, 2003 the company could obtain its business license in all insurance fields under No. 5200 from Central Insurance of IR Iran. The company started its activity as a private insurance company on May 18, 2003 upon issuance of the first policy. Current fully paid-up capital of the company has been increased to IRR 3,000 billion.

				Million IRF	R (000,000)
Financial Indicator:	2019.03.20	2018.03.20	2017.03.20	2016.03.19	2015.03.20
Gross Premium Written	20,509,621	19,997,626	17,535,107	14,122,815	11,359,963
Net Earned Premium	16,570,670	16,364,125	13,853,096	11,196,111	8,598,994
Investment Income	721,249	550,475	566,817	593,703	523,513
Operating & Other Expenses	(1,389,030)	(1,213,829)	(938,852)	(797,740)	(624,371)
Gross Claims	(14,023,104)	(11,608,913)	(9,626,184)	(7,455,442)	(5,847,067)



### Sarmad Insurance Company, Iran

Contact Person Mehdi Mahdavi

**Position** Managing Director and Member of the Board

Tel (021)43954000

**Email** info@sarmadins.ir

Website www.sarmadins.ir

Address Central building: Tehran, Africa Boulevard, intersection of Esfandiar St.,

corner of St. West Arash Street, No. 113, Sepehr Africa Building, first floor

Class of Business Insurance

Establishment Date 2013

Paid up Capital 400 Billion

Owned by 100% owned by National Entities

### **Brief:**

As all insurance companies, is a public stock and therefore it began to share its public shares on 2013. In the public subscription stage, Arman exports Sepehr company and also another of the largest and most reputable financial and credit groups of the country, namely the Bank of the city by the company's economic development group, arrived at the major shareholders community of the company, which can be the only insurer company. The country's insurance industry considered the country's two largest banks, including the bank Saderat Iran and the city bank as the main shareholder.



### SINA Insurance Company, Iran

Contact Person Reza Jafari

**Position** Managing Director and Vice President

Tel 0098-28370000

Email CRM@Sinainsurance.com
Website www.sinainsurance.com

Address No 225, Mirdamad Blvd, After Nafteshomali, Tehran, Iran

Class of Business All Class of Business

Establishment Date 2003

Paid up Capital 905 Billion Rials

Owned by 100% owned by National Entities

#### **Brief:**

Sina insurance company was established on 1382/08/10 (01/11/2003) based on the establishment of act of non- governmental insurance companies with license number 23167 of Bimeh Markazi Iran (Central insurance of Iran) with the capital of 140 billion rials which totally was paid and it has started up its own insurance operation since 1382/08/28 (19.11.2003). According to expansion in insurance activity and growth in insurance operation, the company increased its capital by 50% from 140 to 210 billion rials in the year 1385 (2006) and then it increased its capital by 90% in the year 1388 (2009) up to 400 billion rials .and in year 1394(2015) ,the capital of company was increased from 400 billion to 905 billion and according to an accurate planing, the capital of company will be reached to 1500 billion up to around the end of year 1395(2016) . Sina insurance company with 905 billion Rial paid-up capital as a one of the well-known private insurance company in life insurance and nonlife insurance already is working.

	Millions Rials
Financial Indicator:	2016
Gross Premium Written	5227488
Net Earned Premium	4645001
Investment Income	247386
Operating & Other Expenses	3704306
Gross Claims	



### **Taavon Insurance Company, Iran**

Contact Person Younes Mazloumi

Position CEO

Tel (98) 2142086

Email info@tavoon-ins.ir
Website www.taavon-ins.ir

Address No. 22, Qaem Magam-e-Farahani, District 6, Tehran Province

Class of Business Composite
Establishment Date 2007

Owned by 100% owned by National Entities

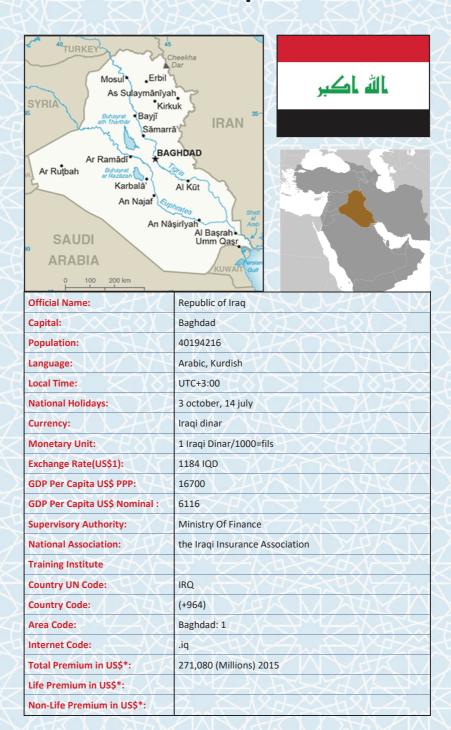
#### **Brief:**

Taavon Insurance Company has started its operations since 2007, aiming to involve the cooperative sector into the activities of the bank and insurance, and getting into the monetary and financial markets of the country and implementing general policies of principle 44.

The company was registered by the Stock Exchange on Dec 26th, 2012 under No. 433049 after obtaining authorization from the Central Insurance of I.R.I and the Ministry of Cooperatives, Labor and Social Welfare, as well as the Securities and Exchange Organization.

Taavon Insurance Company (Public Joint Stock) achieved the license of various types of property, liability, and individual insurance on July 11th, 2013 based on the "Law on the Establishment of Non-Governmental Insurance Companies" and "The Law on the Establishment of the Central Insurance of I.R.I and Insurance" and the approval of the Supreme Council of Insurance and the approval of the General Assembly of the Central Insurance of I.R.I.

# Iraq





# شركة أعادة التأمين العراقية العامة

# Iraq Reinsurance Company (PLC)

### Iragi Reinsurance Company, Irag

Contact PersonFawzia YoussifPositionChairman & G.M.Tel+62-21 3920101

Email iraqre\_ins@mov.gov.iq
Address P.O. Box 3115 Olweya

Class of Business Reinsurance

Establishment Date 1961

Paid up Capital 15 Billion IQD
Subscribed Capital 15 Billion IQD

Owned by (100%)Government

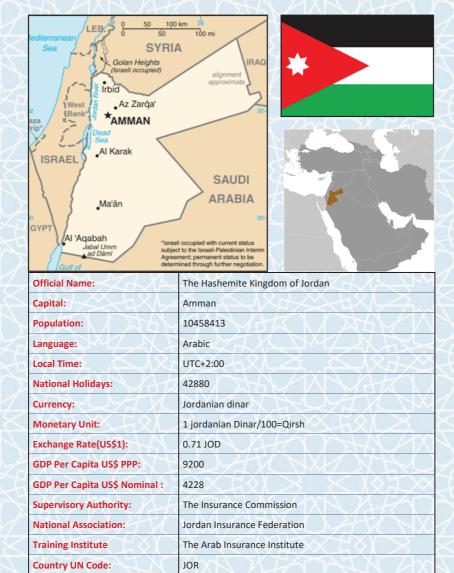
#### **Brief:**

The Iraqi Reinsurance Company in its management of investment portfolios planting multiple investments inside and outside Iraq, the most important of these contributions:

- Long-term financial investments
- Investments in staff housing loans
- Investment in establishing Arab companies in Bahrain, Lebanon and Yemen
- Buy and sell shares

Million IQD
2016
16423
39472
2384
1242
5517

# **Jordan**



(+962)

.jo

Amman:6

895 (Millions)

120 (Millions)

775 (Millions)

**Country Code:** 

**Internet Code:** 

Total Premium in US\$\*:

Life Premium in US\$\*:

Non-Life Premium in US\$\*:

Area Code:



### **International General Insurance, Jordan**

Contact Person WASEF JABSHEH
Position CEO & Vice Chairman
Tel +962 6 562 2009
Email info@iginsure.com
Website www.iginsure.com

Address 74 Abdel Hamid Sharaf St. PO Box 941428 Amman 11194 Jordan

Class of Business Insurance & Reinsurance

Rating Overview Standard and Poor's upgraded financial strength rating to "A-", with a

Stable outlook. A.M. Best rated the company A- (Excellent)

Establishment Date 2001

Paid up Capital USD 143 Million

Owned by 67% owned by National Entities / individuals

20% Owned By Other From Afro -Asian Countries

13% Owned By Others from Non - Afro- Asian Countries

#### **Brief:**

Established in 2001, we are an entrepreneurial business with a worldwide portfolio of Energy, Property, Construction & Engineering, Ports & Terminals, Financial Institutions, General Aviation, Professional Indemnity, Casualty, Directors' and Officers', Political Violence, Forestry and Treaty Reinsurance.

				US	SD
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	301.6m	275.30m	231.40m	242.34m	251.52m
Net Earned Premium	182053608	154808775	156903319	155762052	189540732
Investment Income	10.4m	12.70m	12.80m	13.24m	14.77m
General & Administrative	-35351679	-31252936	-31007651	-28275467	-24483717
expenses					
Gross Claims	-211044400	-252154218	-129113544	-134073135	-143893992
Gross Claims	-211044400	-252154218	-129113544	-134073135	-143893992



### Jordan Insurance Company, Jordan

Contact Person Imad Abdel Khaleq

**Position** Member of the Board of Directors/Managing Director

Tel +962 6 4634161

Email <u>Ikhaleq@jicjo.com</u>, allinsure@jicjo.com

Website www.jicjo.com

Address Amman - 3rd Circle, P.O.Box 279 Amman, Jordan 11118

Class of Business Composite

Rating Overview B++ (AM Best)

Establishment Date 1951

Paid up Capital JOD 30,000,000

#### **Brief:**

Founded in 1951, Jordan Insurance Company (JIC) has a long, well-established history as the leader in the Jordanian insurance market dedicated to serve individuals, small-medium size companies and large corporations through an innovative range of products, unparalleled services and a customer-friendly approach supported by an excellent track record of claim payment.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	72900398	79114156	75420	65507676	60283593
Net Earned Premium	40775658	41179156	36171370	32405276	27436955
Investment Income			939	1367	1043
Gross Claims				37265140	44518276



### Middle East Insurance Company, Jordan

Contact Person Dr Rajai Swies

Position Chief Executive officer
Tel 00962-6-5004100
Email info@meico.com.jo
Website www.meico.com.jo
Address Jabal Amman Zahran st

Class of Business Insurance

Rating Overview A.M. Best B+ (Good) "bbb-"

Establishment Date 1962
Paid up Capital 22,050,000
Subscribed Capital 22,050,000

Owned by 80 % National Entities or Individuals - 20 % Others

Brief:

Middle East Insurance Co. is a composite company writing all classes of insurance; Life and Non-life, and serving our clients from our head office in Amman and 7 branches in the capital and the major cities of Jordan.

Middle East Insurance Company is Ranked 5th in the Jordanian Market based on Gross Written Premium. MEICO enjoys a leading market position in Marine and Ranks 2nd in Property Insurance. A.M. Best affirmed the Financial Strength Rating of B+ (Good) and the Long-Term Issuer Credit Rating of "bbb-" which reflects MEICO's strong balance sheet and operating performance. The company's balance sheet strength is underpinned by strong risk-adjusted capitalization. MEICO has a history of robust operating results, supported by good underwriting performance and evidenced by a five-year average return on equity (ROE) of 8.7% (2012-2018). In 2018, the company's gross written premiums grew to JOD 40 million, mainly driven by its medical and motor accounts, which led to MEICO's gross portfolio to be well-diversified by line of business.

				JD
2018	2017	2016	2015	2014
40680	41,179	40,089	37,569	38,317
18,803	18,328	18,740	16,340	16,547
18,803	18,328	18,740	16,340	2,213
22181	21,381	20,332	18,326	18,037
25,599	20,630	29,541	19,272	18,981
	40680 18,803 18,803 22181	40680 41,179 18,803 18,328 18,803 18,328 22181 21,381	40680     41,179     40,089       18,803     18,328     18,740       18,803     18,328     18,740       22181     21,381     20,332	2018         2017         2016         2015           40680         41,179         40,089         37,569           18,803         18,328         18,740         16,340           18,803         18,328         18,740         16,340           22181         21,381         20,332         18,326



### The HolyLand Insurance Company, Jordan

Contact Person Mohannad.M.AL.Muthaffar

Position General Manager

Tel +962 6 5668598

Email info@holylandins.com

Website www.holylandins.com

Address Amman - Jabal Al Hussein - Be'er el Sabe' Str.

Class of Business Non-Life Insurance

Establishment Date 1980

Paid up Capital 8,000,000 JD

Owned by 100% owned by National Entities / individuals

#### **Brief:**

The Holy Land Insurance Co. was incorporated in 1980 and wholly owned by the private sector, shareholders are mainly prominent businessmen, bankers and industrial groups. The company writes all classes of general insurance such as Motor, Marine Cargo, Fire & Miscellaneous accidents and Engineering business.

Our company had persisted in saying that we were driven in shaping our underwriting policy by a commitment to technical profit rather than market share. Thus choice made growth in premium income of a secondary importance in our list of priorities.

Financial Indicator: 2014
Gross Premium Written 6857356

Net Earned Premium Investment Income

Operating & Other Expenses

Gross Claims 8267142



## The Islamic Insurance Company, Jordan

Contact PersonAhmed M. SabbaghPositionGeneral ManagerTel962-6-56 20 151

Email islamicinsurance@orange.jo
Website www.islamicinsuranc.jo

Address Amman, Wasfi Al-tall St. - Bldg. No. (94), Al-Tabba' Commercial Complex

Class of Business Motors , Marine , Fire , Medical , Takaful
Rating Overview (A) by Islamic International Rating Agency

Establishment Date 1996

Paid up Capital JD 15 million

**Subscribed Capital** 

Owned by 78% owned by National Entities / individuals

22% Owned By Other From Afro -Asian Countries

#### **Brief:**

The Islamic Insurance Company is the first Takaful insurance company in Jordan. It was established in 1996. It practices the legitimate cooperative Insurance which complies with the Islamic Share'ah laws and on the basis of a Wakalah (agency) with a known wage.

The company started with a capital of 2 million Jordanian Dinars and now reached 15 million Jordanian Dinars

The Islamic Insurance Company dominates the largest share of the takaful market in Jordan and occupies a prominent position in the takaful insurance market inside and outside Jordan.

				$1$ $\square$ $\square$ $\square$	D
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	24611	23476	23003	22902	21452
Net Earned Premium	16517	17057	16265	15600	14543
Investment Income				854	778
Operating & Other Expenses				4580	3029
Gross Claims					



### **Trust Holding Company, Jordan**

Contact Person Kamel Abu Nahl
Position Chairman & CEO
Tel +962 (6)592–3624

Email trustamman@trustgroup.net

Website www.trustgroup.net

Address Trust Building, 11 Mohd Ali Janah Street, Abdoun, P.O. Box: 830968

Amman 11183, Jordan

Class of Business Insurance & Reinsurance

Establishment Date 2007

#### **Brief:**

Trust International Insurance Group is being the fastest-growing Insurance Group, since the begining. Established in 1990, Trust Insurance Group provided reinsurance and management services to the Direct Insurance Companies of Nest Group offering a full range of personal and corporate insurance products.

Trust Insurance is under the umbrella of Nest Group. Nest Group operates in more than 22 countries in North America, Europe, Africa the Middle East/ Gulf Region and the Far East. The Group's assets are \$4.5 billion and its net assets \$2.5 billion. Under the Group's Insurance operations are 8 direct insurance companies, 1 reinsurance company and a Lloyds Brokerage. The group's expertise and insurance knowhow has positively contributed to Trust Insurance remarkable growth over the last years.

# Kazakhstan







Official Name:	Republic of Kazakhstan
Capital:	Nur-Sultan
Population:	18744548
Language:	Kazakh
Local Time:	UTC+5:00
National Holidays:	43085
Currency:	Tenge
Monetary Unit:	1 kazakhstani Tenge/100=Tiin
Exchange Rate(US\$1):	326.3 KZT
GDP Per Capita US\$ PPP:	26300
GDP Per Capita US\$ Nominal :	8763
Supervisory Authority:	National Bank Of Kazakhstan
National Association:	$\times$ $\times$ (8)
Training Institute	AXX XXX AXX
Country UN Code:	KAZ
Country Code:	(+7)
Area Code:	Astana :7172
Internet Code:	.kz
Total Premium in US\$*:	1018 (Millions)
Life Premium in US\$*:	259 (Millions)
Non-Life Premium in US\$*:	759 (Millions)



### **Eurasia Insurance Company, Kazakhstan**

Contact Person Dr. Boris Umanow

**Position** Member of The Management Board

Tel +7 (727) 258-43-36 Email info@theeurasia.kz

Address 050004, Almaty, Zheltoksan, 59
Class of Business Private and Corperate Insurance

Rating Overview BBB S&P Global Ratings, B++ A.M. Best

Establishment Date 1995

Paid up Capital 15 Billion IQD
Subscribed Capital 15 Billion IQD

Owned by (100%)Government

Brief:

#### Mission of Eurasia Insurance Company JSC:

In the pursuit of continuous improvement and quality development, we primarily focused on serving pub interests and on personal success of our customers, partners and employees.

Our recognition by international partners and introduction of a socially responsible business today allows us to contribute to the promotion and development of the insurance market in the Republic of Kazakhsta while business philosophy based on transparency and harmony serve as an example for many domestic companies.

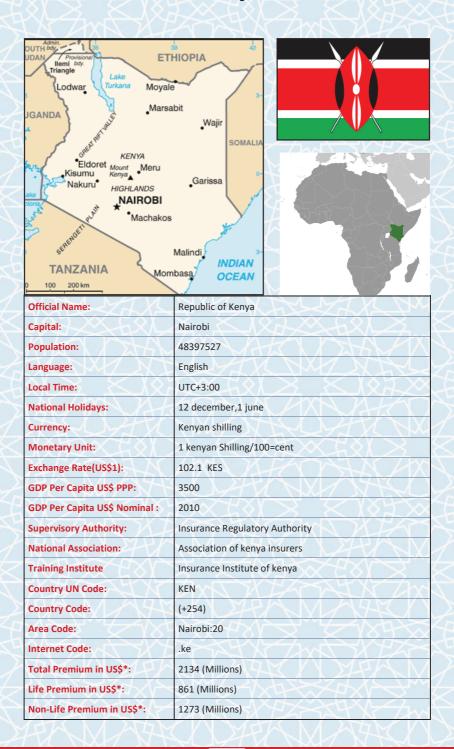
#### Strategy:

The company aims to maintain constant leading position in the insurance market of the Republic. **By the end of June, 2019** Eurasia IC has occupied 22,62% of market share in premium income, thereby reaffirminits leadership.

1000 KZT

	000 KZ1
2018	2017
65,190,104	53,564,256
55,465,961	44,242,205
(10,303,236)	(10,371,317)
(33,729,843)	(16,312,507)
	65,190,104 55,465,961 (10,303,236)

# Kenya





### A P A Insurance Limited., Kenya

Contact Person Vinod Bharatan
Position Chief Executive Officer
Tel 254 O20 286 2000
Email info@apainsurance.org
Website www.apainsurance.org

Address Apollo Centre, Ring Road Parklands, Westlands, P.O. Box 30065 - 00100

Nairobi

Class of Business Composite
Establishment Date 1977

#### Brief:

As one of the leading general insurers in Kenya, APA Insurance caters to both individuals and corporates across the country with its wide range of insurance solutions as well as services that go beyond insurance.

The flagship company, was formed after the merger of the general businesses of Apollo Insurance Company and Pan Africa Insurance. With a combined experience of over 100 years (Pan Africa - 1946 and Apollo -1977), APA has become the largest insurance firm in Kenya and the most innovative in product offering.

APA Insurance underwrites General Insurance risks such as Motor, Liability, Agriculture, Marine, Aviation, Property and Micro Insurance. We also underwrite Health Insurance, i.e. Corporate Health Insurance, Individual and Family Health Insurance.

			IVIIIIons	Rupian
Financial Indicator:	2018	2017	2016	2015
Gross Premium Written	9558669	8303075	8995974	9242369
Net Earned Premium	6498956	6088245	7251468	6368593
Investment Income	837343	1061006	1101306	885251
Operating & Other Expenses	-1877509	-1828391	-1715352	-1617054
Gross Claims	-4307012	-4097310	-5244122	
Gross Claims	-4307012	-4097310	-5244122	



## Kenindia Assurance Company Ltd., Kenya

Contact Person Inderjeet Singh

**Position** Managing Director

Tel +254 (020) 3316099 / 2214439

Email kenindia@kenindia.com

Website www.kenindia.com

Address Kenindia House, Loita Street, Nairobi. P.O. Box: 44372 - 00100 G.P.O.

Class of Business Non-Life Insurance
Establishment Date 6th December 1978

### **Brief:**

Kenindia Insurance Ltd, was established as merger of Indian Insurance Companies operating in Kenya to form a vibrant joint venture with moral and financial support from leading local business elite on 6th December 1978.

By 2007, a span of 29 years, the company had crossed the Ksh 3 billion gross premium income mark to become the largest non-life insurer in Kenya.

Since then, Kenindia has grown from strength to strength to become a leading household name in Kenya.

				KShs '000	
Financial Indicator:	2018	2017	2016	2015	
Gross Premium Written	4412810	4395075	2995960	2864051	
Net Earned Premium	3376313	3252696			
Investment Income	4259732	3923808	428550	1256651	
Operating & Other Expenses	-1042614	-1010622			



### Kenya Re, Kenya

Contact Person Jadiah Mwarania
Position Managing Director
Tel +254 703 083 000

<u>info@kenyare.co.ke</u>, kenyare@kenyare.co.ke

Website www.kenyare.co.ke

Address Reinsurance Plaza, Taifa Road - P Box 30271-0100 Nairobi, Kenya

Class of Business Life & Non-Life

Rating Overview A. M Best: B (Good). The Corporation has successfully maintained this

rating to date.

The Corporation is also rated AA by Global Credit Rating (GCR)

Establishment Date Dec. 1970

#### **Brief:**

Kenya Reinsurance Corporation Limited (Kenya Re) is the oldest Reinsurer in Eastern and Central Africa. It was established through an Act of Parliament in December 1970 and commenced business in January 1971.

Kenya Re's core activity is providing reinsurance services for most classes of business.

Since its inception, Kenya Re has progressively and consistently continued to provide reinsurance services to more than 265 companies spread out in over 62 countries in Africa, Middle East and Asia.

				KShs	'000
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	14838	14827	13245	13060	11570
Net Earned Premium	14206	13680	12687	12016	10313
Investment Income	3386	3165	3079	3041	2592
Operating & Other Expenses	-2020	-1709	-1832	-1,319	-1093
Gross claims incurred and	-9456217	-8110686	-7014	-7392	-6394
policy holders benefits					



## PTA Reinsurance Co (Zep Re), Kenya

Contact Person Ms. Hope Murera

**Position** Managing Director and Chief Executive

Tel +254-204973000/2738221

<u>hmurera@zep-re.com</u>; mail@zep-re.com

Website www.zep-re.com

Address 8th Floor, ZEP-RE Place, Longonot Road, Upper Hill, P.O Box 42769-00100,

Nairobi, Kenya

Class of Business Life & Non-Life Reinsurance
Rating Overview A.M. BEST B++ Stable Outlook

**Establishment Date** 23rd November, 1990

#### Brief:

ZEP-RE (PTA Reinsurance Company) was created under the auspices of the then Preferential Trade Area (the precursor to COMESA).

The Company was to promote the trade in insurance and reinsurance trade through creation of capacity, training of the region's insurance personnel, provision of technical services and the reinvestment of premium funds within the region. When the Preferential Trade Area became COMESA, ZEP-RE was recognised as one of its institutions under Article 174.

					SD
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	178534940	152132360	128698286	138755947	125437018
Net Earned Premium	120938207	111308378	118279778	110275997	96367104
Investment Income	14429275	14322483	14019523	11720483	10856241
Operating & Other Expenses	17972448	16447851	17649404	12104587	11174801
Gross incurred claims	83187852	66533087	68119864	90206782	61359200

# **Kuwait**





### Ain Takaful Insurance Co., Kuwait

Contact Person Adnan Mohamed Al Oun
Position Chief Executive Officer

**Tel** 965-187 77 18

Email info@aintakaful.com

Website www.aintakaful.com

Address P.O Box 763, Dasman 15458, Kuwait

Class of Business Composite Takaful

**Establishment Date** 2006

Paid up Capital KD 5,250,000 Subscribed Capital KD 5,250,000

Owned by 100% owned by National Entities / individuals

#### **Brief:**

Ain Takaful Insurance - Kuwaiti Shareholding Company (closed) was incorporated at 2006 with a fully paid up share capital of KD 5 million. The objects of the company are to provide comprehensive specialized insurance services that are commensurate with the development and progress of the Islamic insurance market. It also undertakes all types of co-operational and Takaful insurance activities in accordance with the provisions of Islamic Sharia'a.

		USD			
Financial Indicator:	2016	2015	2014		
Gross Premium Written	15330	5600	5440		



### **AlAhleia Insurance Company, Kuwait**

**Contact Person** Khaled M. Enany I Ms. Shannon A. Fernandes **Position** Senior Director HR & Admin. Dept. I HR Officer

Tel 22920938 - 22920942
Email administration@alahleia.com

Website www.alahleia.com

Address AHMED AL-JABER STREET, BLOCK 2, BUILDING 21. SHARQ. KUWAIT

Class of Business All classes of Insurance and Reinsurance

Establishment Date 1962

Paid up Capital KD 20,000,000 Subscribed Capital KD 20,000,000

Owned by 100% National Entitiies or Individuals

#### **Brief:**

Al Ahleia Insurance Company was established by an Amiri Decree on 12/06/1962 with paid capital KD 1,000,000/- (one million Kuwaiti Dinars). Its founders were farsighted Kuwaiti nationals who had an in depth knowledge of the insurance industry. Al Ahleia is now one of the leading insurance companies in the State of Kuwait and the Arab World.

The Company was launched in response to the economic growth of the State of Kuwait following the discovery of oil and the drive to penetrate the international oil market. The rate of economic growth called for the need to improve sectional balance and diversification by creating private investment opportunities. Furthermore it called for the initiation of huge governmental projects in order to build up the infrastructure of the country. These helped activate trade, employment, investment, banking, insurance, import and export and thus created a solid foundation for the Kuwait national economy.

					KD
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	275351	236002	202208	141928	103,227
Net Earned Premium	190,063	159,198	138,132	98,465	42,494
Investment Income	34,684	25,350	19,313	43,110	12,340
Operating & Other Expenses	21,962	20,856	23,241	17,590	13,783
Gross Claims	196,814	197,470	116,786	83,715	42,556



## Dar Al Salam Insurance Company, Kuwait

Contact Person BARAA AL JENAE

Position Vice Chairman & C.E.O

Tel +965 2 246 6203/4/5

Email info@daralsalamtic.com

Website www.daralsalamtic.com

Address Sharq- Ahmad Al Jaber St, Blc1-Bldg5.

P.O Box:1166 - Dasman - 15462 Kuwait

Class of Business Takaful Insurance

Establishment Date 2006

Paid up Capital KD 10,500,000

#### **Brief:**

a private holding company registered in the state of Kuwait under the Ministry of Commerce and Industry, established in December 2006 with an authorized capital of KD 10,500,000. DATIC is engaged in providing Islamic insurance solutions that are in compliance with Sharia'a standards. Our contracts are supported and approved by the Fatwa and Shari'ah Supervisory Board of the company on 1 November 2007.

A team of highly qualified individuals were hired under the supervision of professional top management to run the company.



### **Ghazal Insurance Company, Kuwait**

Contact Person Dawoud Salem Tawfeeq

Position Chairman & CEO
Tel (+965) 1 82 88 00
Email info@ghazalins.com
Website www.ghazalins.com

Address Merqab - Abdullah Al-Mobarak Street, Al-Enmaa Tower, 3rd & 4th Floor

Class of Business Composite

Rating Overview (A) rating from the international rating institutions AM, BEST, S&P

Establishment Date 2008
Paid up Capital KD 5 million

**Brief:** 

Ghazal Insurance Co. is a Kuwaiti shareholding closed company with the total capital of KD 5 million full paid established in 2008. Ghazal Insurance endeavors to make available all types of insurance coverage to customers. Gazal Insurance Co. employs highly efficient and professional personnel that support the organization to achieve its goals at a local and regional levels.

Although Gazelle Insurance Company is recent, nevertheless, with the help of God, and its technical staff possessing extensive experience in the local and international insurance and reinsurance market, in addition to the credibility insured by the company management in the insurance and reinsurance markets and its shareholders who possess high financial potentials and creditworthiness, All this has provided the opportunity to Gazelle Insurance to acquire the confidence of the biggest reinsurance companies in the world who enjoy (A) rating from the international rating institutions AM, BEST, S&P. The leader for the company's relative agreements is the Swiss Reinsurance Company, as well as the leader in the company's agreements which exceed the losses and life agreements of SCOR company. This is in addition to another group of major reinsurance companies in the world, including BEST RE, GIC and others.



### **Gulf Insurance Company, Kuwait**

Contact Person Tareq A.Al Sahhaf

**Position** Chief Executive Officer - Gulf Insurance & Reinsurance

Tel 965-180 20 80
Email contacts@gig.com.kw
Website www.gulfins.com.kw

Address Ahmed Al-Jaber St., Al-Sharq, Kuwait P.O.Box 24518 Safat-13106 Kuwait

Class of Business Composite

Rating Overview A M Best: Affirms "A" (Excellent) with a stable outlook. May 26, 2016

Establishment Date 2007

Paid up Capital KD 18,000,000

#### Brief:

Currently Gulf Insurance and Reinsurance company (GIRI) is the largest insurance company in Kuwait in terms of written and retained premiums in terms of life, medical and motor segments and its activities are further supported by first class reinsurance security.

		KD.
Financial Indicator:	2015	2014
Gross Premium Written	85691148	66876402
Net Earned Premium	53376155	42196574
Investment Income	2596016	2190400
Operating & Other Expenses		
Gross Claims	42260040	34214854



### **Kuwait Insurance Company, Kuwait**

Contact Person Mr. Ahmad Sami Sharif

Position C.E.O.
Tel 9651884433
Email Info@kic-kw.com
Website www.kic-kw.com

Address Kuwait Insurance House, Abdullah Al Salem Street,

Block 1, Kuwait City. P.O Box 769, Safat 13008 - Kuwait

Class of Business All types of Insurance

Rating Overview A3 \goody's - Outlook - Stable

Establishment Date 1960

Paid up Capital KWD 19,404,000-/

Owned by %100National Entities or Individuals

**Brief:** 

Kuwait Insurance Company established in 1960 was the first Insurance company in Kuwait and Gulf Cooperation Council (GCC).

Kuwait Insurance has become a local leader in the Insurance Sector Kuwait; il Offers Its Services in 13 branches throughout Kuwait for the convenience of its customer. The company comprises as well-trained team of professionals in Insurance to serve clients and provide the best solutions and consultations. In addition to an independent Takaful insurance unit owned.

'The company offers a suit of comprehensive insurance solutions Including individuals and group life, motor, fire and general accidents, marine and travel insurance.

Moody's rated Kuwait Insurance Company at A3, which implicates the financial strength of the company with a stable outlook.

				KD
2018	2017	2016	2015	2014
36378555	37810990	37040510	37148558	35,615,709
17,111,140	19,342,822	19,732,291	19,575,427	20,134,589
7,027,298	6,224,949	4,529,289	4,137,407	4,664,604
4,938,515	4,565,000	4,438,635	4,506,054	4,245,848
8,878,074	9,356,438	9,104,542	11,012,353	11,156,129
	36378555 17,111,140 7,027,298 4,938,515	36378555 37810990 17,111,140 19,342,822 7,027,298 6,224,949 4,938,515 4,565,000	36378555 37810990 37040510 17,111,140 19,342,822 19,732,291 7,027,298 6,224,949 4,529,289 4,938,515 4,565,000 4,438,635	2018         2017         2016         2015           36378555         37810990         37040510         37148558           17,111,140         19,342,822         19,732,291         19,575,427           7,027,298         6,224,949         4,529,289         4,137,407           4,938,515         4,565,000         4,438,635         4,506,054



### **Kuwait Reinsurance Company, Kuwait**

Contact Person Mr. Dawoud Al Duwaisan

Position CEO

+965 222 99 666

Email dawoud.alduwaisan@kuwaitre.com

Website http://kuwaitre.com/

Address Kuwait Re Tower, Sharq, Al Shuhadaa St. P.O. Box 21929, Safat, 13080

Kuwait

Class of Business All type of Reinsurance

Rating Overview A – Excellent by AM Best rating

Establishment Date 1972

Paid up Capital KWD 18,889,200

Owned by Ms. Al Ahleia Insurance Co. S.A.K.P.

#### Brief:

Kuwait Re is a leading provider of reinsurance services, serving insurance companies worldwide to the highest standards by providing reliable, tailored risk transfer solutions over a variety of industries. Operating within an environment of fairness, transparency and reliability, we work alongside our clients to ensure that risk is not only controlled, but also used as an integral tool to guarantee growth and expansion. With offices in both Kuwait and Malaysia, Kuwait Re aims to become a reinsurer of preference.

					KD
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	46.6	35.1	29.4	39.6	34
Net Earned Premium	38	29	30	34	32
Investment Income	2.9	2.4	2.1	2.4	1.9
Operating & Other Expenses	2.1	1.7	1.6	2	1.9
Gross Claims	33.4	28.9	19.7	22.5	22.2



## **Tazour Insurance Company, Kuwait**

Contact Person Dr. Ahmed Bin Saleh Al-Dehailan

Position Chairman

Tel +965-1837837

Email info@tazur.com.kw

Website www.tazur.com.kw

Address Sharq, Khalid Bin Al-Waleed St., Al-Dhow Tower, 17th Floor P.O. Box 2983

Safat, 13030, Kuwait

Class of Business Composite Takaful

Establishment Date 2007

Paid up Capital KD 5,000,000 Subscribed Capital KD 10,000,000

Owned by 100% owned by National Entities / individuals

#### **Brief:**

t'azur Takaful Insurance Company is the new name in Takaful. t'azur Takaful was established in the year 2007 by a group of prominent business houses with an initial as the first Takaful insurance operator with regional perspectives.

t'azur Takaful is committed to develop sharia compliant products and services that offer policyholders exceptional value and that are custom made to suit their wants and needs. These products and services must stand the test of strong corporate governance to build trust in the regional market place.

t'azur Takaful Insurance Company was incorporated in accordance with Kuwaiti Commercial Companies Law and carries out its operations in compliance with rules and regulations issued by the Ministry of Commerce & Industry.

			SD
Financial Indicator:	2016	2015	2014
Gross Premium Written	21000	19000	4400

# Lebanon





## **Arab Reinsurance Company, Lebanon**

Contact Person Sheikh Khaldoun Barakat

**Position** Chairman

Tel 00961 1 989500

Email arabre@arabre.com

Website www.arabre.com

Address Arab Re Building, Maarad Street, Beirut Down Town, P. O. Box

11-9060, Beirut

Class of Business Reinsurance

**Rating Overview** B+ (Good) with a stable outlook by A. M. Best

**Establishment Date** 11/03/1972

Paid up Capital USD 75 Million Fully Paid (Authorized 100 Million US Dollars).

**Owned by** Insurance, Reinsurance companies, Banks, Governmental

Institutions, and Individuals.

#### **Brief:**

On 11/3/1972, Arab Reinsurance Company (S.A.L.) (Inter-Arab Company) was established in Beirut, with a capital amounting to two million Sterling Pounds; being the first of its kind in Lebanon.

Financial Indicator US\$:	2018	2017
Net Ins. Premium Revenue	45,314,278	48,818,955
Investment Income	9,932,841	9,222,275
Net Income	58,795,633	62,489,095
Net Ins. Claims	(31,533,047)	(37,425,851)
Expenses	(53,005,861)	(57,743,027)



## **Arope Insurance S.A.L, Lebanon**

**Contact Person** Fateh Bekdache

**Position** Vice Chairman & General manager

Tel (961 - 1) 905777

Email arope@arope.com

Website www. arope.com

Address Zalka | Michel Murr Str. | AROPE Bldg. - P.O.Box 113 - 5686

Beirut - Lebanon

Class of Business All Lines of Insurance

Establishment Date 1974

Owned by 89.04% BLOM BANK S.A.L., 9.89% SCOR, 1.07% Other

## **Brief:**

Established in 1974, AROPE has become one of Lebanon's Major Players in the Insurance Industry. Since its Foundation more than 40 years ago, AROPE has maintained continuous Growth and Sustained Development, backed by BLOM Bank's Solid Financial Background and its Excellent track of good Reputation and Credibility. Operating in all Lines of Insurance, AROPE is committed to providing the Finest Service to its Partners and Customers while focusing on Building a Relationship based on Trust, Integrity, Respect, Professionalism, and Dedication.

2018
\$109,972,639
\$45,817,157
\$52,094,128
\$416,360,056
\$21,435,511



## **U F A Assurances, Lebanon**

Contact Person Georges Chalhoub

**Position** Chairman

Tel 00961-1985666

Email info@ufaonline.com

Website www.ufa.com.lb

Address Martyrs Square, Beirut Central District

Class of Business Composite

Establishment Date 1976

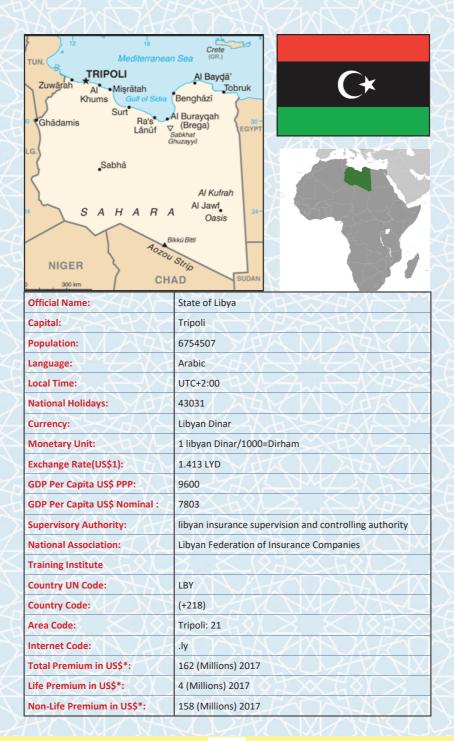
#### **Brief:**

Member of MEPA group which was founded 36 years ago in 1976 by Henri Chalhoub.

UFA privately owned, principally operates in Lebanon and UAE with a network of its own group offices and correspondents through the MENA region, Europe and North America.

UFA Lebanon is fully licensed to write a full range of insurance products. It is supported and protected by International Security Reinsurers rated "A" by international rating companies.

# Libya





# **Alawael Insurance Company, Libya**

Contact Person Fathi Sasi

**Position** General manager

Tel +218 61 226 4451, +218 61 222 3121

**Email** fathi.sasi@alawael.ly; info@alawael.com

Website www.alawael.ly

Address AlHadaeq, Benghazi, Libia

Class of Business All Types of Insurance

**Establishment Date** 

**Paid up Capital** 

**Brief:** 

Insurance company specializing in the issuance of all types of insurance policies.



## Libya Insurance Company, Libya

Contact Person Ahmed Enkissa

**Position** General Manager

Tel +218214444150 / +21821444153

Email info@libtamin.ly

Website www.libtamin.ly

Address Sanaa Steet, Aman Building, № 10.07.383, tripoli, 2438, libya

Class of Business Composite

**Establishment Date** 1964

Paid up Capital 100,000 LYD

#### **Brief:**

Libya Insurance Company was founded in 1964 with a capital of One Hundred Thousand Libyan Pounds, and it was the first national insurance company incorporated and registered in Libya.

In 1971 the ownership of the company was devolved in full to the state, and the capital was raised to One Million Libyan Dinars.

In 1981 the capital raised to Two Million Libyan Dinars.

In 1989 the capital raised to Thirty Million Libyan Dinars.

In 2000 Medical Insurance Authority was incorporation to Libya Insurance Company to raise capital to Fifty Million Libyan Dinars.

In 2008 the company was privatized and capital was raised to Seventy Million Libyan Dinars paid in full to be so and remain the largest insurance company operating the Libyan market.



## **Takaful Insurance Company, Libya**

Contact PersonFarag NashnoushPositionGeneral manager

Tel 00218217140010-20-30
Email info@takafuly.com
Website www.takafuly.com
Address P.O.Box 6245
Class of Business Insurance

Rating Overview non Establishment Date 2007

 Paid up Capital
 LYD 10,000,000.000

 Subscribed Capital
 LYD 10,000,000.000

Owned by Owned by Shareholders & Bankers

## **Brief:**

Takaful Insurance Company is distinct in being the first Libyan direct insurance company based on Takaful principle in its broad spectrum, hence a symbolic addition in the Libyan market.

Takaful Insurance Company was established in 2007 by rule No. (266) of 2007 with a capital of LYD 10 million distributed over one hundred thousand (100,000,00) shares, each of which is worth LYD 100. All shares were subscribed by businessmen and investors.

With the beginning of the transition to Islamic finance in 2012, the company took the necessary steps to fully transition to the Islamic insurance system based on the provisions of Islamic Sharia.

Financial Indicator:	2016	2015	2014
Gross Premium Written	1998	58,618	50,383
Net Earned Premium	1,739	2,144	2,599
Gross Claims	14,151	10,265	29,976



## **Tibesty Insurance Company, Libya**

Contact Person Mustafa Elmeri

**Position** General Manager

Tel 00218 21 3350515

Email info@tibesty.ly

Website www.tibesty.ly

Address P.O.Box:6619 Hoy El Andalus Dat El imad - Tower 3 - Floor3 -

Libya Triopoli

Class of Business Insurance.

Establishment Date 1/11/2011

Paid up Capital LYD 3.000.000

Subscribed Capital 10,000,000

Owned by Private investors

Financial Indicator: Libyan Dinnar	2016	2015	2014
Gross Premium Written	7630577	9780064	9660713
Net Earned Premium	5341403	7176520	6762499
Investment Income			
Operating & Other Expenses	1531958	1615310	1535412
Gross Claims	1609188	1784216	1935463



## **Trust Insurance Company, Libya**

Contact PersonKhalifa EshrihaPositionGeneral ManagerTel218-213362010

**Email** info@trustgroup.com.ly **Website** www.trustgroup.com.ly

Address Al-Fateh Tower, 2nd Floor # 21-26 // P O BOX 577

Tripoli, Libya

Class of Business Composite

Rating Overview A+ Establishment Date 1990

Paid up Capital 10.000.000 Libyan Dinars

#### **Brief**:

Al-Thiqa Insurance Company (SAL) was established with a capital of 10.000.000 Libyan Dinars ten million dinars under the establishment license number 639 in accordance with Resolution No. 2 of 19-11-2006. It is a member of Trust International Insurance Group, which is the fastest growing company in the field of Insurance Established in 1990, the Group provides insurance, reinsurance and direct insurance management services through Nest Holding.

The Group is a subsidiary of Nest Holding with a capital of over \$ 1.8 billion and operates in more than 22 countries in North America, Europe, Africa, the Middle East and the Far East.

Al-Thiqa, a Libyan shareholding company, contributes 51% of the Libyan investors and Al-Thiqa International Insurance & Reinsurance Company (Bahrain) - Chairman of the Board of Directors, Mr. Kamel Abu Nahl - with 34%, which was established in 1989 and has an excellent rating of A +. The largest international companies specializing in energy insurance, industrial, petroleum and petrochemical complexes. The company ranks first in the Middle East in this field. Its interest extends to the insurance market in the Middle East, Africa, Asia, Cyprus, Turkey and Russia, as well as CEE and CIS countries. The company serves the reinsurance of 334 clients (companies) in 53 countries with more than 2,700 treaties.



## **United Insurance Company, Libya**

Contact Person Salim Naas Naas
Position General Manager
Tel 00218 21 3351140-49
Email united@muttahida.ly
Website www.muttahida.ly

Address Tripoli Tower, 2nd Floor - west tripoli libya

Class of Business Composite
Establishment Date 1997

Paid up Capital LD 20,000,000 Subscribed Capital LD 20,000,000

Owned by Individuals entities 58 % 42 % National Entities

## **Brief:**

United Insurance CompanyLibyan stock Market Listed CompanyCommercial Registration No. 40819 License No. 21/11

What distinguishes the United Insurance Company is the accuracy and ease of the procedure on both sides of the insurance activity of versions or compensation and we stress that our company accomplish all of its technical and financial through software programs that are designed for this purpose, which allows them to identify the most accurate data and information and abundance of the diversity statistics enable them to make decisions based on accuracy and objectivity and timely service, helping them drive their documents efficiently, and that the company enjoys a good reputation and strong relationships in the international reinsurance markets.

Financial Indicator:	2016
Gross Premium Written	51933000
Net Earned Premium	2,480
Investment Income	1,659
Operating & Other Expenses	7,058
Gross Claims	



## **Libyan Social Security Insurance Company, Libya**

Contact Person Hasan A. Huwayw

**Position** General Manager

Tel (00218) 0910005352 – 0948607519

**Email** info@lssic.ly

Website <a href="http://lssic.ly/en/main/">http://lssic.ly/en/main/</a>

Address Al-hadaa'iq – Third Ring Road, Benghazi – Libya

Class of Business Non Life

**Establishment Date** 2016

Paid up Capital 6,000,000 LYD

Subscribed Capital 10 MLD

Owned by The Libyan Social Fund

### **Brief:**

The LSSIC was established in 2016 according to the prevailing law as a shareholding company with an independent financial provision and a capital of 10 MLD divided to one million shares owned entirely by The Libyan Social Fund. The company was registered with Supervisory Board of Insurance Companies and maintained a permission to practice under the ministry of economic and industry number of 129/2016.

This happened with firmness and a steady vision. This has enabled us to grow and expand with confidence in the market.

# Madagascar







Official Name:	Republic of Madagascar
TX TXX	$\times$ $\times$ 105 $\times$ 105 $\times$
Capital:	Antananarivo
Population:	25683610
Language:	Malagasy
Local Time:	UTC+3:00
National Holidays:	42912
Currency:	Malagasy ariary
Monetary Unit:	1 ariary = 5 iraimbilanja
Exchange Rate(US\$1):	3116.1 MGA
GDP Per Capita US\$ PPP:	1600
GDP Per Capita US\$ Nominal :	471
Supervisory Authority:	ministere de l'economie des finances et du budget
National Association:	Groupment of the Exporters of Girofle of Madagascar
Training Institute	J. Z.
Country UN Code:	MDG
Country Code:	(+261)
Area Code:	Antananarivo: 22
Internet Code:	.mg
Total Premium in US\$*:	60 (Millions) 2017
Life Premium in US\$*:	14 (Millions) 2017
Non-Life Premium in US\$*:	46 (Millions) 2017



## Assurance Reassurance Ominibranches A.R.O., Madagascar

Contact Person M.Andriambahiny Patrick
Position Chief Executive Officer
Tel 00261 20 22 201 54
Email aro1@moov.mg
Website www.aro.mg

Address French Parliament Street 77, Antsahavola, BP: 42
Class of Business Insurance (Non Life Life) / Reinsurance / Institutional

Investment

Rating Overview AA- (GCR - South Africa, reflecting a strong ability to meet

commitments to policyholders)

Establishment Date 1975

Paid up Capital MGA 7 013 000 000 Subscribed Capital MGA 7 013 000 000

Owned by 100% National Entities or Individuals

#### **Brief:**

ARO is an insurance and reinsurance company founded in 1975 following the nationalization of French Society "La Préservatrice" installed in Madagascar since 1935

Financial Indicator:(Ariary in millions)	2017	2016	2015
Gross Premium Income	141,674	138,375	125,003
Net Retained Premium	142,046	148,402	121,455
Investment & Other Income	20,089	14,951	15,128
Claims Incurred	61,062	65,916	47,830



## Ny Havana - Cie . Malagache D'ass Et.de Reass, Madagascar

Contact Person Emile Roger
Position General Manager
Tel 00261 20 22 267 60
Email info@nyhavana.mg
Website www.nyhavana.com

Address Immeuble Ny Havana ,Zone Des 67 HA Bp 3881,101

Antananarivo-Madgascar

Class of Business Composite

Rating Overview
Establishment Date
Paid up Capital
Subscribed Capital
Owned by

## Vision:

Well insured, secure tomorrow

"We want to be the leading insurance and reinsurance company on the national and regional market with a concept of quality service, while being a key player in the socio-economic development of the nation"

#### Values:

Innovative products and services: offer innovative products and services.

Proximity and group spirit: getting closer to the clientele and putting the entire network at the service of the clientele.

Quality service: Commit to quality of service.

Ethics and professionalism: adhere to high standards of ethics and professionalism. Dynamism: put forward the dynamic attitude through the activities of the company.

Financial Indicator:(Ariary in	2017	2016	2015
millions)			
Gross Premium Income	32,832	28,291	30,526
Net Retained Premium	29,471	25,482	28,019
Investment & Other Income	2,471	2,513	2,642
Claims Incurred	12,759	18,986	13,898

# Malaysia







Official Name:	Malaysia
Capital:	Kuala Lumpur
Population:	31809660
Language:	Bahasa Malaysia
Local Time:	UTC+8:00
National Holidays:	31 august,16 september
Currency:	Ringgit
Monetary Unit:	RM1=100 CENTS
Exchange Rate(US\$1):	4.343 MYR
GDP Per Capita US\$ PPP:	29100
GDP Per Capita US\$ Nominal :	11338
Supervisory Authority:	Bank Negara Malaysia
National Association:	General Insurance Association of Malaysia, Life Insurance Association of Malaysia, Malaysian Takaful Association
Training Institute	The Malaysian Insurance Institute
Country UN Code:	MYS
Country Code:	(+60)
Area Code:	Kuala Lampur: 3
Internet Code:	.my
Total Premium in US\$*:	16634 (Millions)
Life Premium in US\$*:	11581 (Millions)
Non-Life Premium in US\$*:	5053 (Millions)



## Labuan Reinsurance (L) Ltd, Malaysia

Contact Person Ms Hanan Hayati Ahmad Kushairi
Position Corporate Development Manager

Tel 6087-452 886 / 887 / 889
Email hanan.hayati@labuanre.com.my
Website https://labuanre.com.my/

Address

Level 4(B), Main Office Tower, Financial Park Labuan,

Jalan Merdeka, Federal Territory of Labuan, Malaysia

Class of Business Non-Life & Takaful

Rating Overview A.M. Best: FSR of A- (Excellent)

Establishment Date 1992

Paid up Capital USD150 million Subscribed Capital USD150 million

Owned by Malaysian Reinsurance Berhad :20%, Tenaga Nasional Berhad :10%

Telekom Malaysia Berhad :10%, HICOM Holdings Berhad :10% CIMB Bank Berhad :10%, Petroliam Nasional Berhad :10%

MISC Berhad: 10%, Public Bank Berhad: 5%

Malayan Banking Berhad :5%, RHB Bank Berhad :5%

Lembaga Tabung Angkatan Tentera:5%

#### Brief:

The Company was established to write general reinsurance businesses. Subsequently, the Company also commenced writing Retakaful businesses in 2007.

			US	D
2018	2017	2016	2015	2014
197.7	176.9	153.6	161.8	249
152	137	120	143	172
9.7	9	119.9	9.1	9.5
(68.0)	(59.1)	(51.1)	(60.6)	(83.2)
(127.1)	(95.7)	(116.5)	(117.3)	(157.3)
	197.7 152 9.7 (68.0)	197.7 176.9 152 137 9.7 9 (68.0) (59.1)	197.7     176.9     153.6       152     137     120       9.7     9     119.9       (68.0)     (59.1)     (51.1)	2018         2017         2016         2015           197.7         176.9         153.6         161.8           152         137         120         143           9.7         9         119.9         9.1           (68.0)         (59.1)         (51.1)         (60.6)



### MALAYSIAN REINSURANCE BERHAD

## Malaysia Reinsurance Berhad, Malaysia

Contact Person Mr. Zainudin Ishak

Position CEO

Tel 60-3-20968000

Email enquiry@malaysian-re.com.my
Website www.malaysian-re.com.my

Address 12th Floor, Bangunan Malaysian Re, No. 17, Lorong Dungun, Damansara

Heights, 50490 Kuala Lumpur, Malaysia

Class of Business General Reinsurance/ Retakaful

Rating Overview A.M. Best: A- (Strong, Outlook Stable, as at 30 Nov 2017) Fitch Ratings A-

(Strong, Outlook Stable, as at 12 Feb 2018)

Establishment Date 2004

Paid up Capital RM 563,106,000 Subscribed Capital RM 1,000,000,000

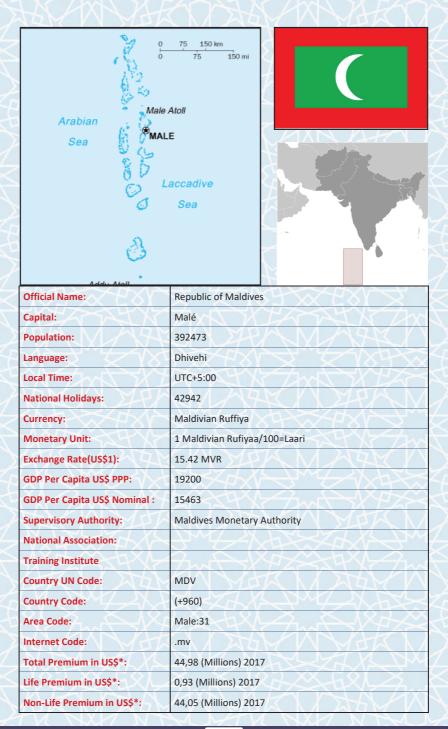
Owned by MNRB Holdings Berhad 100%

#### **Brief:**

Malaysian Reinsurance Berhad (Malaysian Re) (Company No.: 664194-V) is a wholly owned subsidiary of MNRB Holdings Berhad. As the national reinsurer, Malaysian Re continues to enhance the competitiveness and efficiency of the local insurance companies in an increasingly globalised marketplace through its active involvement in leading and underwriting their reinsurance needs. Malaysian Re underwrites all classes of generel reinsurance business as well as general retakaful business through its retakaful division, Malaysian Reinsurance Retakaful Division. Leveraging on its breadth and depth of experience and expertise, strong fundamentals and proven record of accomplishment, Malaysian Re has grown in stature as an international player having established a strong market presence in Asia and the Middle East.

			RM' 000
Financial Indicator:	2018	2017	2016
Gross Premium Written	1,285,964	1,290,943	1,370,599
Net Earned Premium	1,163,803	1,160,051	1,222,225
Investment Income	106,890	104,226	99,609

# **Maldives**





**Allied Insurance Company** 

## **Allied Insurance Company of the Maldives, Maldives**

Contact PersonAhmed AmeelPositionManaging DirectorTel00960 3341001

Email info@alliedmaldives.net

Website www.allied.mv

Address M. City Square, 3rd Floor, Chaandhanee Magu, Male', 20156, Maldives

Class of Business Insurance Establishment Date 1984

Paid up Capital MVR 30 Million Subscribed Capital MVR 30 Million

Owned by 100% National Entities or Individuals

#### **Brief:**

In 1985, established as a joint venture between Commercial Union Assurance Company, UK and State Trading Organization. Today, with a local management, the company is one of the most respected insurers in the region with a capacity of USD 120 Million. We are also the largest health Insurance provider and exclusive life insurance provider in the Maldives. Further, we are also the sole expatriate insurance provider for the Government of Maldives.

			VIVR
<u>Financial Indicator:</u>	2016	2015	2014
Gross Premium Written	442,601,456	397,098,432	322,831,284
Net Earned Premium	193,123,371	152,983,917	109,188,589
Investment Income	9,429,964	10,490,766	9,270,344
Operating & Other Expenses	117,291,397	96,527,267	95,900,995
Gross Claims	188,888,553	186,772,156	181,197,728



## **Dhivehi Insurance Company, Maldives**

Contact Person Ahmed Adam

**Position** Deputy General Manager

Tel 9603007799

Email info@dhivehiinsurance.com

Website www.dhivehiinsurance.com/

Address G. Maajehige Aage, 1st Floor, Daisy Magu, Male', 20129 Maldives

Class of Business Insurance

Establishment Date 2015

Paid up Capital MVR 15 million

Owned by 100 % National Entities/Individuals

#### **Brief:**

As with all progressive companies, Dhivehi Insurance will always operate with a strategic view to the future and plans to build on the established reputation of its founders. In today's progressive world, there is always the need to modernize and stay ahead, and a fresh, dynamic outlook has been encapsulated in the company's forward looking corporate identity.

The Corporate Logo was inspired by historical stone carvings underlining that Dhivehi is a true Maldivian Company and the company's patriotic nature. The corporate colour reperesents the crystal clear turquoise lagoons that surround the islands to promote a fresh and pleasing approach of protection to various insurance policies that Dhivehi offers.

The design of the corporate logo embodies the unifying aspects of the insured with the insurer and delivers a corporate dynamism which is both contemporary and futuristic. The logo projects Dhivehi's philosophy of a customer oriented company by positioning customer at the very heart of all its operations.

# Morocco







Official Name:	Kingdom of Morocco
Capital:	Rabat
Population:	34314130
Language:	Arabic & Berber
Local Time:	UTC 1:00
National Holidays:	42946
Currency:	Moroccan Dirhan
Monetary Unit:	1 Moroccan Dirham/100=Santim
Exchange Rate(US\$1):	9.639 MAD
GDP Per Capita US\$ PPP:	8600
GDP Per Capita US\$ Nominal :	3441
Supervisory Authority:	Supervisory Authority of Insurance and Social Security (ACAPS), Ministère de l'Économie et des Finances
National Association:	La Fédération Marocaine des Sociétés d'Assurances et de Réassurance
Training Institute	9me X + 2 x x x x x x x x x x x x x x x x x x
Country UN Code:	MAR
Country Code:	(+212)
Area Code:	Rabat:37
Internet Code:	.ma
Total Premium in US\$*:	4579 (Millions)
Life Premium in US\$*:	2147 (Millions)
Non-Life Premium in US\$*:	2432 (Millions)



## Société Centrale de Réaussurance, Morocco

Contact Person Youssef Fassi Fihri
Position General Manager
Tel (212) 5 22 46 04 00
Email scr@scrmaroc.com
Website www.scrmaroc.com

Address Tour ATLAS, Place Zellaqa Casablanca

Class of Business NON-LIFE REINSURANCE & LIFE REINSURANCE

Rating Overview STANDARD & POOR'S: BBB-/STABLE.AM BEST: B++(GOOD)/STABLE.FITCH

**RATINGS: AAA** 

Establishment Date 1960

Paid up Capital MAD 1 500 000 000 Subscribed Capital MAD 1 500 000 000

Owned by 99,50 % National Entities or Individuals

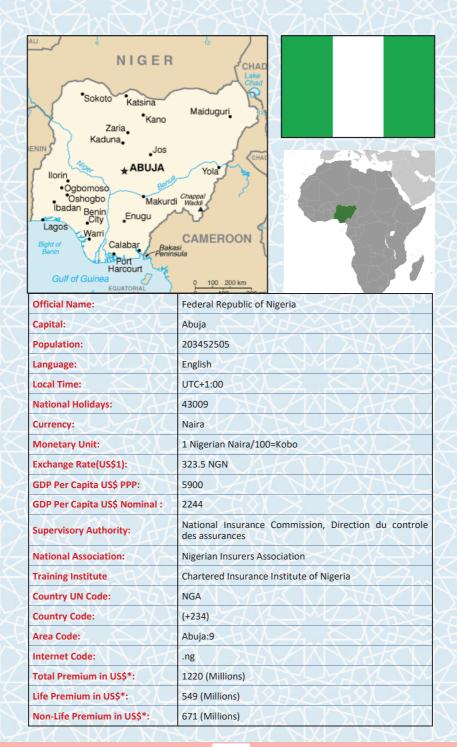
0,5 % Others from Non Afro-Asian Countries

#### **Brief:**

The Société Centrale de Réaussurance was created in 1960 by convention between the State and the Caisse de Dépôt et de Gestion (CDG)\* which is the leading financial group which holds the major shares of the capital with more than 94%.

			Moroccan Dirham (in Millior		
Financial Indicator:	2017	2016	2015	2014	
Gross Premium Written	2,013,769	2,377,573	2,523,747	2 703,70	
Net Earned Premium	1,264,356	1,614,180	1,730,296	1 742,07	
Investment Income	347106	316247	331458	355,41	
Operating & Other Expenses				78,76	
Gross Claims	1,316,817	1,696,959	1,315,047	2 703,70	

# **Nigeria**





## **African Reinsurance Corporation**

### **African Reinsurance Corporation, Nigeria**

Contact Person Corneille Karekezi
Position Managing Director & CEO
Tel 00234 (1) 280 09 24-5
Email info@africa-re.com
Website www.africa-re.com

Address Plot 1679 Karimu Kotun Street, P.M.B.12765, Victoria Island, Lagos, Nigeria

Class of Business Composite

Rating Overview A A.M BEST , A- STANDARD & POOR'S

**Establishment Date** 1976

Paid up Capital 294 Million US\$ Subscribed Capital 500 Million US\$

Owned by 41 Member Countries (33.59 %), African Development bank (8.17 %), 111

African Insurance & Reinsurance Companies (32.85 %), 4 Non – African Investors (FAIRFAX,AXA, PROPARCO, IRB, Brasil Re) with 25.39% of the

capital at end of 2015

#### **Brief:**

Following a recommendation of the African Development Bank (AFDB), the African Reinsurance Corporation (Africa Re) was established on 24 February, 1976 in Yaounde, Cameroon. An international Agreement was signed by the Plenipotentiaries of 36 member States of the Organization of African Unity (OAU) and the AFDB with the aim of reducing the outflow of foreign exchange from the continent by retaining a substantial proportion of the reinsurance premiums generated therein...That Agreement, known and referred to as the Agreement Establishing the African Reinsurance Corporation confers on Africa Re its current status as well as the legal authority to operate. As at today, Africa Re has 41 member States representing 38.75 % of the capital (end 2010) in addition to the AFDB, which is among the single largest shareholders with 8% of the capital (end 2010).

			NATIO	JS\$
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	746,829	642,024	689,291	718
Net Earned Premium	625,651	556,995	593,473	614,445
Investment Income	56,233	46,333	26,481	49,548
Gross Claims	422,259	313,733	346,177	344,560



## **Continental Reinsurance, Nigeria**

Contact Person Dr.Olufemi Oyetunji
Position Managing Director & CEO

Tel 00234 14622779

Email foyetunji@continental-re.com
Website www.continental-re.com

Address St. Nicholas House (8th Floor), 6 Cetholic Mission Street, Lagos

Island, P.O. Box 2401 Lagos, Nigeria

Class of Business Composite
Rating Overview B+ A.M Best
Establishment Date 1985

**Paid up Capital** 5,186,372,157

Owned by %100National Entities or Individuals

**Brief:** 

Incorporated in Nigeria in 1985, Continental Reinsurance started business initially as a private reinsurance company. From January 1987, we began operating as a general reinsurer and in January 1990, we became a composite reinsurer, offering both treaty and facultative life and non-life reinsurance, with a well-diversified business mix and customer base. As part of our overall goal to become the recognized leading reinsurance company in Africa, we converted to a public limited liability company in 2000. We recapitalized to NGN 10 billion in 2007, with widespread ownership which includes international investors. On May 30, 2007, Continental Reinsurance was listed on the Nigerian Stock Exchange. We continue to operate as an international company managed by seasoned professionals, complying with international standards in all our business dealings.

				NGN
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	29,673,215	17,374,826	22,406,048	19,738,040
Net Earned Premium	23,130,897		21,843,681	18,195,364
Investment Income	2,568,429	10,023	2,590,397	1,877,867
Operating & Other Expenses			811,458	772,101
Gross Claims		5,625,563	7,761,047	6,833,619



## **Nicon Insurance Corporation, Nigeria**

Contact Person Pro. Amos Adeoye Idowu

**Position** Chairman

Tel 00234 1 094624100

Email infodesk@niconinsurance.com.ng
Website www.niconinsurance.com.ng

Address 3rd Floor NICON Plaza, Plot 242 Muhammadu Buhari Way, Central

Business District, Abuja

Class of Business Marine, Fire, Motor General Accident, Special Product , Pension, Life , Car

Engineering, Oil & Gas, Aviation & Reinsurance.

Establishment Date 1969
Paid up Capital 2,000,000

#### **Brief:**

NICON Insurance Limited, one of Africa's leading Insurers was originally owned by the Federal Government of Nigeria. The Corporation was established by Decree No.22 of 1969 (now Cap 263 law of 1990 as amended) with the main objective of assisting in the development of the insurance industry in Nigeria and specifically to ensure that Federal Government assets and property are fully protected by way of insurance.

However, consequent upon the commencement of the second phase of the Federal Government Privatization Policy, NICON Insurance was privatized in December, 2005. With an asset base of N46.9bn gathered over a 40-year period of operation, 40 branches and Six regional offices, it is therefore modest to classify NICON as a colossus in the insurance and other financial services sector. Besides its business offices in Nigeria, NICON also has offices in the oil-rich Island of Sao Tome and Principe and Central London.



### Nigeria Reinsurance Corporation, Nigeria

Contact Person Lady Isioma Chukwuma

Position Managing Director & CEO

Tel 00234 1 2122086
Email contact@nigeriare.com
Website www.nigeriare.com

Address Nigeria Reinsurance Corporation46, Marina, Lagos, Nigeria

Class of Business composite
Establishment Date 1978

Paid up Capital N2,258,605,000

#### Brief:

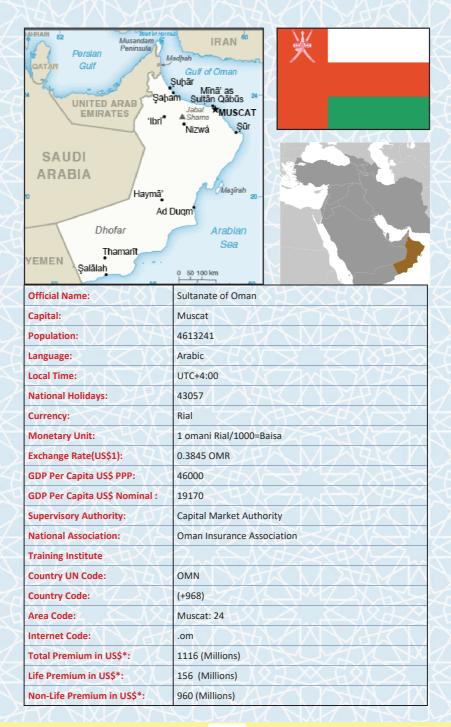
Nigeria Reinsurance Corporation was established under the Nigeria Reinsurance Corporation Act No. 49 of 1977. It commenced operations on January 1st, 1978 as Nigeria's flag reinsurer, wholly owned by the Government of the Federal Republic of Nigeria. The purpose for the establishment of the Corporation was to stem the outflow of funds in form of reinsurance premiums, by accepting legal cession of all local insurance policies and writing inward international reinsurance businesses. From the N1, 500,000 take off capital granted the Corporation by the Federal Government of Nigeria, it has today an authorized share capital of N 4,500,000,000 at 50k each with an issued and fully paid up capital of N 2,258,605,000 at 50k.

In line with the privatization policy of the Federal Government of Nigeria, the Corporation's 51% equity was acquired in December 2002, by Reinsurance Acquisition Group - the Management buyout vehicle, while the Government retained 49% interest. The former stake was later taken over by Barr. (Dr) Jimoh Ibrahim (OFR) who has since become the core investor.

Nigeria Re is currently embarking on wide spread strategic repositioning leveraging on Information Technology to automate all its processes.

				NGN
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	997,964	790,091	745,637	787,321
Net Earned Premium				
Investment Income	(24683)	994,474	825,185	240,686
Operating & Other Expenses				
Gross Claims			319,948	355,780

# **Oman**





## **Dhofar Insurance Company, Oman**

Contact Person Deepak Kamath

Position Chief Executive Officer

Tel 24 705 305

Email dhofar@dhofarinsurance.com
Website www.dhofarinsurance.com

Address Sultanate Of Oman, P.O Box 1002, Postal Code 112, Ruwi

Class of Business General & Life Insurance

Establishment Date 1989

Paid up Capital RO.20,000,000

Owned by S.A.O.G.Omani Public Joint Stock Company

#### **Brief:**

DHOFAR INSURANCE is registered as an Omani Public Joint Stock Company incorporated in the Sultanate of Oman on the 5th of September, 1989. The Company's principal activity comprises of writing all classes of Insurance. The Company is in compliance with all the articles of code of corporate governance for joint stock companies through transparency, disclosure and participation. DHOFAR INSURANCE was established with a paid up capital of RO 3,000,000 (\$8,000,000) and now represents one of the largest insurance company in Oman, in terms of premium and capital, with paid up capital of OMR 10 million.

DHOFAR INSURANCE has a network of 42 branches including 7 regional offices. Covering different parts of Oman including Khasab and the borders of UAE and Yemen, providing easy reach efficient and coherent services throughout the Sultanate of Oman. As a result of the increase in branches, premium and underwriting results, the Company's employees have increased from 7 in 1989 to over 300 in 2018.

					DIVIR
<u>Financial Indicator:</u>	2018	2017	2016	2015	2014
Gross Premium Written	40,034,667	44,767,344	55,200,745	65,452,032	64,097,965
Net Earned Premium			23,571,414	26,495,474	25,150,067
Investment Income	1,352,017	2,055,677	2,516,902	680,034	1,606,846
Operating & Other Expenses			7,777,548	9,290,222	8,724,240
Gross Claims			39,108,615	43,873,349	35,134,809



## **Oman Reinsurance Company, Oman**

Contact Person Roumel Tabaja

**Position** Chief Executive Officer

Tel 24397705

**Email** rtabaja@omanre.com.om

Website www.omanre.com

Address Po Box 1968, PC 114, Hay Al Mina, Muscat, Sultanate of Oman

Class of Business Non-Life Business

Rating overview Rated BBB- (Good) with stable outlook

Establishment Date 2008

Paid up Capital OMR 30 Million Subscribed Capital OMR 30 Million

Owned by Closely held Joint Stock Company.

**Brief:** 

Oman Re was incorporated in July 2009 in the Sultanate of Oman with a paid-up capital of OMR 5,000,000. Capital was gradually increased to OMR 30,000,000 (Thirty million Omani Riyals) today, equivalent to circa USD 78,000,000. Trust International Insurance and Reinsurance Company B.S.C. (c) Trust Re is the major shareholder of Oman Re. Oman Re is the first specialised reinsurance company to be established in Oman to write Facultative and Treaty business from local and international markets. At this point in time, Oman Re's territorial scope includes all Afro-Asian countries and the company writes marine and non-marine lines of business. A.M. Best has assigned a Financial Strength Rating of B+ (Good) with stable outlook to Oman Re, based on its strong level of risk adjusted capitalization and considering the positive view of the new strategic direction and control of the company.

				MATO	OMR
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	22,371,113	12,379,423	9,090,966	7,640,076	5,596,369
Net Earned Premium	7,732,697	5,643,115	4,455,983	3,360,640	2,636,418
Investment Income	1,068,397	1,020,514	966,819	835,112	619,973
Operating & Other Expenses	1,590,618	1,409,247	1,327,145	1,295,707	1,039,994
Gross Claims	12,908,221	6,877,267	3,538,733	5,179,384	8,414,723



### **Oman United Insurance, Oman**

Contact Person Nassir Bin Salim al Busaidi

Position CEO

Tel 00968 24477300

Email info@omanutd.com
Website www.omanutd.com

Address Post Box 1522, Ruwi

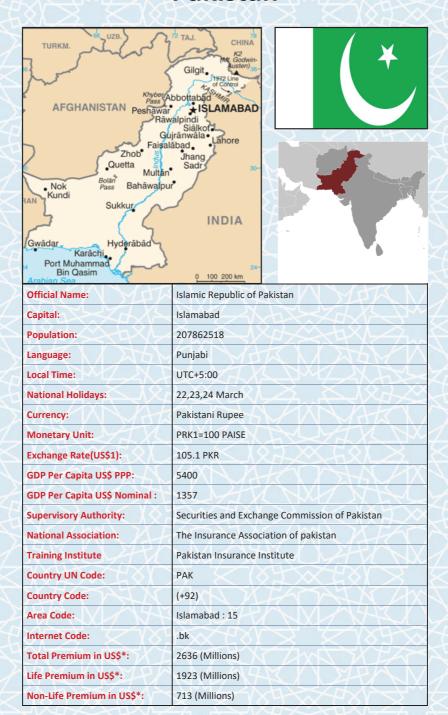
Class of Business Composite
Establishment Date 1985
Paid up Capital 10,000,000
Subscribed Capital 10,000,000

#### **Brief:**

Oman United Insurance Company has seen a steady business growth since 1986 in the Insurance Market. We are reputed for our committed and dependable services with measured risk-taking. We can proudly say that we are a major player in the Oman Insurance Market. We understand the constant change in business to meet modern demands and expectations and hence keeping in mind the individuals interests and safety, we have designed new insurance packages with wide coverage for industry & commerce, lenders and individuals alike. Our reinsurance program, led and supported by global leaders enables us to write desirable business in a flexible way with minimal referral - our experienced team is able to make a quick and best decision to serve our clients with complete protection. Our IT Department is set up with a State of Art facility & support structure to help us serve our clients and partners better. We aren't perfect but we are committed to constant improvement. Auto Services Division Oman United Insurance Company has its own Auto Services Division where we repairs some 2,000 vehicles annually.

		OMR
Financial Indicator:	2016	2015
Gross Premium Written	31,960	38,711
Net Earned Premium	36,371	36,519

# **Pakistan**





### Jubilee General Insurance Company, Pakistan

Contact Person Tahir Ahmed

Position Managing Director & CEO Tel (9221) 32416022-26

Email info@jubileegeneral.com.pk
Website www.jubileegeneral.com.pk

Address 2nd Floor, Jubilee Insurance House, I. I. Chundrigar Road

Class of Business General
Rating Overview B++
Establishment Date 1953

Paid up Capital 1.569Million Rupee

#### **Brief:**

Jubilee General is listed on the Karachi and Lahore Stock Exchanges. Its major shares are held by , Aga Khan Hospital and Medical College Foundation, Habib Bank Limited, Aga Khan Fund for Economic Development and Hashoo Group. Jubilee General, with its Head Office in Karachi, has an extensive and dynamic branch network in all major cities and towns of Pakistan that promises prompt service at the customer's doorstep. Jubilee General is the highest rated general insurance company in Pakistan with an Insurer Financial Strength Rating of "AA +" with "Stable Outlook" assigned by both the rating agencies of Pakistan i-e JCR-VIS and PACRA. The "AA+" with "stable outlook" takes into account financial strength of the Company as demonstrated by its strong capitalization and liquidity indicators. It also denotes a very strong capacity of the Company to meet policyholder and contract obligations. Jubilee General is the only insurer in Pakistan to be accorded the Financial Strength Rating of "B++" (Good) and issuer credit rating of "BBB" by A. M. Best, which is the highest rating to be assigned by an International Rating Agency to any financial institution in Pakistan. According to A.M. Best the rating reflects Jubilee

				P	KR
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	9,161,366	7,694,212	7,850,500	7,978,750	6,961,247
Investment Income	1,187	1,041	1,316	1,220	966



## **EFU General Insurance Company, Pakistan**

Contact Person Hasanali Abdullah

**Position** Managing Director & Chief Executive

Tel +92 213 2313471/90

Email hasanali.abdullah@efuinsurance.com

Website www.efuinsurance.com

Address EFU House, M.A. Jinnah Road, Karachi, Pakistan.

Class of Business Non-Life Insurance

Rating Overview AA+ (PACRA & JCR) – Outlook: Stable, B+ (AM Best) – Outlook: Positive

Establishment Date 1932

Paid up Capital 1,600,000,000 Subscribed Capital 2,000 million

Owned by JS Group, Bhimjee Family, Others

#### Brief:

EFU group comprises of EFU General Insurance Limited, EFU Life Assurance Limited & Allianz EFU Health Insurance Limited. EFUG was incorporated in 1932, as a public limited company. EFUG is engaged in writing non-life insurance and takaful business. The company is listed on the Pakistan Stock Exchange Limited.

				$\langle \rangle \rangle > P$	KR
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	18,780	18,838	16,100	15,008	14,514
Net Earned Premium	18,923	17,730	15,435	14,648	14,269
Investment Income	1,612	1,512	1,877	1,919	1,434
Operating & Other Expenses	(3,217)	(4,342)	(3,920)	(2,929)	(2,881)
Gross Claims	(3,089)	(2,975)	(2,694)	(2,998)	(2,973)

# **Palestine**





Official Name:	State of Palestine
Capital:	7 / / / / / / / / / / / / / / / / / / /
Population:	4854013
Language:	Arabic
Local Time:	UTC +2:00
National Holidays:	43784
Currency:	NIS
Monetary Unit:	Shekel NIS
Exchange Rate(US\$1):	\$1= NIS 3.50
GDP Per Capita US\$ PPP:	2900
GDP Per Capita US\$ Nominal :	OLYTY XY XY
Supervisory Authority:	Capital Market Authority
National Association:	Palestinian Insurance Federation
Training Institute	MXX JAROUR TX
Country UN Code:	8 ( ( ) ( ) ( ) ( ) ( ) ( )
Country Code:	(+970)
Area Code:	Jerusalem:2
Internet Code:	.ps
Total Premium in US\$*:	ATALIX AXXI XXX
Life Premium in US\$*:	
Non-Life Premium in US\$*:	Z"



### **Tamkeen Insurance, Palestine**

Contact Person Mohammad Al -Remawi

Position GENERAL MANAGER

Tel +970 2 2944400

Email info@tamkeen-ins.ps

Website www.tamkeen-ins.ps

Address Ramallah- Palestine P.O Box : 2222

Class of Business Insurance

Establishment Date 2018

Paid up Capital 8,000,000 \$
Subscribed Capital 8,000,000 \$

Owned by 100% % National Entities/Individuals

#### **Brief:**

The creation of an insurance company operating in accordance with the provisions of Islamic Sharia'a emerged as an initiative of its founders: a number of Palestinian businessmen, firms and institutions, most notably the following individuals and entities:

Palestinian Pension Agency

Al-Mashreg Insurance Company

Medmac General Contracting Company

**Station Trade Company** 

The idea of an Islamic insurance firm has also gained the support of a number of natural and legal persons, dignitaries, and socio-economic entities. Tamkeen founders believed in the necessity of establishing a second Islamic insurance company to operate in Palestine since it has become the fastest growing and the most stable industry in all Arab and Islamic countries. By embracing the notion of Islamic insurance, Tamkeen responds to the needs of a large section of the Palestinian population which, for religious considerations, refrain from conventional insurance services.

# **Philippines**







120 124 124					
Official Name:	Republic of the Philippines				
Capital:	Manila				
Population:	105893381				
Language:	Filipino & English				
Local Time:	UTC+8:00				
National Holidays:	12 june, 4 July				
Currency:	Peso				
Monetary Unit:	PHP1= 100 centavos				
Exchange Rate(US\$1):	50.4 PHP				
GDP Per Capita US\$ PPP:	8400				
GDP Per Capita US\$ Nominal :	3246				
Supervisory Authority:	Insurance Commision ,Philippines				
National Association:	Actuarial sociaty of the philippines				
Training Institute	Insurance Institute for Asia &the pacific				
Country UN Code:	PHL				
Country Code:	(+63)				
Area Code:	Manila: 2				
Internet Code:	.ph				
Total Premium in US\$*:	6018 (Millions)				
Life Premium in US\$*:	4172 (Millions)				
Non-Life Premium in US\$*:	2040 (Millions)				



### **Malayan Insurance Company, Philippines**

Contact Person Eden R. Tesoro
Position Second Vice President
Tel +(632)-628 8832
Email ysy@malayan.com
Website www.malayan.com

Address 4F Yuchengco Tower I 484 Quintin Paredes St. Binondo, Manila

Class of Business Non-Life

Rating Overview AM Best finacial strength rating of B++ (good) & insurer credit rating of

"bbb+"

Establishment Date 1949

 Paid up Capital
 845,292,500.00

 Subscribed Capital
 845,292,500.00

Owned by 80% National Entities or Individuals 20% Others from Afro-Asian Countries

#### **Brief:**

Malayan Insurance Co., Inc. is considered the core company of the Malayan Group, having been established first. Originally capitalized at P147,000 and domiciled in Manila, Malayan has become a multi-million peso corporation . It has two regional offices: (1) the Luzon Regional Office, with branches in Angeles, Baguio, Cabanatuan, Dagupan, Laoag, Legaspi, San Pablo, and Tuguegarao, and service offices in Calamba, Cavite, Isabela, La Union, Lipa, Palawan, and Subic; and (2) the Visayas & Mindanao Regional Office , with branches in Bacolod, Cebu, Iloilo , Tacloban, Cagayan de Oro, Davao, and General Santos, and service offices in Zamboanga, Tagum, and Tagbilaran. In Metro Manila, the company has branches in Makati, Quezon City, Ayala-Alabang, Marikina and Service Offices in Honda Quezon Avenue, Honda Kalookan, and Isuzu Manila.

Non-life insurance protection is at the heart of Malayan's diversified operations. The insurance risks it covers include fire, marine, motorcar, miscellaneous casualty and personal accident, and surety. Malayan takes pride in being able to settle just and valid claims in a speedy fashion.

		PHP
Financial Indicator:	2015	2014
Gross Premium Written	8,360,742	7,295,92451
Net Earned Premium	3,054,120	2,591,098
Investment Income	424,311,488	738,758,477



#### National Reinsurance Corp. of the Philippines, Philippines

Contact Person Mr. Allan R Santos
Position President & CEO
Tel 63-2-9887400
Email info@nat-re.com
Website www.nat-re.com

Address 31st Floor, BPI-Philam Life Makati, 6811 Ayala Avenue, Makati City, 1227

Philippines

Class of Business Reinsurance

Rating Overview A.M.BEST B++ (Good) (as at 2018)

Establishment Date 1978

 Paid up Capital
 2,181,954,600

 Subscribed Capital
 3,000,000,000

Owned by Government service insurance system (25.7%) Bank of the Philippines

Island (13.7%) MICO equities (12.9%)

#### **Brief: Life Business**

We help our clients develop new products for new markets or new distribution, create marketing plans, build underwriting and administration capabilities, and review and refine products. Our team members' extensive experience in direct writing companies affords us the ability to refine pricing to match with the appropriate underwriting approach of the chosen distribution and/or market.

We offer a comprehensive range of reinsurance arrangements covering motor, property, casualty, marine, and surety. We offer tailored solutions to help our clients manage their risks and grow their portfolio through treaty and facultative reinsurance programs, as well as provide support for the development of insurance products and services.

We promote the development of the local insurers by providing a mechanism for the distribution of risks to allow companies to maximize retention and reduce portfolio volatility.

Financial Indicator:	2017	2016	PHP 2015
Gross Premium Written	3,205,114	3,383,940	2,182,360
Net Earned Premium	2,363,685	1,693,218	927,949
Investment Income	254,806	281,571	507,267

# Qatar





Official Name:	State of Qatar
Capital:	Doha
Population:	0
Language:	Arabic
Local Time:	UTC+3:00
National Holidays:	18 december , 3 September
Currency:	Rial
Monetary Unit:	1 qatari Riyal/100=Dirham
Exchange Rate(US\$1):	3.64 QAR
GDP Per Capita US\$ PPP:	124100
GDP Per Capita US\$ Nominal :	66202
Supervisory Authority:	Qatar Central Bank, Qatar Financial Centre Regulatory Authority
National Association:	$\times$ $\times$ ( $\times$ $\times$ $\times$ $\times$
Training Institute	AXX XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
Country UN Code:	QAT
Country Code:	(+974)
Area Code:	Doha: (+974)
Internet Code:	.qa
Total Premium in US\$*:	3038 (Millions)
Life Premium in US\$*:	NA VICTORIAN DE LA CONTRACTION DEL CONTRACTION DE LA CONTRACTION D
Non-Life Premium in US\$*:	3038 (Millions)



### Damaan Islamic Insurance Company (BEEMA), Qatar

Contact Person Nasser Rashid el Misnad

**Position** CEO

Tel 009744050 505

Email info@beema.com.qa

Website www.beema.com.qa

Address Suhaim Bin Hamad St. Doha

Class of Business Takaful Insurance

Establishment Date 2009

**Paid up Capital** 200,000,000

#### **Brief:**

Damaan Islamic Insurance Company – Beema was founded in 2009 as a fully Sharia-compliant private closed Qatari shareholding insurance company.

QAR

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<u>Financial Indicator:</u>	2018	2017	2016	2015	2014
Gross Premium Written	332,094,258	3,240,202,399	328,578,365	313,760,944	254,484,605
Net Earned Premium	294,459,343	258,440,278	254,923,275	216,170,159	163,659,774
Investment Income	8,782,253	10,216,927	8,243,265	5,045,580	5,654,995



#### **Doha insurance Company, Qatar**

Contact Person Bassam Hussein

**Position** CEO

Tel 97444292777

Email heba.talal@dicqatar.com
Website www.dicqatar.com

Address 207, C-Ring Road, P. O. Box 7171, Doha-Qata

Class of Business Non Life Insurance

Rating Overview Standard & Poor's 'A-', A. M. Best 'A-' (Excellent)

Establishment Date 1999
Paid up Capital 500,000,000
Subscribed Capital 500,000,000

Brief:

Doha Insurance Company Q.S.C is a Qatari shareholding company registered an incorporated in the state of Qatar under Emiri Decree No. 30 issued on 2nd October 1999, listed on Qatar Exchange, and is engaged in the business of insurance and re-insurance.

The Company was formed in response to the need for growth in the insurance industry, warranted by unprecedented accelerated economic expansion in Qatar as well as the enactment of laws encouraging investments.

During 2006, the Company established an Islamic Takaful branch under the brand name "Doha Takaful "to carry out insurance and reinsurance activities in accordance with Islamic Sharia principles on a non-usury basis in all areas of insurance.

Supported by highly motivated and well qualified team, Doha Insurance is now poised to play a major role in the Regional and Arab insurance industry.

Financial Indicator:		7 Jyy V	QAR		
	2016	2015	2014		
Gross Premium Written	515,510	494,082	533,715		
Net Earned Premium	157,614	136,247	121,928		
Investment Income	62,420	115,908	614,476		
Operating & Other Expenses	53,281	52,116	41,673		



#### **General Takaful Company, Qatar**

Contact Person MR. MAJED AKEL
Position GENERAL MANAGER
+974 4449 9999

Email majed@g-takaful.net , info@g-takaful.net

Website www.g-takaful.net

Address C" Ring Road, Al Salatah Al Jadedah Interchange, DOHA, QATAR.

Class of Business NON-LIFE ALL THE CLASSES

Rating Overview A.M.BEST 'A-' (EXCELLENT) - GROUP RATINGS / QGIRCO

Establishment Date 2008

Paid up Capital QR 150,000,000

Owned by QATAR GENERAL INSURANCE AND REINSURANCE COMPANY 87%

QATAR GENERAL HOLDING 10%, INTERNATIONAL TRADE CENTER – QATAR 1%, BURJ AL'AMAH FOR REAL ESTATE INVESTMENT 1%

ALAMMAH REAL ESTATE COMPANY 1%

#### **Brief:**

General Takaful was established in 2008 as a subsidiary of "Qatar General Insurance & Reinsurance Co." to transact insurance business in the State of Qatar as per Sharia'h principles and Takaful concept. Since its inception "General Takaful" has been committed to maintaining the highest standards of service to its clients. The company has its principal asset a highly experienced and professional management team who can offer expert advice based on their understanding of the unique needs of each individual client. Our strong customer relation and competent claims settlement program shall be our brand name and our motto is to be consultants rather than an Insurer to our valued clients.

				QA	AR
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	198	229	207	231	248
Net Earned Premium	176	183	187	206	199
Investment Income	3	4 7	0.91	18	31
Operating & Other Expenses	(34)	(31)	(28)	(28)	(26)
Gross Claims	(140)	(165)	(135)	(212)	(156)



### Qatar General Ins. & Reins. Company (S.A.Q), Qatar

Contact Person Ghazi Abu Nahl

Position Group CEO

Tel 00974 4428 2222

Email qgirc-sec@qgirco.com

Website www.qgirco.com

Address P.O. Box 4500, Doha, Qatar

Class of Business Non Life Insurance

Establishment Date 1978

Paid up Capital 875,067,000 Subscribed Capital 875,067,000

#### **Brief:**

Qatar General Insurance and Reinsurance Company, QGIRCO, is a Qatari National Company that has served the insurance and reinsurance needs of individuals and businesses since 1979.

QGIRCO has set a clear and fundamental purpose to its business since its establishment by tailoring our coverage and services, deliver innovative efficient ways to prevent or reduce losses and to effectively manage them when they occur. Our devotion to work and our commitment to our values will always remain our guiding light in the future.

As a new era is approaching, we are confident that our Company will face the challenges and meet the expectations of our customers, through knowledge, trust and innovation

				AR
2018	2017	2016	2015	2014
546,604	505,207	629,949	627,256	616,454
131,588	140,047	203,661	187,161	198,005
183,627	199,734	236,534	245,916	192,450
		189,251	156,240	126,715
	546,604 131,588	546,604 505,207 131,588 140,047	546,604       505,207       629,949         131,588       140,047       203,661         183,627       199,734       236,534	2018         2017         2016         2015           546,604         505,207         629,949         627,256           131,588         140,047         203,661         187,161           183,627         199,734         236,534         245,916



#### **Qatar Insurance Company, Qatar**

Contact Person Perry Johns

**Position** Manager-Group Financial Analytics & Controls

Tel 44 962 329

Email perry.johns@qicgroup.com.qa
Website www.qatarinsurance.com

Address Qatar Insurance Company Q.S.P.C, Tamin Street, West Bay

PO Box: 666, Doha, Qatar.

Class of Business Insurance

Rating Overview Standard & Poor's - A/Stable A.M. Best - A (Excellent)

Establishment Date 1964

Paid up CapitalQAR 3,266 Million (As at June 2019)Subscribed CapitalQAR 3,266 Million (As at June 2019)

Owned by Publicly listed company

Brief:

Qatar Insurance Company (QIC) is a publicly listed composite insurer with a consistent performance history of over 55 years and a global underwriting footprint. Founded in 1964, QIC was the first domestic insurance company in the State of Qatar. Today, QIC is the market leader in Qatar and a dominant insurer in the GCC and MENA regions. QIC is one of the highest rated insurers in the Gulf region with a rating of A/Stable from Standard & Poor's and A (Excellent) from A.M. Best. In terms of premium income, profitability and market capitalization, QIC is also the largest insurance company in the MENA region. It is listed on the Qatar Exchange.

				MA	AR
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	12,606	11,659	9,901	8,347	5,614
Net Earned Premium	11,346	8,929	8,360	5,787	3,678
Investment Income	863	986	925	899	1,027
Operating & Other Expenses	775	677	717	760	666
Gross Claims	8,201	6,556	4,818	2,974	3,124

# Russia







	551
Official Name:	Russian Federation
Capital:	Moscow
Population:	O XX XX XX
Language:	Ruble
Local Time:	UTC+2:00 To +12:00
National Holidays:	42898
Currency:	Russian Ruble
Monetary Unit:	1 Russian Ruble/100=kopek
Exchange Rate(US\$1):	58.39 RUB
GDP Per Capita US\$ PPP:	27900
GDP Per Capita US\$ Nominal :	11191
Supervisory Authority:	The Central Bank Of The Russian Federation
National Association:	All Russian Insurance Association (ARIA)
Training Institute	X (89 XX 68) X
Country UN Code:	RUS
Country Code:	(+7)
Area Code:	Moscow:(+495)
Internet Code:	.ru & .su
Total Premium in US\$*:	23593 (Millions)
Life Premium in US\$*:	7220 (Millions)
Non-Life Premium in US\$*:	16374 (Millions)



#### Russian National Reinsurance Company, Russia

Contact Person Natalia Karpova, President

Position Chairman of the Board of RNRC

 Tel
 +7 495 730 44 80

 Email
 rnrc@rnrc.ru

 Website
 www.rnrc.ru

Address 6 Gasheka Street, Moscow 125047

Floor 5, Ducat Place III Business Centre

Class of Business Reinsurance

**Rating Overview** IFS BBB-, positive outlook, by Fitch Ratings

AAA (RU), stable outlook, by the Analytical Credit

Rating Agency (ACRA)

Ernst & Young is the official auditor of RNRC

Establishment Date 2016
Brief: Russian National Reinsurance

insurance companies.

Company (RNRC) was established in 2016 by the Central Bank of the Russian Federation pursuant to the Federal Law\* related to the establishment of a national reinsurer to support the Russian business affected by international sanctions and the 10% compulsory cession imposed on Russian

Thus, the Company's mission is to Protect insurable interests of the

Russian Federation, business and citizens. Ensure financial sustainability and effectived evelopment of the insurance market in the Russian Federationand its integration into the globalin surance space

Financial Indicator:	2018	2017	2016
Gross Premium Written	8,992,832	3,763,858	19,092
Operating & Other Expenses	(238264)	(210399)	(93729)
Gross Claims	(22544)	(6710)	(82101)



#### **SOGAZ Insurance, Russia**

Contact Person Naletov Evgeniy Valentinovich

**Position** CEO

Tel +7 (495) 234-44-24

Email cf@sogaz.ru Website www.sogaz.ru

Address 107078, Moscow, st. Akademika Sakharova Avenue, 10

Class of Business Insurance

Rating Overview B++

Establishment Date 2011

Paid up Capital 568 832.6 thousand dinars

#### **Brief:**

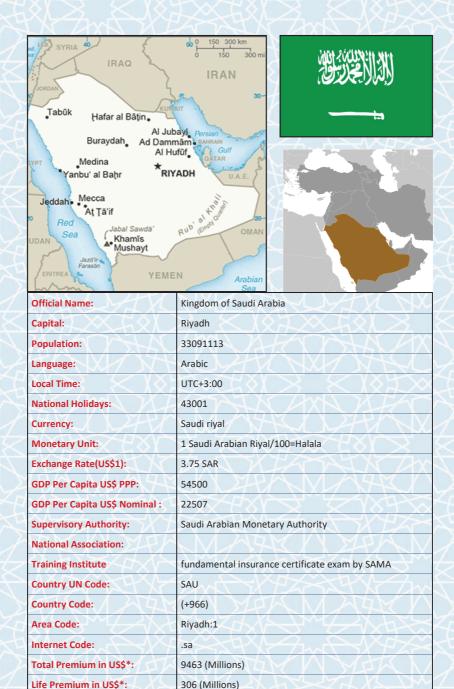
The decision to enter the insurance market of Serbia was made by SOGAZ in early 2010. In December 2011, a license was obtained from Halyk Bank of Serbia.

The headquarters of the company is located in the city of Novi Sad. In the future, it is planned to open a representative office in the Serbian capital - Belgrade.

SOGAZ ado Novi Sad focuses on corporate sector insurance, providing insurance coverage for enterprises and corporations representing a wide variety of industries: fuel and energy, engineering and others. The company aims to develop market property insurance in accordance with international norms and standards.

				RL	JB -
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	224,944	177,247	159,561	141,009,385	71,543,814
Net Earned Premium	180,448	140,335	128,718	107,980,568	41,576,090
Investment Income	20,557	15,980	9,173,228	17,222,360	3,758,651
Operating & Other Expenses	(19441)	(15895)	(21655544)	4,859,378	1,599,031
Gross Claims	(125098)	(94939)	(82688074)	(73193056)	(22564391)

# Saudi Arabia



9157 (Millions)

Non-Life Premium in US\$\*:



#### Saudi Re, Saudi Arabia

Contact Person FAHAD AL-HESNI

Position CEO

Tel +966 11 510 2000
Email info@saudi-re.com
Website www.saudi-re.com
Address Northern Ring Rd,

Al Wadi, Riyadh 13313, Saudi Arabia

Class of Business Composite Retakaful

Rating Overview A3 «Moody's» / AA+ SIMAH's

Establishment Date 2008

Paid up Capital SR 810 Million (USD 216Million)

#### **Brief:**

Saudi Reinsurance Company "Saudi Re" is a Saudi joint stock company, founded in Riyadh in 2008 as the first reinsurance company established in Saudi Arabia.

Publicly Joint Stock Company Listed on the Saudi Exchange Market.

Cooperative full-fledged reinsurer.

The first reinsurance company licensed by the Saudi Arabian Monetary Agency (SAMA)

Offer facultative and treaty solutions both on a proportional and non-proportional basis.

Strong underwriting expertise in Engineering, Property, Marine, Casualty, Motor, Retro, and Life & Medical.

				SA	AR
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	721,604	942,006	985,510	804,826	556,290
Net Earned Premium	613,615	595,833	1,131,098	495,535	490,897
Investment Income			24,176	5,932	39,529
Operating & Other Expenses			(61360)	(46056)	(40406)
Gross Claims	(404054)	(419114)	(908631)	(339483)	(401011)



#### Solidarity Saudi Company, Saudi Arabia

Contact Person Mr. Bader Khalid Al Anzi

Position CEO

 Tel
 +966 920003533

 Email
 cc@sstc.com.sa

 Website
 www.sstc.com.sa

Address Al Nada District – Al Takhssai Road (Al Thumama) North- east after Al

Atouz gas station and in front of Jarir bookstore

Class of Business General Insurer (Takaful)

Establishment Date 2010

Paid up Capital 555000000 SAR
Subscribed Capital 555000000 SAR

#### **Brief:**

Solidarity Saudi Takaful Co. is a Saudi joint stock company with a capital of 250 million SAR. It was established by the Council of Ministers Resolution No. 83 dated 19/03/1430 A.H. corresponding to 15/03/2009 A.D. and Royal Decree No. M/17 dated 20/03/1430 A.H. corresponding to 16/03/2009 A.D.

Headquartered in Riyadh, the Company has branches in Riyadh, Jeddah, and AlKhobar. Solidarity Saudi Takaful offers its customers a range of solutions that meet their Sharia-compliant insurance needs in the areas of general accidents, vehicle insurance, property insurance, marine insurance, engineering insurance, medical insurance, and group protection insurance.

		TO LATE	SAR
Financial Indicator:	2016	2015	2014
Gross Premium Written	262,450	303,410	186,906
Net Earned Premium	229,010	208,800	207,780
Investment Income	177550	280920	334080
Operating & Other Expenses	59,650	65,300	65,940
Gross Claims	102,880	11,080	160,750



### Al-Etihad Cooperative Insurance Company, Saudi Arabia (Trade Union ), Saudi

#### **Arabia**

Contact Person Hussam Al-Kannas
Position Chief Executive Officer
Tel +966 13 857 2222
Email info@tui-sa.com
Website www.tuci-sa.com

Address Al-Khobar – King Fahad Road - P.O. Box 1022

Khobar 31952, Saudi Arabia

Class of Business Medical, Motor, Property, Engineering, General Accident and Marine

Rating Overview N/A
Establishment Date 2008
Paid up Capital 275,000,000

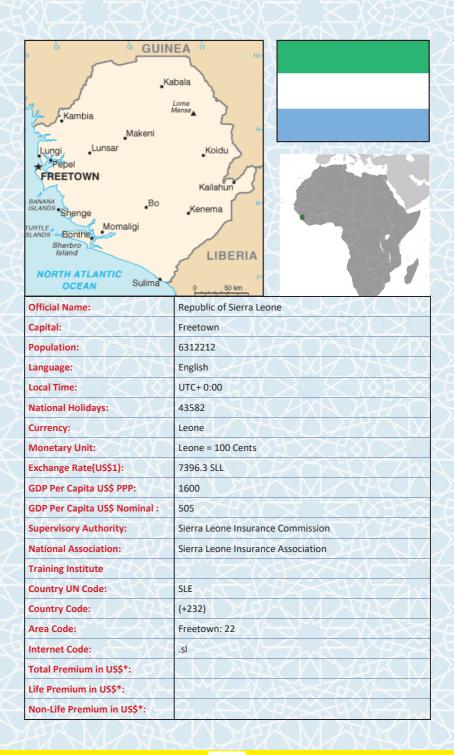
Subscribed Capital 275,000,000
Owned by Publically Traded

#### **Brief:**

The company provides non-life Insurance services supported by highly rated re-insurers and based on the principles of the Cooperative Insurance and in line with the instructions of the Directorate of Insurance Supervision and its Executive list under the supervision of Saudi Monetary Agency. Al-Etihad Cooperative Insurance is a public listed company incorporated by the ministry council resolution No. (95) dated 14/3/1428 H and the Royal Decree No (M/25) dated 14/3/1428 H as a cooperative insurance company in the Kingdom of Saudi Arabia. The Company's Head Office is in the city of Khobar in the Eastern Province of the Kingdom of Saudi Arabia.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	929	831	954	846	808
Net Earned Premium	722	708	764	580	648
Investment Income	23	18	17	9	31
Operating & Other Expenses	(79)	(95)	(65)	(48)	(44)
Gross Claims	(553)	(524)	(632)	(556)	(738)

# Sierra Leone





### **WAICA Re, Sierra Leone**

Contact Person Ezekiel Abiola Ekundayo

**Position** General Manager

Tel 232-22226219 / 22220154

Email info@waicare.com

Website www.waicare.com

Address Maritime House - Government Wharf - Wallace Johnson street , PO Box

1135 Freetown ,Sierra Leone

Class of Business Non life

Rating Overview A+ / B+

Establishment Date 1973

#### **Brief:**

WAICA Re actively engages in training of our cedants in Reinsurance and the provision of technical support.

Waica Reinsurance Corporation PLC believes in training and the development of human capacity both within our institution and those external to WAICA Re and has conducted various training programs so far for its cedants based in West Africa and beyond. WAICA Re intends to continue its annual training and development efforts.

Financial Indicator:	2017	2016	2015
<b>Gross Premium Written</b>	62,119	49,202	33,459
Net Earned Premium	58,447	45,535	31,436
Investment Income	2878	3272	1952

# **Singapore**







Official Name:	Republic of Singapore
Capital:	Singapore
Population:	0
Language:	English
Local Time:	UTC+8:00
National Holidays:	43686
Currency:	Dollar
Monetary Unit:	Singapore dollar= 100 Cents
Exchange Rate(US\$1):	1.3 SGD
GDP Per Capita US\$ PPP:	94100
GDP Per Capita US\$ Nominal :	65627
Supervisory Authority:	monetry authority of singapore
National Association:	Financial Services Managers Association, General Insurance Association of Singapore,Life Insurance Association
Training Institute	Singapore Insurance Institute
Country UN Code:	SGP
Country Code:	(+65)
Area Code:	Singapore: +65
Internet Code:	.sg
Total Premium in US\$*:	30609 (Millions)
Life Premium in US\$*:	22456 (Millions)
Non-Life Premium in US\$*:	8153 (Millions)



### **SCOR Reinsurance Asia-Pacific Pte Ltd, Singapore**

Contact Person Mr. Michel Pierre Dominic

Position CEO

Tel 65-65177500

**Email** sg@scor.com

Website www.scor.com/en

Address 160 Robinson Road, #31-01SBF Centre, Singapora 068914

Class of Business Life & General Insurer

Rating Overview AA -Establishment Date 1990

Paid up Capital S\$ 106350000 Subscribed Capital S\$ 106350000

#### **Brief:**

SCOR is an independent global reinsurance company, aiming to develop its Life and P&C business lines, to provide its clients with value-added solutions and to pursue an underwriting policy based on profitability, through effective risk management and a cautious investment policy. In this way, SCOR offers its clients an optimal level of security (AA- rating from S&P and Fitch and Aa3 rating from Moody's) and creates value for its shareholders. The Group's strategy is based on a development model driven by three entities: the P&C entity, the Life entity and the Asset Management division.

				US\$
Financial Indicator:	2018	2017	2016	2015
Gross Premium Written	15 258	14789	13826	13421
Net Earned Premium	13 611	13 281		
Investment Income	615	764	756	744
Operating & Other Expenses	658	491		

# **South Korea**







100 100	7
Official Name:	Republic of Korea
Capital:	Seoul
Population:	51418097
Language:	Korean
Local Time:	UTC+9:00
National Holidays:	42962
Currency:	South Korean Won
Monetary Unit:	1 KRW/100=jeon
Exchange Rate(US\$1):	1130.48
GDP Per Capita US\$ PPP:	39500
GDP Per Capita US\$ Nominal :	32766
Supervisory Authority:	Financial Supervisory Service
National Association:	General Insurance Association of Korea
Training Institute	Korea Insurance Institute
Country UN Code:	KOR
Country Code:	(+82)
Area Code:	Seoul: 2
Internet Code:	.kr
Total Premium in US\$*:	179024 (Millions)
Life Premium in US\$*:	98072 (Millions)
Non-Life Premium in US\$*:	80951 (Millions)



#### Korean Reinsurance Company, South Korea

Contact Person Mr.WON, JONG-GYU

Position President & CEO

Tel (822) 3702-6000

Email service@koreanre.co.kr

Website www.koreanre.co.kr

Address 68 Jongno 5 Gil, Jongno-Gu, Seoul, 03151, Korea

Class of Business Reinsurance

Rating Overview 'A-'

Establishment Date 1963

Paid up Capital 602KRW

**Brief:** 

Korean Re is a global reinsurer that provides clients with high-quality reinsurance services and risk management solutions as their reliable business partner.

Protecting client assets is our paramount goal. Risks are intensifying and becoming more diverse and complex, particularly amid growing intensity and frequency of natural disasters. It is no surprise that the value of risk management through reinsurance is increasing more than ever in this highly complicated world.

Drawing on our 55 years of expertise and experience in the reinsurance business, we make every possible effort to ensure our client assets are best protected.

As much importantly, we are steadfastly dedicated to promoting social values and making our community stronger and more resilient, which we believe is an integral aspect of insurance. You have our unwavering commitment that we will remain a solid supporter of our community development. We look forward to your continued engagement and relationship with us.

Financial Indicator:	2018	2017	2016	2015
Gross Premium Written	6,801.50	6,360.80	5,690.80	5,580.20
Net Earned Premium	4,785	4,432	3,999	3,833
Investment Income	156	117.3	157.2	146.5

# Sri Lanka







A AA A	NOOFAN
Official Name:	Democratic Socialist Republic of Sri Lanka
Capital:	Sri Jayawardenepura Kotte
Population:	22576592
Language:	Sinhalese
Local Time:	UTC+5:30
National Holidays:	4 febraury
Currency:	Rupee
Monetary Unit:	LKR1=100 CENTS
Exchange Rate(US\$1):	154.1 LKR
GDP Per Capita US\$ PPP:	12900
GDP Per Capita US\$ Nominal :	4265
Supervisory Authority:	Insurance Board of Sri Lanka
National Association:	Insurance Association Of sri lanka
Training Institute	the sri lanka insurance institute
Country UN Code:	LKA
Country Code:	(+94)
Area Code:	Colombo:11
Internet Code:	.lk
Total Premium in US\$*:	1026 (Millions)
Life Premium in US\$*:	476 (Millions)
Non-Life Premium in US\$*:	551 (Millions)



### **Ceylinco General Insurance Limited, Sri Lanka**

Contact Person Dr Jagath Alwis

Position Director (Technical)/Chief Technical Officer

Tel 94114702702

Email Jagath\_alwis@ceyins.lk

Website www.ceylinco-insurance.com

Address Ceylinco House, No. 69, Janadhipathi Mawatha, Colombo 01, Sri Lanka.

Class of Business General Insurance
Paid up Capital LKR. 500,000,000/Subscribed Capital LKR. 500,000,000/-

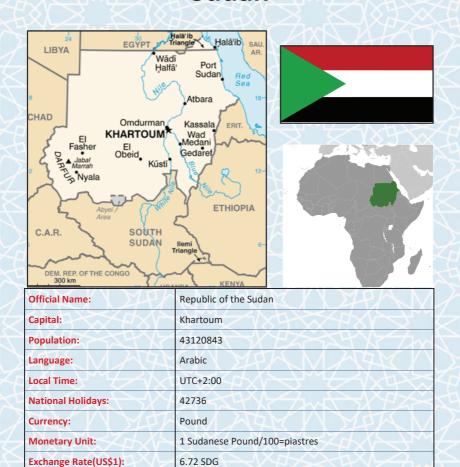
Owned by Ceylinco Insurance PLC

#### Brief:

It is a general insurance company underwriting all classes of general insurance and the market leader in the industry. It is a financially strong company and maintain more than required solvency margin.

				MITTE	_KR
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	19,186	17,977	16,117	13,557	12,165
Net Earned Premium	19,186	13,209	11,783	10,153	9,360
Investment Income	2,368	2,030	1,573	1,991	1,521
Operating & Other Expenses	6,700	6,165	5,276	4,885	4,753
Gross Claims	9,430	8,956	10,484	6,608	5,925

# Sudan



Authority of Sudan

The Central Bank of Sudan and the Insurance Supervisory

Association Of The Sudanese Insurance & Reinsurance

4300

808

GDP Per Capita US\$ PPP:

**Supervisory Authority:** 

**National Association:** 

GDP Per Capita US\$ Nominal:



#### Al-Baraka Insurance Company, Sudan

Contact Person Adam Ahmed Hassan
Position General Manager
Tel 00249 9 12302402

Email Adam-hassan@albaraka-ins.com / info@albaraka-ins.com

Website www.albaraka-ins.com

Address Khartoum – Sudan / Albaraka Tower 2nd floor

Class of Business Insurance

Rating Overview BBB (Triple B) from the Islamic International Rating Agency (Bahrain)

Establishment Date 1985

**Paid up Capital** 10,000,000

Owned by

1. Albaraka Bank Sudan

2. Export Development Bank

3. AlBeady for Roads and Bridges Sudan

#### **Brief:**

Al Baraka Insurance Co. is a Sudanese insurance company established in 1985 as an independent investment entity by AlBaraka bank of Sudan a subsidiary of the famous an worldwide banking group (Al Baraka Group.)

Albaraka Insurance Company deals with almost all types of insurances namely Motor, Marine, Fire, Liabilities, Mis.Acced. Engineering, Takaful (Life Assurance), Travel Insurance, Medical Insurance, Credit and Bond Insurances, Energy Insurance, Banker Blanket Bond and Computer Crime Insurance (BBB/ECC), Agriculture Insurance, Medical Malpractice Insurance, War in land Insurance and Aviation.

Financial Indicator (million):	2018	2017	2016	2015	2014
Gross Premium Written	547,961,005	294,693,694	160,722,470	84,189,264	61,332,475
Net Earned Premium	378,320,696	215,130,579	122,469,251	58,215,635	45,254,003
Investment Income	12,374,334	2,263,631	1,155,758	2,527,161	2,145,770
Operating & Other Expenses	79,464,589	43,361,471	26,560,521	17,321,135	12,086,566
Gross Claims	194,623,883	75,389,129	35,769,418	32,233,184	25,619,108

# شـركة السلامة للتأمين المحدودة



### Asalama Insurance Company, Sudan

Contact Person Tamader Abu Algasim AbdAlrahim

**Position** General Manager

Tel 3313

Email info@alsalama.ad

Website WWW.alsalama.sd

Establishment Date 1993

Paid up Capital 100000000 SDG

Subscribed Capital 15719995SDG

Owned by 100 % National Entities/individuals

				S	DG
<u>Financial Indicator:</u>	2018	2017	2016	2015	2014
Gross Premium Written	391,857,133	305,813,677	174,082,902	112,312,405	91,051,352
Net Earned Premium	304,794,076	211,738,644	90,466,185	72,660,901	68,949,042
Investment Income	22709594	4339470	2340500	1720500	1484560
Operating & Other Expenses	54,423,541	35,711,419	20,970,799	16,224,133	12,994,165
Gross Claims	165,276,855	89,602,028	53,344,462	40,547,022	32,495,220

### **General Insurance Company, Sudan**

Contact Person Mohammed Hassan Idris

**Position** General Manager

Tel 0083-777383

Email mohd.hassan@generalinsurancesudan.com

Address Al Mak Nemer Road, Building No 2/8 \_square 2/5, P. O Box 1555,

Khartoum

Class of Business Non-Life

Establishment Date 1961

Paid up Capital 7,500,000

**Brief:** 

The first National Company; established in March 1961 and undertook the life insurance portfolio in

the Foreign Companies` branches operating in Sudan until 1971



#### Juba Insurance Company, Sudan

Contact Person Mr. Mohamed Hassan Mohamed

**Position** General Manager

Tel 249183779596 / 97

Email abdelaaljuba@yahoo.com

Website www.juba-insurance.com

Address El Baladiya Ave, Al Khurtum, Sudan

Class of Business Non - life

Establishment Date 1981

Paid up Capital 3200000USD

#### **Brief:**

Juba Insurance Company Ltd. is a leading insurer in South Sudan and Sudan, incorporated in 1981 to deliver insurance services with the highest level of professionalism.

Financial Stability: The Company has a paid up capital of SDG 18m, further supported by strong, audited, regulatory reserves and stable reinsurance relationships with Lloyds of London and other significant players in the International Reinsurance Markets.

Claims Settlement Ability: In 2013 the company successfully settled the biggest non-aviation claim in the recent history of the Sudanese insurance market, totaling US\$ 12m.

			USD
Financial Indicator:	2017	2016	2015
Gross Premium Written	130049	97229	93,063
Net Earned Premium	52,572	40,874	33,470
Investment Income	40,363	31,601	31,320

### Middle East Insurance Company (S) Ltd, Sudan

Contact Person Muawya Abasher

**Position** General Manager

Tel 00249-183779544

Email info@middleeast-ins.com

Website www.middleeast-ins.com

Address The main branch in Khartoum - Nile Street - Kuwait Sudanese center first

tower - El-Mizanein floor.

Class of Business Non - life

Establishment Date 1981

Owned by % 100National Entities/Individuals

			SDG
Financial Indicator:	2017	2016	2015
Gross Premium Written	256,801	132,109	107,797
Net Earned Premium	58,318	26,553	27,207
Investment Income	31,645	26,217	27,059
Gross Claims	66,522	88,561	48,011



#### **National Reinsurance Company, Sudan**

Contact Person Osman Elhadi Ibrahim
Position General Manager

Tel +249-183778221 / +249-912145634 Email info@national-reinsrance.com

Website National-reinsurance.com

Address P.O. box 443, Khartoum 11111 Sudan- Reinsurance House, Barlaman

Street

Class of Business Insurance

Establishment Date 1973

Paid up Capital 18,864,442 SDG
Subscribed Capital 50,000,000 SDG
Owned by Public company

#### **Brief:**

The National Reinsurance Company (Sudan) Limited was established in 1973 with the initiative and technical support of the United Nations Conference on Trade and Development (UNCTAD). The company effectively started operation in 1974.

The company is incorporated under the Companies' Act of 1925, listed in Khartoum Stock Exchange and regulated by the Insurance Supervisory Authority. Rigorous regulatory requirements are adhered to on all aspect and particularly on risk management and solvency.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	779,087,841	259,623,378	173,396,216	148,462,754	161,546,506
Net Earned Premium	460,192,928	157,673,947	110,247,044	91,129,939	112,782,567
Investment Income	17,614,324	13,995,554	14,759,294	12,251,620	9,784,838
Operating & Other Expenses	36,854,260	17,797,318	12,054,629	8,221,705	7,906,896
Gross Claims	103,739,926	46,381,832	48,297,231	42,650,399	42,934,107



### **Sheikan Insurance & Reinsurance Company, Sudan**

Contact Person Hanan Hamid Abdelhadi

**Position** Assistant Managing Director of Finance

Tel 249112522946

Email hananhamid713@gmail.com/ info@shiekanins.sd

Website www.shiekanins.sd

Address El Souk El Arabi, Shiekan Building – Khartoum, Sudan

Class of Business Insurance
Rating Overview +BBB
Establishment Date 1983

Paid up Capital \$10,000,000

Subscribed Capital \$10,000,000

Owned by National Economic Authority

					Y
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	2,246	1,608	1,007	870	764
Net Earned Premium	1,424	1,055	730	577	495
Investment Income	15	10	13	13	10
Operating & Other Expenses	287	231	156	120	100
Gross Claims	1,014	887	452	434	388



### **Islamic Insurance Company, Sudan**

Contact Person Mr. Abdalla Ahmed Abdalla

PositionGeneral ManagerTel00249 183-771751

Email islamicins@sudanmail.net
Website www.islamicinsur.com

Address Khartoum - Ali Abdul Latif Street

Islamic Insurance Tower

Class of Business All classes of Insurance

Establishment Date 1979

Paid up Capital ,50,000,000SDG

Owned by 100 % National Entities/Individuals

Brief:

Islamic Insurance Company Limited is a pioneer and authentic experience derived from the spring of Islamic Sharia and the sciences of the times and its tools. The world has contributed effectively to the Islamization of the Islamic economy in general and the insurance sector in particular, and has worked to improve all its services through:

To pay attention to the customer first and foremost and sincere worker with him by seeking to achieve his aspirations and desires to reach happiness.

Attention to the continuous development and improvement in the field of insurance and the use of modern technologies.

Caring for employees and developing their skills through continuous training and qualification.

Attention to providing a good working environment.

Sincere and sincere pursuit of the wishes and aspirations of shareholders.

Commitment to maintain the work ethic.

Full interaction with the community.

			SDG
Financial Indicator:	2017	2016	2015
Gross Premium Written	920,390	613,236	400,096
Net Earned Premium	774,553	525,684	327,669
Investment Income	9,912	11,597	5,537
Gross Claims	413,742	252,865	178,782



### Sudanese Insurance & Reinsurance Company, Sudan

Contact PersonMr. Hassan El SayedPositionManaging DirectorTel249-183-777796

Email manager@sudinrco.com

Website www.sudinrco.com

Address P.O. box 2332 , Khartoum, Sudan

Class of Business Non-Life & All Classes

Establishment Date 1967

Paid up Capital 530000USD

			$\times \times \times$
Financial Indicator:	2017	2016	2015
Gross Premium Written	438,080,509	245,552,531	99,909,606
Net Earned Premium	149,382,962	152,261,200	52,856,027
Investment Income	15,524,456	6,459,116	2,239,561

USD



### **United Insurance Company, Sudan**

Contact Person Mr . Abdelkhalig Abdalla Mohamed

**Position** General Manager

Tel 249-183-720001/02

**Email** info@unitedinsurance.ws

Website www.unitedinsurance.ws

Address 8-9-10 The United Insurance Tower Parliament st. Crossing Tayar Murad

st, Khartoum, Sudan

Class of Business Non-Life & All Classes

**Establishment Date** 1969

Paid up Capital 1335000USD

			USD
Financial Indicator:	2017	2016	2015
Gross Premium Written	282,847,663	189,083,889	110,966,195
Net Earned Premium	139,853,140	102,033,551	57,714,247
Investment Income	85,968,412	59,293,913	35,644,411



### **Elnilein Insurance Company**

Contact Person Moustafa Al Amin Al Sheikh

**Position** Managing Director

**Tel** +249 183 (778190 – 771747)

Email info@elnileinins.com
Website www.elnileinins.com

Address Khartoum, Intersection of Al-Gomhouria Street with Al-Muk Nimr Street

Class of Business Non-Life & Takaful

Establishment Date 1981

Paid up Capital 43,000,000 SDG Subscribed Capital 75,000,000 SDG

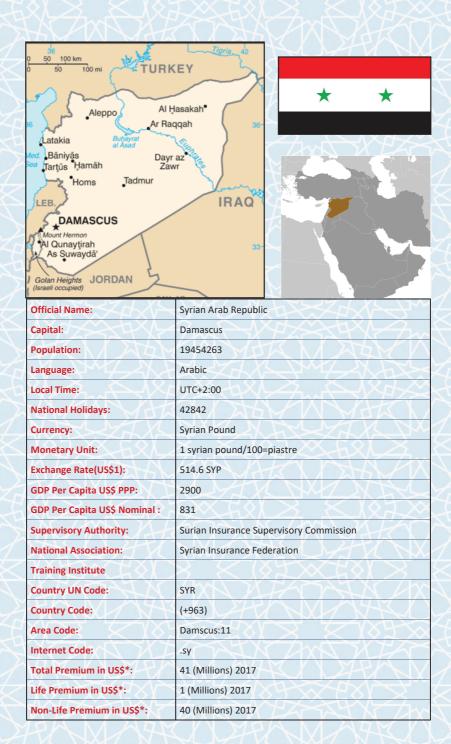
Owned by 100 % National Entities/Individuals

#### Brief:

Established in 1982, Elnilein Insurance Company is a national Sudanese company with promise to be a reliable source for professional and specific objectives and future vision for insurance market in the Sudan

The company provides specialized services for customers through insurance products upon public risks, life, and health. Our insurance programs are uniquely provided based on customer's special needs. Elnilein insurance company also provides integrated combination of insurance solutions on insurance programs upon life, health, cars, agricultural and animal sectors, in addition to all categories of public insurance, guarantee letters, personal insurance for both large and medium industrial and commercial companies, also the energy, shipping, and development sectors. For the sake, the company has employed a highly specialized competent with experience and professionalism.

# **Syria**



### **Arab Union Reinsurance Company, Syria**

Contact Person Dr. AZIZ SAKER

Position Chairman / General Manager

Tel (00963-11)6132592-6132593

**Email** planning@ arabunionre.sy

Website www.arabunionre.sy

Address Elmezzeh Fayez Mansour St - (3) Villas East, 25 Qurtaja Avenue

P.O Box: 5178 Damascus, SYRIA

Class of Business Composite Insurer

Establishment Date 1974

Paid up Capital USD 50 000 000

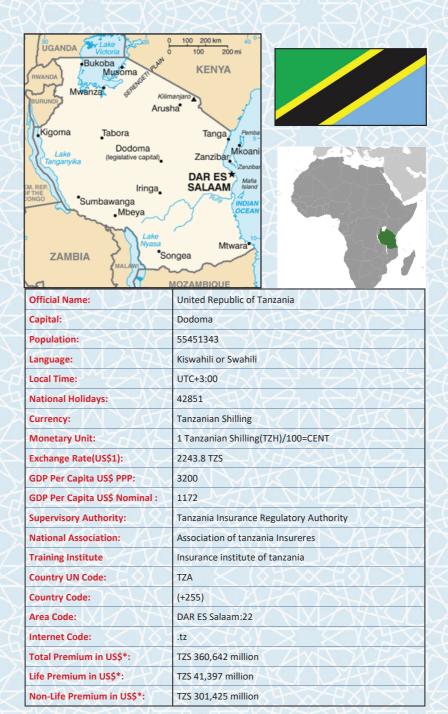
#### Brief:

### ARAB UNION REINSURANCE.CO

A union joint-stock company, established in 1974 by virtue of the presidency's board decision of Arab Republics Union as per law No;2/1974

Syrian nationality its head office located at Damascus and has a branch in Arab Jamahiriya of Libya Its purpose is re-insurance operations and other relevant works.

# **Tanzania**





### **Tanzania National Reinsurance Corporation Limited, Tanzania**

Contact Person Mr. Rajab Kakusa

Position Chief Executive officer
Tel +255 22 212 2536/7

Email info@commonwealthofnations.org

Website www.tan-re.co.tz

Address 4th Floor, TDFL Building, Office Block II

Class of Business Reinsurance

Rating Overview B +
Establishment Date 2004

Paid up Capital TZS.38,852,993,000

**Brief:** 

The Commonwealth is an association of sovereign nations which support each other and work together towards international goals. With their common heritage in language, culture, law, education and democratic traditions, among other things, Commonwealth countries are able to work together in an atmosphere of greater trust and understanding than generally prevails among nations. This website, developed by Nexus Partnerships, the leading publisher of Commonwealth affairs, is designed to ensure that the international community has a one-stop-shop guide to the governments, businesses, civil society, travel, statistics and personalities in the 53 member countries of the Commonwealth. To find out more about the intergovernmental Commonwealth, visit the Commonwealth Secretariat's website here

			TZS
Financial Indicator:	2017	2016	2015
Gross Premium Written	78,942,004	74,909,367	73,057,239
Net Earned Premium	67,461,191	62,401,883	60,589,401
Investment Income	2,134,298	2,365,456	2,303,374

# **Thailand**





0 50 100 100 7	
Official Name:	Kingdom of Thailand
Capital:	Bangkok
Population:	68615858
Language:	Thai
Local Time:	UTC+7:00
National Holidays:	42944
Currency:	Baht
Monetary Unit:	B1=100 STANGS
Exchange Rate(US\$1):	34.34 Baht
GDP Per Capita US\$ PPP:	17900
GDP Per Capita US\$ Nominal :	7607
Supervisory Authority:	Office of insurance Commission(OIC),Thailand
National Association:	Thai Association of Insurance & Finacial Advisors ,Thai General Insurance Association
Training Institute	Thiland Insurance Institute
Country UN Code:	THA
Country Code:	(+66)
Area Code:	Bangkok:2
Internet Code:	.th
Total Premium in US\$*:	26622 (Millions)
Life Premium in US\$*:	18136 (Millions)
Non-Life Premium in US\$*:	8485 (Millions)



### **Asian Reinsurance Corporation, Thailand**

Contact Person Mr. Anil Sant
Position P&CEO

Tel +66 2 245-2169

Email asianre@asianrecorp.com
Website www.asianrecorp.com
Address 17th Floor, Tower B

Chamnan Phenjati Business Center 65/141-65/144 Rama 9 Road, Huaykwang

Bangkok 10310 Thailand.

Class of Business Reinsurance

Establishment Date 1979

Paid up Capital USS 100850000

Brief:

The Asian Reinsurance Corporation is an intergovernmental organization established in May 1979 under the auspices of the UN-ESCAP. Membership is open to all state members or associate members of the United Nations Economic and Social Commission for Asia and the Pacific.

To become a leading professional re-insurer capable to meet the reinsurance needs of Asia-Pacific Region.

The corporation shall operate as a professional reinsurer accepting business from the insurance markets in member states as well as other markets of the region and elsewhere, and shall retrocede its surpluses after net retention with priority given to the national insurance and reinsurance markets of the member states.

The Corporation shall invest a sizeable proportion of its funds within the region, provided that such investments meet with the requirements of sound insurance techniques.

# Togo



Official Name:	Togolese Republic
Capital:	Lomé
Population:	8176449
Language:	French
Local Time:	UTC+0:00
National Holidays:	42852
Currency:	West African CFA franc
Monetary Unit:	1CFA Franc/100=Centime
Exchange Rate(US\$1):	617.4 XOF
GDP Per Capita US\$ PPP:	1700
GDP Per Capita US\$ Nominal :	682
Supervisory Authority:	Ministere des finances - Direction des Assurances
National Association:	Le Comité des Assureurs du Togo
Training Institute	The XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
Country UN Code:	TGO MITA
Country Code:	(+228)
Area Code:	Lome: 2
Internet Code:	.tg
Total Premium in US\$*:	87 (Millions) 2017
Life Premium in US\$*:	36 (Millions) 2017
Non-Life Premium in US\$*:	51 (Millions) 2017



### **CICA Re, Togo**

Contact Person Jean Baptiste
Position General Manager
Tel (228)2216269-388
Email cica-re@cica-re.com
Website www.cica-re.com

Address Cité OUA-Lomé 2- 07 BP 12 410 Lomé Nyékonakpoè LOME-TOGO

Class of Business Composite

Rating Overview GCR: National (zone CIMA) AA International BB+ Ambest FSR B ICR

bb+

**Establishment Date** 1981

Paid up Capital 45,734,705 EUR Subscribed Capital 76,224,509 EUR

Owned by

#### **Brief:**

Créée en 1981 par les Etats Membres de la Conférence Internationale des Contrôles d'Assurances (CICA) devenue depuis la signature du Traité CIMA, la Conférence Interafricaine des Marchés d'Assurances en 1992, la CICA-RE a commencé ses activités le 1er janvier 1984.

Les missions à elle assignées sont contenues dans l'Accord portant sa création. Elles consistent essentiellement à :

promouvoir le développement des activités nationales d'assurances et de réassurances dans les pays membres

			CFA Franc (in billions)		
Financial Indicator:	2017	2016	2015	2014	
Gross Premium Written	46,336,567	38,228,610	33,189,587	30,270,27	
Net Earned Premium	38,883,650	34,193,387	28,689,385	26,099,49	
Investment Income	2081605	2171344	2257816	1,714,961	
Operating & Other Expenses				4,319,870	
Gross Claims	22,240,572	17,909,027	15,272,116	9,589,600	

# **Tunisia**







Official Name:	Republic of Tunisia			
Capital:	Tunis			
Population:	11516189			
Language:	Tunsian Arabic			
Local Time:	UTC+1:00			
National Holidays:	14 january,20 March			
Currency:	Tunisian Dinar			
Monetary Unit:	Tunisian Dinar=1000 milim			
Exchange Rate(US\$1):	2.48 TND			
GDP Per Capita US\$ PPP:	11900			
GDP Per Capita US\$ Nominal :	3587			
Supervisory Authority:	Ministere des Finances - comite general des assurances			
National Association:	The Tunisian Federation of Insurance Companies			
Training Institute	La Fédération Tunisienne des Sociétés d'Assurances(FTUSA)			
Country UN Code:	TUN			
Country Code:	(+216)			
Area Code:	Tunis: 1			
Internet Code:	.tn			
Total Premium in US\$*:	870 (Millions)			
Life Premium in US\$*:	186 (Millions)			
Non-Life Premium in US\$*:	684 (Millions)			



### Compagnie Méditerranéenne d'Assurances et de Réassurances COMAR, Tunisia

Contact Person Ben Yedder Hakim

**Position** General Manager

Tel (216) 71 340 899

Email dg@comar.tn

Website www.comar.tn

Address COMAR Avenue Habib Bourguiba 1001 Tunis R.P.

Class of Business All Classes

Establishment Date 1969

#### **Brief:**

La Compagnie Méditerranéenne d'Assurances et de Réassurances COMAR créée en 1969 est parvenue à occuper rapidement une place de choix sur le marché des assurances Risques Divers et Vie, tout en se garantissant de solides assises par sa filiation directe depuis 1973 à un groupe financier important qui n'est autre que le GROUPE AMEN .

	Tunisian Pinar (in minoris)				
Financial Indicator:	2017	2016	2015		
Gross Premium Written	192,323,692	170,911,670	161,646,00		
Net Earned Premium	158,973,586	142,792,893	138,364,828		
Investment Income	30638775	28716296	25045638		
Operating & Other Expenses					
Gross Claims	99,609,947	92,080,911	90,065,568		

Tunisian Dinar (in Millions)



# **ASSURANCES BIAT**

### **Assurance BIAT, Tunisia**

Contact Person Ismaïl Mabrouk

**Position** President

Tel (+216) 31 300 100

Email contact@assurancesbiat.com.tn

Website www.assurancesbiat.com.tn

Address Immeuble Assurances BIAT – Les jardins du Lac II – 1053 Les Berges du Lac

II - Tunis

#### **Brief:**

Créée en 1976, la BIAT - Banque Internationale arabe de Tunisie est aujourd'hui la première banque du pays et se classe au premier rang sur de nombreux indicateurs.

La BIAT - banque universelle, a développé toutes les activités de banque et constitue un groupe bancaire avec ses filiales dans les domaines de l'assurance, de la gestion d'actifs, du capital-investissement ou de l'intermédiation boursière.

Appuyant son développement sur la proximité, l'engagement sociétal, la BIAT met son expertise et sa solidité au profit de ses clients et de l'économie de la Tunisie.



### Group Des .Ass.De.Tunisie (GAT), Tunisia

Contact Person Mohamed Dkhili

**Position** General Manager

Tel (+216) 31 350 000 / 31 351 00

Email gat@gat.com.tn

Website www.gat.com.tn

Address Tous droits réservés GAT ASSURANCES 92 avenue Hédi Chaker 1002 Tunis

Establishment Date 18-Jul-75

**Paid up Capital** 35,000,000 T.D.

#### **Brief:**

Le 18 juillet 1975, GAT ASSURANCES a été créé à la faveur d'une restructuration du marché tunisien grâce à l'association de deux volontés. L'une Tunisienne et l'autre étrangère. Désormais, nous sommes une Compagnie à 100% tunisienne et à capitaux privés.

Depuis 40 ans, la protection des personnes et des biens sur le long terme est notre métier. Chaque jour qui passe, chacune de nos actions nous fait grandir et nous rend dignes de la confiance de nos clients. Nous accompagnons, sans relâche, nos clients, particuliers, professionnels ou entreprises dans la gestion des risques et des opportunités de la vie.



### Socite D'Assurance "Salim", Tunisia

Contact Person Mrs.Dalila Bader
Position General Manager

Tel (216) 184200

Email commercial@salim-ins.com

Website www.salim-ins.com

Address Imm. Assurances Salim Lotissement AFH-BC5, Centre Urbain Nord-Tunis

**Establishment Date** 1995

Paid up Capital 13,000,000 T.D.

#### **Brief:**

La société ASSURANCES SALIM a été créée à l'initiative de la Banque de l'Habitat en Septembre 1995 sous la forme d'une société anonyme spécialisée en assurance Vie « La société Tunisienne d'assurance Vie et de Capitalisation SALIM » avec un capital initial de 1 000 000 de dinars.

La société a par la suite été transformée en société multibranche dénommée « ASSURANCES SALIM » le 24 juin 1997.

Cette extension s'est accompagnée par une augmentation de son capital qui a été porté à 4 000 000 de dinars, puis à 10 000 000 de dinars en 2003 pour être élevé à 13 300 000 dinars à l'occasion de l'introduction en bourse en 2010.

		Tunisian Dinar (in Millions)		
<u>Financial Indicator:</u>	2017	2016	2015	
<b>Gross Premium Written</b>	90,202,286	73,276,947	61,507,961	
Net Earned Premium	61,988,283	49,078,071	38,511,547	
Investment Income	9013765	7556180	6874849	
Gross Claims	51,733,274	38,280,691	30,179,574	



### STAR - Société Tunisienne d'Assurances et de Réassurances, Tunisia

Contact Person Hassene Feki

**Position** General Manager

Tel (216) 70 255 000

**Email** marketingetcommunication@star.com.tn

Website www.star.com.tn

Address Square Avenue de Paris 1000 - Tunis (2,085.98 km)1080 Tunis, Tunisia

**Establishment Date** 1958

**Paid up Capital** 23,076,930 J.D.

### **Brief:**

La société a pour objet l'assurance et la réassurance de tous les risques pouvant entraîner tous dommages, tant corporels que matériels ou immatériels ainsi que tous les risques de responsabilité civile, professionnelle ou autre. La société a pour but d'exercer l'industrie de l'assurance dans toutes les branches et faire toutes sortes d'opérations de garantie et d'indemnité.



### **Tunis Re, Tunisia**

Contact Person Mrs Lamia Ben Mahmoud

Position Chairman and General Manager

Tel 2167190-4911

Email tunisre@tunisre.com.tn

Website www.tunisre.com.tn

Address 12 Avenue du Japon, Montplaisir. Tunis BP 29 - 1073 Tunis. Tunisia

Class of Business Composite

Rating Overview B+ Good / bbb- credit risk

Establishment Date 1981

Paid up Capital 100 000 000 TND
Subscribed Capital 100 000 000 TND
Owned by 100% National

#### **Brief:**

Tunis Re, First National Professional Reinsurer In Tunisia

Tunis Re a limited company was incorporated in 1981 by the initiative of the public authorities with the contribution of the Tunisian banks and insurance companies.

Mrs Lamia Ben Mahmoud, Chairman and General Manager of Tunis Re, was appointed by the board of directors, during its meeting of August 11th, 2009.

The share capital of Tunis Re is fixed to one hundred million (100.000.000)

				(In MDT)
Financial Indicator:	2017	2016	2015	2014
Gross Premium Written	121,672	113,434	100,586	
Net Earned Premium	70.784	64.499	56.851	51.312
Investment Income	19015	18881	150065	
Gross Claims	44.347	33.541	28.454	29.568

# Turkey







Official Name:	Republic of Turkey
Capital:	Ankara
Population:	81257239
Language:	Turkish
Local Time:	UTC+3:00
National Holidays:	43037
Currency:	Turkish Lira
Monetary Unit:	1Turkish Lira/100= kuruş
Exchange Rate(US\$1):	3.628 TRY
GDP Per Capita US\$ PPP:	07,
GDP Per Capita US\$ Nominal :	8507
Supervisory Authority:	Ministry of Treasury & Finance
National Association:	Insurance Association of turkey
Training Institute	The Turkish Insurance Institute
Country UN Code:	TUR
Country Code:	(+90)
Area Code:	Istanbul: 212
Internet Code:	.tr
Total Premium in US\$*:	10452(Millions)
Life Premium in US\$*:	1417 (Millions)
Non-Life Premium in US\$*:	9035 (Millions)

# **AKS**igorta

İyi düşün, iyi yaşa!

### **AKSigorta, Turkey**

Contact Person Uğur Gülen

**Position** General Manager

Tel 0216 280 88 88

Email bilgi@aksigorta.com.tr Website www.aksigorta.com.tr

Address Poligon Cad.Buyaka 2 Sitesi No:8 Kule:1, Kat : 0-6 Ümraniye 34771

İstanbul Türkiye

Class of Business Non-Life Insurer

Establishment Date 1960 Paid up Capital 306,000,000

**Brief:** 

Aksigorta, established in 1960, renders service to retail and corporate customers all over Turkey with its 700 employees, 16 regional headquarters, over 2.000 independent agencies, 990 Akbank branches, 69 brokers and 3.600 contracted institutions.

Aksigorta, offering a vast variety of products from health to travel, motor to compulsory earthquake insurance, business package to liability insurance, focuses on extending sector in Turkey, improving social insurance awareness by using every means possible and supplying insurance products and services to all segments of society.

Aksigorta utilizes its experience, knowledge and capabilities to offer accurate solutions to customers, ensure that they experience something favorable and make it possible for them and their families to be confident about the future. After the partnership started in 2011 by Sabancı Holding with Belgian global giant Ageas, both Sabancı Holding and Ageas have 36 % stake each in Aksigorta. And the remaining 28% is traded at the Istanbul Stock Exchange national market.

		INI -
2016	2015	2014
1,895,559	1,622,171	1,713,594
	1,129,329	1,157,305
	104,187	86,300
	(113479)	(103916)
	(906666)	(840732)
		2016 2015 1,895,559 1,622,171 1,129,329 104,187 (113479)

# ANADOLU SIGORTA

# Kaybetmek yok.

### **Anadolu Anonim Turk Sigorta, Turkey**

Contact PersonMehmet ŞencanPositionGeneral ManagerTel0850 744 0 744

Email bilgi@anadolusigorta.com.tr Website www.anadolusigorta.com.tr

Address Anadolu Sigorta, Rüzgarlıbahçe Mahallesi Kavak Sokak No:31 34805

Kavacık / İstanbul

Class of Business Non-Life Insurer

Establishment Date 1925

**Paid up Capital** 500,000,000

#### Brief:

As a privately-owned insurance company, Anadolu Insurance Company has played an important role in the development of the insurance industry in Turkey and in the modernization of the country's socioeconomic environment in parallel with that development ever since it was founded.

As part of the "Recon Project" that it launched in 1997, the company has brought all of its agencies into its data processing network through an online and real-time system. Through the benefits of information technology, it has raised the quality of its services to modern-day levels.

Down through the years, Anadolu Insurance Company's unchanging principle of paying claims immediately and in full has been a source of confidence for our country's people.

Backed today by a strong capital base and advanced infrastructure, Anadolu Insurance Company takes a pioneering approach to insurance that is focused on customer satisfaction through its principle of "Never Lose" while seeking to encourage the spread of insurance awareness throughout Turkey.

			TRY	
Financial Indicator:	2016	2015	2014	
Gross Premium Written	4,484,060	3,610,674	3,004,830	
Net Earned Premium		2,521,354	2,235,759	
Investment Income		276,543	190,509	
Operating & Other Expenses		605,324	522,686	
Gross Claims	2,236,015	1,941,149	1,553,197	



Milli Re, Turkey

Contact Person Ms. Aylin Kocatürk

**Position** Manager

Tel +90 212 231 47 30

Email akocaturk@millire.com

Website www.millire.com/fair\_pool

Address Milli Reasürans T.A.Ş. Teşvikiye Cad. No: 35 34367 ,Şişli, Istanbul – Turkey

Class of Business Non-Life Reinsurance Pool

Establishment Date 1972

Paid up Capital 660000000 TL

Subscribed Capital 66000000TL

### Brief:

The idea of using Reinsurance Pooling system for the benefit of Afro-Asian Companies had been discussed in every FAIR General Meetings and it was unanimously decided to set up the FAIR Non-Life Reinsurance Pool with effect from 1.1.1974 after the 3rd Meeting of the F.A.I.R. General Assembly which was held in Istanbul on the 11th-14th September 1972. The General Assembly also unanimously entrusted the management of the Pool to Milli Reasürans T.A.Ş (MilliRe).

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	£ 43.398.000	£ 43.034.000	£ 44.261.000	£ 41.711.000	£ 39.284.641
	(est)	(est)	(est)	(est)	
Gross Claims	£ 12.680.758	£ 9.217.167	£ 2.979.222	£ 3.730.114	£ -588.171

# U.A.E





Official Name:	United Arab Emirates
Capital:	Abu Dhabi
Population:	9701315
Language:	Arabic
Local Time:	UTC+4:00
National Holidays:	43071
Currency:	UAE Dirham
Monetary Unit:	1 Emirati Dirham/100=fils
Exchange Rate(US\$1):	3.673 AED
GDP Per Capita US\$ PPP:	68600
GDP Per Capita US\$ Nominal :	41476
Supervisory Authority:	UAE Insurance Authority
National Association:	Emirates Insurance Association
Training Institute	
Country UN Code:	ARE
Country Code:	(+971)
Area Code:	Abu Dhabi:2
Internet Code:	.ae \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
Total Premium in US\$*:	12461 (Millions)
Life Premium in US\$*:	2854 (Millions)
Non-Life Premium in US\$*:	9607 (Millions)



### Abu Dhabi National Ins Co - ADNIC, U.A.E.

Contact Person Hassan Al Khuwaildi

**Position** Senior Manager – Corporate Communications

Tel 24080421

h.alkhuwaildi@adnic.ae

Website www.adnic.ae

Address Abu Dhabi, Khalifa Street

Class of Business Insurance
Rating Overview A- Stable

Establishment Date 1972

Paid up Capital AED 375 Million

Subscribed Capital AED 375 Million

Owned by Shareholders

#### **Brief:**

Abu Dhabi National Insurance Company (ADNIC) PJSC is a composite insurance partner with long standing expertise in providing insurance products to individuals and corporates across the Middle East and North Africa (MENA) region. Founded in the United Arab Emirates (UAE) in 1972, ADNIC has a wide network of branches as well as sales and service centres across the country. ADNIC also has a representative office in London, under the name ADNIC International Ltd. ADNIC is a publicly listed company on Abu Dhabi Securities Exchange (ADX).

				A	ED
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	2,909.50	2,643.30	2,375.50	2,290.70	2,631
Net Earned Premium	1,430	1,038	1,082	1,285	1,482
Investment Income	95.9	114.2	102.4	102	106.4
Operating & Other Expenses	-229.7	-191	-239.9	-207.6	-230.2
Gross Claims	-1,716.50	-1,656.80	-1,440.60	1,879.70	1,549.60



### Abu Dhabi National Takaful, U.A.E.

Contact Person Mr. Osama Abdel-Raouf Abdeen

Position CEO

Tel 971-2-4107700

Email info@takaful.ae

Website www.takaful.ae

Address Building No.12, 25th Floor, Marina Square - Abu Dhabi - United Arab

**Emirates** 

Class of Business Composite Insurer (Takaful)

Establishment Date 2003

Paid up Capital 100000000 AED
Subscribed Capital 100000000AED

			AED
Financial Indicator:	2016	2015	2014
Gross Premium Written	268,053	264,060	265,676
Net Earned Premium	131,781	120,806	121,003
Investment Income	10814	6437	11664
Operating & Other Expenses	39,379	35,896	32,514
Gross Claims	44,212	33,978	46,069



### Al Ain Ahlia Insurance Company, U.A.E.

Contact Person Mohammed Mazhar Hamadeh

PositionGeneral ManagerTel971-2-6119999

Emailinfo@alaininsurance.comWebsitewww.alaininsurance.com

Address P.O. Box - 3077, Abu Dhabi, U.A.E.

Class of Business Composite Insurer
Rating Overview Moody's A3

**Establishment Date** 1975

 Paid up Capital
 150,000,000

 Subscribed Capital
 150,000,000

#### **Brief:**

Al Ain Ahlia is rated A3 by Moody's due to the company's superior capitalization, good underwriting earnings trend and highly liquid assets base. OUR COMPANY IS ONE OF THE LARGEST INSURERS IN THE REGION.

Our Reinsurance arrangements provide for greater diversification of business, allow management to control exposure to potential losses arising from large risks and provide additional capacity for growth. The Reinsurance security we use is of Prime importance and our Panel of reinsurers offers first class security with a broad spectrum of the major international reinsurers being our long term partners. In brief, our strength lies in our professionalism with recognized technical support, quick response time, a thorough understanding of our client's requirements, prompt claim settlement and the knowledge that our clients are protected by first class security.

					ED
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	1,514.40	1,388.50	964.20	680.50	600.10
Net Earned Premium	424.50	390.70	278.10	222.70	209.80
Investment Income	7.10	16.40	29.70	20.10	48.30
Gross Claims	2,541.50	1,068.10	302.30	248.20	278.80



### Al Buhaira National Insurance Company, U.A.E.

Contact PersonSalah F. DaouPositionAGM - FinanceTel06 - 5174444

Email abnicho@albuhaira.com
Website www.albuhaira.com

Address ABNIC Tower – Corniche Road – Khalid Lagoon – Sharjah - UAE

Class of Business General Insurance and Group life

Rating Overview BB+
Establishment Date 1978
Paid up Capital 250,000,000
Subscribed Capital 250,000,000

Owned by Public shareholding Co.

**Brief:** 

A leading insurer with personalized service

Established in 1978, Al Buhaira National Insurance Company (ABNIC) is a leading insurance company in UAE. ABNIC is a UAE Public Share Holding Company with a paid up capital of AED 250 Million and assets of over AED 1.8 Billion.

The reputation of ABNIC is synonymous with reliability and quality. Having 9 branches across the country, ABNIC Underwrites all types of insurance: Property, Engineering, Energy, Liability, Aviation, Marine Hull & Cargo, Group Life, Motor, Travel, Medical, Home and others.

A financially strong and professionally managed organization, ABNIC understands the needs of the customer and customizes products which cater to their specific requirements. ABNIC has carved a niche in the UAE market through its innovative and quality products with excellent customer service – "Prompt and Convenient".

ABNIC goal is to develop and deliver outstanding products, responding to customer requests, and resolve claims quickly and accurately.

Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	486,737,194	529,853,943	703,165,149	620,022,226	563,614,735
Net Earned Premium	214,135,823	293,451,089	323,590,027	286,569,054	225,989,715
Investment Income	38,402,026	49,733,063	45,998,339	42,985,694	37,177,099
Operating & Other Expenses	28,667,381	28,246,109	24,450,111	24,203,764	29,080,272
Gross Claims	298,580,642	373,805,504	543,209,704	467,944,028	441,674,223



### Al Dhafra Insurance Company (ABU DahABI), U.A.E.

Contact Person Mr. Kamal Sartawi
Position General Manager
Tel +971 2 6949444

Emailgm\_sec@aldhafrainsurance.aeWebsitewww.aldhafrainsurance.ae

**Establishment Date** 1979

Paid up Capital AED 100 Million

Subscribed Capital AED 100 Million

Owned by Public Shareholding Company listed in Abu Dhabi Stock Exchange

		AED
Financial Indicator:	2018	2017
Gross Premium Written	AED 334 Million	AED 415 Million
Net Earned Premium	AED 106 Million	AED 129 Million
Investment Income	AED 10 Million	AED 19 Million
Operating & Other Expenses	AED 57 Million	AED 37 Million
Gross Claims	AED 187 Million	AED 271 Million



### Al Fujairah National Insurance Company, U.A.E.

Contact Person Mr. Abdul Ghaffour Behroozian

Position Chairman

Tel +971 9 2233355

Email ho@fujinsco.ae

Website www.afnic.ae

Address 8th Floor, Insurance Bldg, Hamad Bin Abdullah St., Fujairah, UAE PO Box

277

Class of Business Non-life Establishment Date 1976

Paid up Capital 100000000 AED Subscribed Capital 100000000 AED

#### **Brief:**

Al Fujairah National Insurance Co (AFNIC) is the only insurer in the United Arab Emirates that has its headquarters in Fujairah, situated in the Eastern part of the country. AFNIC serves a multitude of clients across a wide-spectrum of industries throughout the UAE.

Established in 1976, under the patronage of the Ruler of Fujairah, AFNIC is a Public Shareholding Company, registered under the Federal Company Law, and Federal Insurance Law with the Government of Fujairah as the major Shareholders (with over 80% share).

AFNIC has a wide network of full-fledged branch offices spread throughout the UAE. It has an active presence in Abu Dhabi, Dubai, Sharjah, Dibba, and Fujairah, offering all their services under one roof for the convenience of customers. Customers can also avail of AFNIC's products from the Insurance ATMs (a revolutionary concept – first-of-its-kind in the world), which is available at various Petrol Stations in Dubai.

			ED
Financial Indicator:	2016	2015	2014
Gross Premium Written	195,531	180,880	179,984
Net Earned Premium	145,097	135,300	135,763
Investment Income	11676	8494	13627
Operating & Other Expenses	27,603	25,183	24,028
Gross Claims	100,856	95,313	94,994



### Al Hilal Takaful, U.A.E.

Contact Person Mr. Amer Daya

Position CEO

Tel 971-2-4994400

Email info@alhilaltakaful.ae
Website www.alhilaltakaful.ae

Address P.O. Box 111644, Abu Dhabi, U.A.E

Class of Business Non-life Establishment Date 2008

Paid up Capital 100 000 000 AED Subscribed Capital 100 000 000 AED

**Brief:** 

Al Hilal Takaful Company is a public incorporated company owned by Al Hilal Bank - one of the major investments of the Council (Abu Dhabi Investment Council.(

Al Hilal Takaful is licensed to conduct General Takaful under Ministerial Decree No. 28, dated 27/09/2008. It operates from its headquarters in Abu Dhabi, and has plans to expand to other emirates across the UAE.

Al Hilal is firmly dedicated to achieving excellence in service, and strives to develop innovative and Shariah-compliant Takaful products. Our core values drive the way we conductour business.

		AED
Financial Indicator:	2016	2015
Gross Premium Written	11,392	12,714
Net Earned Premium	309	446
Investment Income	4	4
Operating & Other Expenses	1,686	1,755
Gross Claims	269	553



Your dependable risk partner

شركة الذرنة للتأميين شمع.ع. AL KHAZNA INSURANCE COMPANY P.S.C

### Al Khazana Insurance Company (ABU DAHABI ), U.A.E.

Contact Person Mr.Khalifa Mohammed Abdul Aziz Al Muhairi

**Position** Chairman

Tel 971-2-6969700

**Email** khazna@emirates.net.ae

Website www.alkhazna.com

Address Villa No. 86, Al R'Doum Street, East of Al Nahyan Camp P. O. Box 73343,

Abu Dhabi - UAE

Class of Business Composite Insurer

Establishment Date 1996

Paid up Capital 420000000 AED Subscribed Capital 420000000 AED

Brief:

Al Khazna has been named after the safe or stronghold as conveyed in Arabic Language, to emphasize on this secure facet that is primarily needed in the insurance business. Furthermore, Al Khazna Insurance Company has chosen the Falcon (Al Shaheen) as a corporate symbol conveying the qualities of Strength and Leadership that guide and maintain our corporate focus.

Al Khazna today is among the leading National Insurance Companies in U.A.E. and proud of its shareholders base that is greater than ten thousand shareholders from across UAE, providing the ultimate assurance of protection from the widest range of potential risks.

We offer specialized risk management and insurance services with a strong presence and a diverse portfolio of business comprising Personal Accident, Property both operational and construction, Group Life & Medical, Motor, Liability both financial and casualty lines, Marine, Energy and Aviation, and niche products like credit, affinity products etc. We are fully geared to handle all classes of business in UAE and other GCC countries.

		A	ED
Financial Indicator:	2016	2015	2014
Gross Premium Written	236,809	172,081	127,927
Net Earned Premium	167,979	84,146	46,426
Operating & Other Expenses	38,212	24,228	24,626
Gross Claims	185,279	95,927	37,193



### Al Wathba National Insurance Company, U.A.E.

Contact Person Mr. Bassam Chilmeran

**Position** CEO

Tel 971-2-4185300
Email alwathba@awnic.com
Website www.awnic.com

Address P.O. Box 45154, Abu Dhabi, U.A.E

Class of Business Non-life
Rating Overview 'BBB'
Establishment Date 1996

Paid up Capital207000000 AEDSubscribed Capital207000000 AED

Brief:

The company has ascended to the status of being one of the choice insurers in the country. AWNIC commands an image of being a professionally managed organization with innovative ideas and the adaptability to the changes and challenges of the regional and global markets.

Since its establishment, the Company has been maintaining consistent growth and profitability. The Company is focused on customer satisfaction by offering its best services with quality products and is among the first to boast a fully operational end-to end Customer Care Center. AWNIC is supported by a highly rated panel of international Reinsurers and underwrites all classes of business in General insurance. The company also makes continuous market study and research for the development of new and innovative insurance products aimed at satisfying different segments and niche markets. Staff members are given opportunity to improve their knowledge and skills through carefully planned training and development programs, & with a multicultural environment of 20 nationalities, AWNIC provides a diversified rich environment.

			AED
Financial Indicator:	2016	2015	2014
Gross Premium Written	294,781	343,389	427,183
Net Earned Premium	141,880	213,756	211,341
Investment Income	101,491	18,302	123,752
Operating & Other Expenses	43,986	41,086	39,134
Gross Claims	133,728	172,878	166,662



### **Emirates Insurance Company, U.A.E.**

Contact Person Aart Lehmkuhl
Position Chief Financial Officer

Tel 97126981641

Email alehmkuhl@eminsco.com

Website www.eminsco.com

Address Emirates Insurance Building, Al Fardous St. P.O. Box 3856 Abu Dhabi, UAE

Class of Business General Insurance

Rating Overview A- AM Best, and S&P International Rating Agencies

Establishment Date 1982

Paid up Capital AED 150,000,000/Subscribed Capital AED 150,000,000/Owned by Public Shareholders

Brief:

One of the pioneering insurance companies in the region, Emirates Insurance Company was established by virtue of law No 6 of 1982 issued by Sheikh Zayed Bin Sultan Al Nahayan. The company opened its doors with only a handful of staff from its only branch in Abu Dhabi. After 30 years of dedication, outstanding service and commitment to all our stakeholders, Emirates Insurance Company, a semi government company, now operates from 30 offices across the country and employs over 250 staff.

Listed on the Abu Dhabi Securities Market and now rated among the best insurance companies, not only in the United Arab Emirates, but the whole GCC region. Emirates Insurance Company has come a long way since its inception in 1982.

EIC is now the 4th largest insurance company based on Gross Written Premium and carries the well respected AM Best "A-"Rating. The rating is indicative of the financial strength and professional management of the company.

					AED
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	1,043,330	1,077,434	1,021,859	938,752	840,073
Net Earned Premium	504,619	484,691	462,448	417,824	402,013
Investment Income	35,065	53,865	55,552	50,577	65,508
Operating & Other Expenses	125,462	104,528	92,973	85,239	79,794
Gross Claims	426,659	511,467	397,586	356,704	400,527



### **Emirates Re, U.A.E.**

Contact Person Inanc Kirgiz

Position Executive Director, Independent

Tel 971-4-2702000 Email info@emiratesre.ae

Website http://emiratesre.omniaconnect.net/

Address Jalan Bahasa, 87014 Labuan F.T, Malaysia, Emirates Financial Towers,

DIFC, PO Box 9329, Dubai, UAE

Class of Business Retakaful Insurer

Establishment Date 2013

Paid up Capital 120000000 USD Subscribed Capital 120000000 USD

#### **Brief:**

EmiratesRE The first leading Retakaful Institution for regional and worldwide markets, grounded on Fiqh Al Muamalat, observing the rules and regulations of the Islamic society.

Emirates Re is committed to enriching the Retakaful and Insurance industries in accordance with Shari'a principles by providing first-class levels of expertise, products and services. We transact several lines of business on a Treaty and Facultative basis

			Willion USD	
Financial Indicator:	2016	2015	2014	
Gross Premium Written	82	66	64	
Net Earned Premium	81.2	58	40	
Investment Income	1.6	3.4	4.3	
Operating & Other Expenses	6.7	7/	7.0	
Gross Claims				



### **HDFC International Life & Re Company Limited, U.A.E.**

Contact Person Sameer Yogishwar

Position Chief Executive Officer

Tel 00971 4 354 6969

**Email** sameer@hdfclifere.com

Website www.hdfclife.com

Address Unit OT 17-30, Level 17, Central Park Offices, Dubai International

Financial Centre (DIFC), P.O. Box 114603

Class of Business Life

Establishment Date 2016

#### Brief:

HDFC Life is one of the leading life insurance companies in India offering a range of individual and group insurance solutions that meet various customer needs such as Protection, Pension, Savings & Investment and Health, along with Children's and Women's Plan.

Financial Indicator:	2018	2017	2016	2015
Gross Premium Written	23,564	19,445	16,313	14,830
Investment Income	8,875	11,367	1,959	12,450
Operating & Other Expenses	3,172	2,453	1,893	1,509



### Orient Insurance Company, U.A.E.

Contact Person Omer Hassan Elamin

Position President – Orient Group

Tel +971 4 2531300 Email orient@alfuttaim.com Website www.insuranceuae.com

Address Orient Building, Al Badia Business Park, Dubai Festival City, P O Box

27966, Dubai, United Arab Emirates

Class of Business Composite – General, Health and Life

Establishment Date 1982

Paid up Capital AED 500 Million
Subscribed Capital AED 500 Million

Owned by 100% National Entities or Individuals

**Brief:** 

Established in 1982, with a paid up capital of AED 5 Million, Orient has grown steadily to become one of the largest insurance companies in the UAE with a paid up capital of AED 500 million and equity of AED 2.8 Billion, consistently achieving the best results in the market. Orient has established subsidiary companies in Syria, Egypt, Sri Lanka, Turkey and branches in Oman and Bahrain. Orient UNB Takaful, promoted by Orient Insurance and Union National Bank to cater to Takaful market, has started its operations in July 2017. Orient has secured credit ratings of ICR "a+", FSR "A" Excellent from AM Best and "A" Stable from Standard & Poor's which is the highest credit rating in the region. Orient is also accredited with ISO 9001 Quality Management Certification. Over the years, Orient has won many awards including UAE Insurer of the Year Award for 2012, 2013 and 2014 from MENA IR, General Insurer of the year award from Insurex for 2013 and General Insurance Company of the Year 2016, Life insurance company of the year2017, 2018 and Health insurance company of the Year 2018 from Middle East Insurance Industry Awards.

				AE	D
Financial Indicator:	2018	2017	2016	2015	2014
Gross Premium Written	3,678	4,027	2,673	2,334	1,802
Net Earned Premium	1,147	1,039	760	627	496
Investment Income	164	145	141	114	100
Operating & Other Expenses	910	824	588	469	344



### **RAK Insurance Company, U.A.E.**

Contact Person Mr. Andrew Smith

Position CEO

Tel +971 7 227 3000
Email info@rakinsurance.com
Website www.rakinsurance.com

Address P.O. Box 506 RAK Insurance Bldg- Al Nakheel Street ,Ras Al Khaimah ,

U.A.E

Class of Business Composite Insurer

Establishment Date 1974

Paid up Capital 110000000 AED Subscribed Capital 110000000 AED

**Brief:** 

RAK Insurance has pioneered insurance in the United Arab Emirates emerging as a true regional force with a current paid up capital of AED 110 million and underwrites all major classes of business. Amidst the global financial markets slowdown, RAK Insurance was able to withstand the market challenges and has remained a competitive player in the insurance field.

The Company's primary focus is on innovative product development; technological advancement; employees' learning and development; and building strong partnerships with dynamic companies as a preferred supplier of insurance products and services.

As a publicly listed company, RAK Insurance is listed on the Abu Dhabi Securities Exchange and is a founding member of the Arab War Risk Insurance Syndicate (AWRIS) and the Emirates Insurance Association (EIA). The Company also maintains its membership to the General Arab Insurance Federation (GAIF) and the Federation of Afro Asian Insurers and Reinsurers (FAIR).

		AED
2016	2015	2014
421,960	407,540	295,588
322,510	270,501	170,155
16,500	4,486	6,999
34,090	35,869	34,045
228,250	180,525	102,377
	421,960 322,510 16,500 34,090	421,960 407,540 322,510 270,501 16,500 4,486 34,090 35,869



## Tokio Marine & Nichido Fire Insurance Co., Ltd.

#### Tokio Marine Middle East Limited, U.A.E.

Contact Person Mr. Hiroki Sasai

Position General Manager

Tel 971-4-3502777

Email info@tmnf.ae

Website www.tmnf.ae

Address 302-305, Floor No. 3, Single Business Tower,

Near Emirates Holidays, JW Marriot Marquis Hotel and Business Bay Metro Station, PO Box No. 152, Sheikh Zayed Road, Dubai, UAE.

Class of Business General Insurance

Rating Overview A+ (Positive) rating from Standard & Poor, & Aa3 (Stable) by Moody's.

Establishment Date 1879

#### **Brief:**

Tokio Marine & Nichido Fire Insurance Co., Ltd., is one of Japan's oldest and largest non-life Insurance companies, which traces its roots back to 1879. Having business network in 37 countries and 456 cities around the world we stand with a solid profitability and financial stability enjoying A+ (Positive) rating from Standard & Poor, & Aa3 (Stable) by Moody's.

With over 23,000 highly qualified and experienced employees worldwide, we emphasize on personal relationship with our customers and are committed to providing them with professional risk management and efficient claims handling services. We are marching on with our underwriting philosophy of "Think Global, Act Local".

Operating in the UAE market since 1976, we cater to the insurance needs of a wide range of Japanese and Non-Japanese clientele.

The company enjoys the sponsorship of Al Futtaim Development Services Co. LLC, which is one of the largest and most successful privately owned business houses in the Lower Gulf region.

2018	2017	2016
156,023	145,945	140,118
5,074	3,418	2,671
8,868	7,351	23,488
17,051	15,590	13,897
	156,023 5,074 8,868	156,023 145,945 5,074 3,418 8,868 7,351

## **Vietnam**





Official Name:	Socialist Republic of Vietnam
Capital:	Hanoi
Population:	97040334
Language:	Vietnamese
Local Time:	UTC+7:00
National Holidays:	42980
Currency:	Dong
Monetary Unit:	1 vietnamese Dong/100=Hào
Exchange Rate(US\$1):	22425 VND
GDP Per Capita US\$ PPP:	6900
GDP Per Capita US\$ Nominal :	2726
Supervisory Authority:	The Ministry of Finance Of Vietnam
National Association:	Insurance Association Of Vietnam
Training Institute	7m1 / X 1 /
Country UN Code:	VNM
Country Code:	(+84)
Area Code:	Hanoi:4
Internet Code:	.vn
Total Premium in US\$*:	5839 (Millions)
Life Premium in US\$*:	3799 (Millions)
Non-Life Premium in US\$*:	2040 (Millions)



#### **Baominh Insurance Corp., Vietnam**

Contact Person Mr. Le Van Thanh

Position General Manager

Tel (028) 3829 4180

Email marketing@baominh.com.vn

Website www.baominh.com.vn

Address 26 Ton That Dam St. District 1, Ho Chi Minh City - Vietnam

Class of Business Non-life

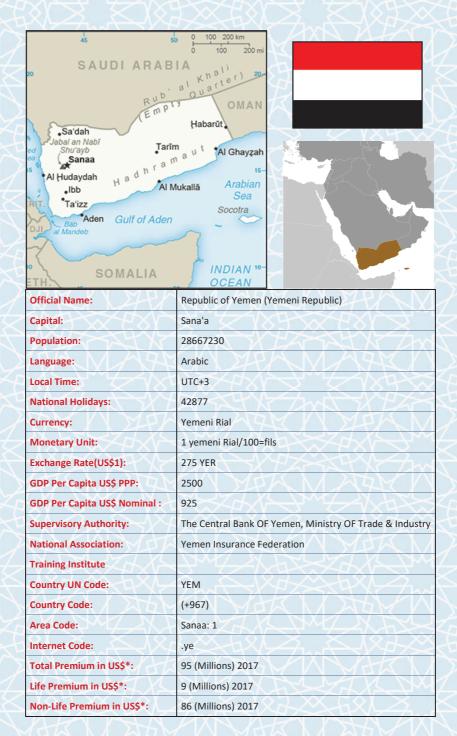
Establishment Date 1994

Paid up Capital VND 755 billion

#### **Brief:**

Bao Minh Insurance Corporation provides non-life insurance and reinsurance, and financial investment products and services in Vietnam. The company offers health and accident, motor vehicle, property and engineering, liability, hull and P& I, marine cargo, aviation, and agriculture insurance. It operates a network of 59 branches. The company was incorporated in 1994 and is headquartered in Ho Chi Minh City, Vietnam.

#### Yemen





#### **United Insurance Company, Yemen**

Contact Person Mr. Tarek A. Hayel Saeed

**Position** General Manager

Tel 967-1-555555

Email uicyemen@uicyemen.com

Website www.uicyemen.com

Address P.O.Box 1883 , Al-Saeed Center , Zubeiri Street Sana 'a , Republic of

vemen

Class of Business Composite Insurer (Takaful)

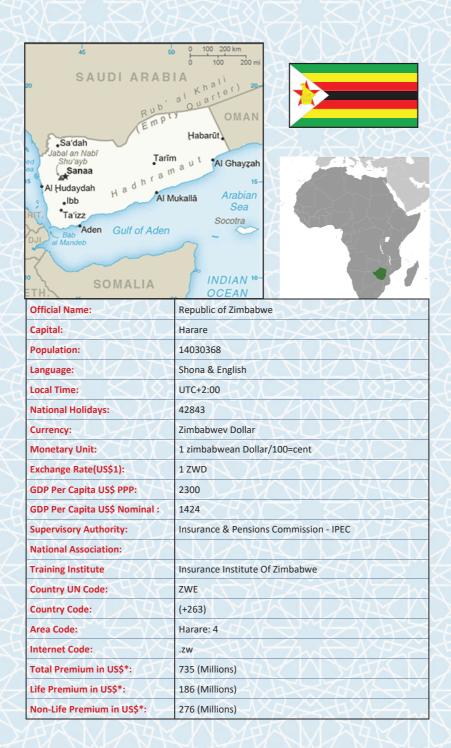
Establishment Date 1981

Paid up Capital 1500000000

Subscribed Capital 1500000000

Financial Indicator:	2016	2015	2014
Gross Premium Written	10,445,158	9,893,986	8,962,515
Net Earned Premium	4,310,924	3,777,610	3,752,865
Investment Income	865,056	621,957	356971
Operating & Other Expenses	2,878,649	2,736,253	2,809,449
Gross Claims	1,996,210	1,772,563	1,878,816

## **Zimbabwe**



## FIRST MUTUAL

#### REINSURANCE

Go Beyond

#### **FMRE Property & Casualty Company, Zimbabwe**

Contact Person Mr . Ian Tavonesa

Position Managing Director

Tel +263 4 850317 – 19

Email fmre@fmre.co.zw

Website www.firstmutualreinsurance.co.zw

Address First Mutual Park 100 Borrowdale Road Borrowdale 6th Floor FML

Building 9th Ave/Main Street Bulawayo Zimbabwe

Class of Business Reinsurance

#### Brief:

First Mutual Reinsurance is involved in the provision of reinsurance security in all classes of general insurance.

First Mutual Reinsurance was established in 2003 as First Mutual Reinsurance. The company is a dominant player in the Zimbabwean reinsurance industry and underwrites significant business from the African continent. The company offers short-term reinsurance services to its clients in all classes of general insurance.

Traditional reinsurance products are backed by a comprehensive range of risk management services and technical support. The business is managed by a dynamic team of professionals with expertise from diverse fields.

First Mutual Reinsurance is a wholly owned subsidiary of First Mutual Holdings Limited an investment holding entity with interests in life assurance, short term insurance, reinsurance, property holding entity and actuarial services. The First Mutual Holdings group is listed on the Zimbabwe Stock Exchange.

Financial Indicator: 2015
Gross Premium Written 19,815
Net Earned Premium 13,879
Investment Income 164



## NICOZDIAMOND

#### INSURANCE LIMITED

You never know what will happen

a member of FIRST MUTUAL HOLDINGS LIMITED

#### **NICOZ Diamond Insurance Ltd, Zimbabwe**

Contact Person Mrs. Grace Muradzikwa

Position Managing Director

Tel 263 242 704 911-4 / 263 242 251 008

Email info@nicozdiamond.co.zw

Website www.nicozdiamond.co.zw/

Address Centre des affaires El-Quods-Esplanade, porte 14 - 3ème Etage Chéraga -

Alger

Class of Business Non-Life
Rating Overview NA
Establishment Date 2005

#### Brief:

Alliance Assurances est une Compagnie d'Assurances en Algérie. C'est une Société par actions créée en juillet 2005, et pratiquant l'ensemble des opérations d'assurance et de réassurance. Alliance Assurances est une Société par actions créée en juillet 2005, et pratiquant l'ensemble des opérations d'assurance et de reassurance.

Financial Indicator:	2017	2016	2015
Gross Premium Written	31,488	29,565	28,943
Net Earned Premium	20,118	18,999	18,378
Investment Income	948	1531	745

CODES 8	FIGU	IRFS OF	FAIR ME	MBFRS			
Country	UN Cod				To <b>tal Premium*</b>	Life Premium*	Non-Life Premium*
Algeria	DZA	.dz	(+213)	UTC+1:00	1189	105	1084
Azerbaijan	AZE	.az	(+994)	UTC+4:00			
Bahrain	BHR	.bh	(+973)	UTC+ 3:00	724	142	582
Bangldesh	BGD	.bd	(+880)	UTC+6:00	1540	1093	447
Botswana	BWA	.bw	(+267)	UTC+2:00			
China	CHN	.cn	(+86)	UTC+8:00	574877	303365	261512
Cyprus	CYP	.cy	(+357)	UTC+2:00	1015	434	581
DPR Korea	PRK	.kp	(+850)	UTC+ 9:00			
Egypt	EGY	.eg	(+20)	UTC+2:00	1579	677	902
Eritrea	ERI	.er	(+291)	UTC+3:00	19 (2017)	0 (2017)	19 (2017)
Ethopia	ETH	.et	(+251)	UTC+3:00	294 (2017)	17 (2017)	277 (2017)
Ghana	GHA	.gh	(+233)	UTC+00:00	463 (2017)	216 (2017)	Ghc705,626,889
India	IND	.in	(+91)	UTC+05:30	99838	73735	26102
Indonesia	IDN	.id	(+62)	UTC+7:00 To +9:00	20383	15520	4863
Iran	IRN	.ir	(+98)	UTC+03:30	7688	1010	6678
Iraq	IRQ	.iq	(+964)	UTC+3:00	271,080 (2015)		
Jordan	JOR	.jo	(+962)	UTC+2:00	895	120	775
Kazakhstan	KAZ	.kz	(+7)	UTC+5:00	1018	259	759
Kenya	KEN	.ke	(+254)	UTC+3:00	2134	861	1273
Kuwait	KWT	.kw	(+965)	UTC+3:00	1307	163	1145
Lebanon	LBN	.lb	(+961)	UTC+2:00	1604	524	1079
Libya	LBY	.ly	(+218)	UTC+2:00	162 (2017)	4 (2017)	158 (2017)
Madagascar	MDG	.mg	(+261)	UTC+3:00	60 (2017)	14 (2017)	46 (2017)
Malaysia	MYS	.my	(+60)	UTC+8:00	16634	11581	5053
Maldives	MDV	.mv	(+960)	UTC+5:00	44,98 (2017)	0,93 (2017)	44,05 (2017)
Morocco	MAR	.ma	(+212)	UTC 1:00	4579	2147	2432
Nigeria	NGA	.ng	(+234)	UTC+1:00	1220	549	671
Oman	OMN	.om	(+968)	UTC+4:00	1116	156	960
Pakistan	PAK	.bk	(+92)	UTC+5:00	2636	1923	713
Palastine		.ps	(+970)	UTC +2:00			
Philippines	PHL	.ph	(+63)	UTC+8:00	6018	4172	2040
Qatar	QAT	.qa	(+974)	UTC+3:00	3038	NA NA	3038
Russia	RUS	.ru & .su	(+7)	UTC+2:00 To +12:00	23593	7220	16374
Saudi Arabia	SAU	.sa	(+966)	UTC+3:00	9463	306	9157
Sierra Leone	SLE	.sl	(+232)	UTC+ 0:00	7 23 103	300	525.
Singapore	SGP	.sg	(+65)	UTC+8:00	30609	22456	8153
South Korea	KOR	.kr	(+82)	UTC+9:00	179024	98072	80951
Sri Lanka	LKA	.lk	(+94)	UTC+5:30	1026	476	551
Sudan	SDN	.sd	(+249)	UTC+2:00	405 (2017)	17 (2017)	388 (2017)
Syria	SYR	.sy	(+963)	UTC+2:00	403 (2017)	1 (2017)	40 (2017)
Tanzania	TZA	.tz	(+303)	UTC+3:00	TZS 360,642 million		TZS 301,425 million
Thailand	THA	.th	(+66)	UTC+7:00	26622	18136	8485
Togo	TGO		(+00)	UTC+0:00	87 (2017)	36 (2017)	51 (2017)
Tunisia	TUN	.tg	(+228)	UTC+1:00	87 (2017)	186	684
Turkey	TUR	.tn	(+216)	UTC+3:00	10452	1417	9035
U.A.E	ARE		(+971)	UTC+4:00	12461	2854	9607
		.ae					2040
Vernam	VNM	.vn	(+84)	UTC+7:00	5839	3799	
Yemen	YEM	.ye	(+967)	UTC+3	95 (2017)	9 (2017)	86 (2017)
Zimbabwe	ZWE	.zw	(+263)	UTC+2:00	735	186	276

<sup>\*</sup> in US\$ millions, Source: Swissre Sigma No. 3/2019

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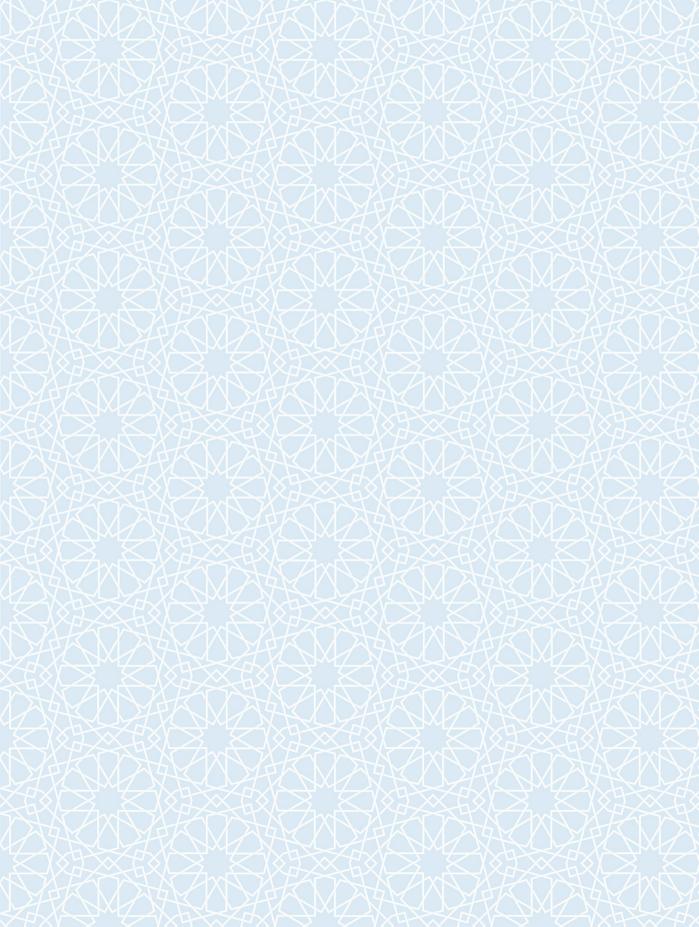
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